# Consolidated Financial Summary under Japanese GAAP For the Three Months Ended June 30, 2010

Date: July 26, 2010
Company name (code number): Matsui Securities Co., Ltd. (8628)
Stock exchange listing: Tokyo
(URL http://www.matsui.co.jp/ir/en/index.html)
Representative: Michio Matsui: President and Chief Executive Officer
Planned date of filing of quarterly securities report: August 13, 2010
Planned date of dividends payment: —

Note: All figures in the financial statements are rounded off to the nearest millionth.

## 1. Consolidated financial summary for the three months ended June 30, 2010

(1) Operating results

	Operating revenues	Net operating revenues	Operating income	Ordinary income
	(Millions) (Yr/Yr of Yen) (% change)			
Three months ended June 30, 2010	6,177 (9.7)	5,972 (8.0)	3,144 5.9	3,155 5.9
Three months ended June 30, 2009	6,837 (14.9)	6,490 (12.5)	2,968 (19.4)	2,980 (20.1)

	Net income	Earnings/ share	Fully diluted earnings/ share
	(Millions) (Yr/Yr of Yen) (% change)	(Yen)	(Yen)
Three months ended June 30, 2010	2,027 (4.3)	7.89	7.25
Three months ended June 30, 2009	2,117 (5.8)	8.25	7.41

(2) Financial position

	Total assets	Net assets	Equity ratio	Net assets /share
	(Millions of Yen)	(Millions of Yen)	(%)	(Yen)
As of June 30, 2010	473,153	72,367	15.3	281.88
As of March 31, 2010	466,089	74,203	15.9	289.03

Net assets - (new-share purchase rights + minority interests):

72,367 million yen As of June 30, 2010

As of March 31, 2010 74,203 million yen

### Dividends

		Dividends per share			
	First quarter	Second quarter	Third quarter	Forth quarter	Total
	(Yen)	(Yen)	(Yen)	(Yen)	(Yen)
Year ended March 31, 2010	_	0.00	_	15.00	15.00
Year ends March 31, 2011	_				
Year ends March 31, 2011 (estimation)		_	_	_	_

### 3. Forecast of business results

The business results of securities brokerage companies depend on the market situation considerably, which makes it difficult to forecast the future business results. Accordingly, the Company does not issue such forecast while it discloses its monthly business information instead of such forecasts.

- 4. Other information
- (1) Changes in scope of consolidation: None
- (2) Adoption of the simplified accounting policies and typical accounting procedures for preparation of the quarterly consolidated financial statements: None
- (3) Changes in accounting principles, procedures and reclassifications for the consolidated financial statements
  - 1) Changes due to amendment of accounting standards: 1
  - 2) Changes due to other changes than above: 1
- (4) Number of shares outstanding (common stock)
  - 1) Number of shares outstanding including treasury stock

As of June 30, 2010 269,260,202 shares As of March 31, 2010 269,260,202 shares

2) Number of treasury stock

As of June 30, 2010 12,532,777 shares As of March 31, 2010 12,532,777 shares

3) Average number of shares outstanding

For the three months ended June 30, 2010 256,727,425 shares For the three months ended June 30, 2009 256,727,459 shares

#### Note:

Review on the guareterly financial results by the Independent Auditor has not been completed.

#### Notice to readers:

The accompanying consolidated financial statements of the Company are prepared on the basis of accounting principles generally accepted in Japan, which are different in certain respects as to application and disclosure requirements of International Financial Reporting Standards.

# 5. Consolidated financial statements

# (1) Consolidated balance sheets

(Millions of Yen)

	June 30, 2010	March 31, 2010
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Assets		
Current Assets		
Cash and bank deposits	17,070	15,191
Cash segregated as deposits	220,101	246,018
Cash in trust	12,102	22,450
Trading assets:	3,128	1,823
Trading securities and others	9	32
Derivatives	3,119	1,791
Net receivables arising from pre-settlement date trades	_	24
Margin account assets:	198,032	156,429
Loans receivable from customers Cash deposited as	195,836	146,634
collateral for securities borrowed from securities finance companies	2,196	9,795
Receivables on collateralized securities transactions:	1,573	5,143
Cash deposits collateral for securities borrowed	1,573	5,143
Receivables from customers and others	91	35
Short-term guarantee deposits	6,182	4,148
Others	7,064	6,803
Allowance for doubtful accounts	(67)	(249)
Total current assets	465,277	457,814
Fixed assets		
Tangible fixed assets	1,075	1,115
Intangible assets	4,964	5,247
Software	4,955	5,237
Others	9	10
Investments and others	1,836	1,912
Investment securities	280	302
Others	2,404	2,441
Allowance for doubtful accounts	(848)	(831)
Total fixed assets	7,876	8,275
Total assets	473,153	466,089

