# Non-Consolidated Financial Summary under Japanese GAAP For the Three Months Ended June 30, 2016

Date: July 26, 2016

Company name (Stock code): Matsui Securities Co., Ltd. (8628)
Stock exchange listing: Tokyo
(URL http://www.matsui.co.jp/ir/en/index.html)
Representative: Michio Matsui: President and Chief Executive Officer Planned date of filing of quarterly securities report: August 12, 2016
Planned date of dividends payment: -

Note: All figures in the financial statements are rounded off to the nearest millionth.

### 1. Non-Consolidated financial summary for the three months ended June 30, 2016

(1) Operating results

	Operating revenues	Net operating revenues	Operating income	Ordinary income
	(Millions) (Yr/Yr of Yen) (% change)			
Three months ended June 30, 2016	7,463 (19.2)	7,212 (17.9)	4,028 (33.0)	4,084 (32.6)
Three months ended June 30, 2015	9,236 23.3	8,788 21.4	6,017 29.9	6,059 29.1

	Net income		Earnings/ Share	Fully diluted earnings/ share
	(Millions) of Yen) (%	Yr/Yr change	(Yen)	(Yen)
Three months ended June 30, 2016	2,828	(30.4)	11.02	11.01
Three months ended June 30, 2015	4,066	38.9	15.84	15.84

(2) Financial position

(2) I maneral poetition					
	Total assets	Net assets	Equity ratio	Net assets /share	
	(Millions of Yen)	(Millions of Yen)	(%)	(Yen)	
As of June 30, 2016	627,031	89,751	14.3	349.42	
As of March 31, 2016	663,425	92,718	14.0	361.01	

Net assets - Stock acquisition rights :

As of June 30, 2016 89,706 million yen As of March 31, 2016 92,681 million yen

#### Dividends

Z . Dividends					
		Dividends per share			
	First quarter	Second quarter	Third quarter	Forth quarter	Total
	(Yen)	(Yen)	(Yen)	(Yen)	(Yen)
Year ended March 31, 2016	-	25.00	-	20.00	45.00
Year ends March 31, 2017	-				
Year ends March 31, 2017 (estimation)		-	-	-	-

## 3 . Forecast of business results

The business results of securities brokerage companies depend on the market situation considerably, which makes it difficult to forecast the future business results. Accordingly, the Company does not issue such forecast while it discloses its monthly business information instead of such forecasts.

### 4. Other information

- (1) Adoption of the simplified accounting policies and typical accounting procedures for preparation of the quarterly non-consolidated financial statements: None
- (2) Changes in accounting policies, accounting estimates and restatement of corrections for the non-consolidated financial statements
  - 1) Changes due to amendment of accounting standards: None
  - 2) Changes due to other changes than above: None
  - 3) Changes in accounting estimates: None
  - 4) Restatement of corrections: None
- (3) Number of shares outstanding (common stock)
  - 1) Number of shares outstanding including treasury stock

As of June 30, 2016 259,264,702 shares As of March 31, 2016 259,264,702 shares

2) Number of treasury stock

As of June 30, 2016 2,533,314 shares As of March 31, 2016 2,533,314 shares

3) Average number of shares outstanding

For the three months ended June 30, 2016 256,731,388 shares For the three months ended June 30, 2015 256,731,457 shares

#### Note:

Review on the quarterly financial results by the Independent Auditor has not been completed.

### Notice to readers:

The accompanying non-consolidated financial statements of the Company are prepared on the basis of accounting principles generally accepted in Japan, which are different in certain respects as to application and disclosure requirements of International Financial Reporting Standards.

# Non-Consolidated Financial Statements

## (1) Non-Consolidated Balance Sheets

(Millions of Yen)

		(Willions of Ten)	
	March 31, 2016	June 30, 2016	
Assets			
Current Assets			
Cash and bank deposits	26,569	22,993	
Cash segregated as deposits	375,812	371,612	
Cash in trust	4,596	4,650	
Trading assets:	1,817	1,835	
Trading securities and others	0	0	
Derivatives	1,817	1,835	
Net receivables arising from pre-settlement date trades	17	86	
Margin account assets:	232,043	209,312	
Loans receivable from customers	228,152	206,137	
Cash deposited as collateral for securities borrowed from securities finance companies	3,890	3,175	
Receivables on collateralized securities transactions:	7,869	1,561	
Cash deposits collateral for securities borrowed	7,869	1,561	
Receivables from customers and others	23	124	
Advance paid for subscription	_	1	
Short-term guarantee deposits	2,166	3,317	
Others	4,312	3,958	
Allowance for doubtful accounts	(7)	(94)	
Total current assets	655,217	619,356	
Fixed assets			
Tangible fixed assets	953	926	
Intangible assets:	2,999	2,980	
Software	2,999	2,980	
Others	0	0	
Investments and others:	4,256	3,769	
Investment securities	3,119	2,154	
Others	2,486	3,316	
Allowance for doubtful accounts	(1,348)	(1,701)	
Total fixed assets	8,208	7,675	
Total assets	663,425	627,031	

(Millions of Yen)

	March 31, 2016	June 30, 2016
Liabilities		
Current liabilities		
Trading liabilities:	458	230
Derivatives	458	230
Margin account liabilities:	35,793	21,484
Loans from securities finance companies	5,452	3,316
Proceeds of securities sold on customers' account	30,341	18,168
Payables on collateralized securities transactions:	14,838	8,462
Cash deposits as collateral for securities loaned	14,838	8,462
Deposits received	200,271	205,962
Guarantee money received	182,641	183,818
Suspense account for undelivered securities	44	_
Short-term borrowings	128,050	111,050
Accrued income taxes	3,551	1,264
Accrued bonuses	248	47
Others	1,258	1,407
Total current liabilities	567,151	533,724
Long-term liabilities		
Reserve for retirement bonuses for directors and auditors	204	204
Others	3	3
Total long-term liabilities	208	208
Statutory reserves		
Reserve for financial products transaction liabilities	3,349	3,349
Total statutory reserves	3,349	3,349
Total liabilities	570,707	537,281
Met assets		
Shareholders' equity		
Common stock	11,945	11,945
Capital surplus	9,793	9,793
Earned surplus	70,793	68,487
Treasury stock	(1,915)	(1,915)
Total shareholders' equity	90,616	88,309
Valuation and translation adjustments	,	,
Net unrealized gain (loss) on investment securities, net of taxes	2,066	1,397
Total valuation and translation adjustments	2,066	1,397
Stock acquisition rights	37	45
<del>_</del>		
Total net assets	92,718	89,751

## (2) Non-Consolidated Statement of Income

(Millions of Yen)

	Thurs we will a sunded	(Willions of Ten)
	Three months ended June 30, 2015	Three months ended June 30, 2016
Operating revenues		
Commissions	5,880	4,572
Brokerage commissions	5,566	4,308
Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors	0	_
Fee for offering, secondary distribution and solicitation for selling and others for professional investors	0	0
Others	313	265
Net gain (loss) on trading	2	1
Interest and dividend income	3,353	2,889
Other operating revenues	1	1
Total operating revenues	9