(Millions of Yen)

	June 30, 2010	March 31, 2010
Liabilities		
Current liabilities		
Trading liabilities:	78	294
Trading securities and others	9	32
Derivatives	68	262
Net receivables arising from	418	
pre-settlement date trades	_	45.040
Margin account liabilities:  Loans from securities finance	26,305	45,819
companies	3,502	4,154
Proceeds of securities sold on	22,803	41,665
customers' account	22,000	41,000
Payables on collateralized securities transactions:	9,407	9,393
Cash deposits as collateral for	0.407	9,393
securities loaned	9,407	9,393
Deposits received	109,539	132,559
Guarantee money received	131,021	133,458
Suspense account for undelivered securities	5	_
Short-term borrowings	104,032	37,032
Convertible bonds due within one	15 576	·
year	15,576	26,506
Accrued income taxes	1,098	3,236
Accrued bonuses	30	104
Others	1,386	1,596
Total current liabilities	398,894	389,997
Long-term liabilities		
Long-term borrowings	20	20
Reserve for retirement bonuses for directors and auditors	204	204
Others	3	0
Total long-term liabilities	227	225
Statutory reserves	<del></del>	
Reserve for financial products	4.005	4.005
transaction liabilities	1,665	1,665
Total statutory reserves	1,665	1,665
Total liabilities	400,786	391,886
Net assets		
Shareholders' equity		
Common stock	11,944	11,944
Capital surplus	9,792	9,792
Earned surplus	60,105	61,929
Treasury stock	(9,474)	(9,474)
Total shareholders' equity	72,366	74,190
Valuation and translation adjustments		
Net unrealized gain (loss) on	1	13
investment securities, net of taxes Total valuation and translation		
adjustments	1	13
Total net assets	72,367	74,203
Total liabilities and net assets	473,153	466,089

# (2) Consolidated statements of income

(Millions of Yen)

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	Three months ended June 30, 2009	Three months ended June 30, 2010	
Operating revenues			
Commissions	5,189	4,256	
Brokerage commissions	4,747	3,744	
Commission for underwriting, secondary			
distribution and solicitation for selling and others for professional investors Fee for offering, secondary distribution and	_	0	
solicitation for selling and others for professional investors	0	0	
Others	442	512	
Net gain (loss) on trading	1	1	
Interest and dividend income	1,646	1,920	
Total operating revenues	6,837	6,177	
Interest expenses	347	205	
Net operating revenues	6,490	5,972	
Selling, general and administrative expenses			
Transaction related expenses	947	884	
Employees' compensation and benefits	497	544	
Occupancy and rental	173	281	
Data processing and office supplies	1,297	570	
Depreciation	386	472	
Duties and taxes other than income taxes	55	39	
Provision of allowance for doubtful accounts	124	_	
Others	44	37	
Total selling, general and administrative expenses	3,522	2,828	
Operating income	2,968	3,144	
Non-operating income			
Dividend income	8	g	
Others	7	2	
Total non-operating income	15	13	
Non-operating expenses			
Others	2	1	
Total non-operating expenses	2		
Ordinary income	2,980	3,155	
Special profits		0,100	
Gain on sales of investment securities	_	7	
Gain on cancellation of convertible bonds	581	82	
Reversal of allowance for doubtful accounts	J01 	166	
Total Special profits	581	255	
Special losses Loss on sales and disposals of property and equipment	_	(	
Devaluation loss on investment securities	20	_	
Total Special losses	20	(	
Income before income taxes	3,541	3,410	
Income taxes - current	1,397	1,078	
Income taxes - deferred	27	305	
Income taxes	1,424	1,383	
Net income	2,117	2,027	

- (3) Notes on Going-Concern Uncertainties No relevant items.
- (4) Notes on the Significant Change in Net Assets No relevant items.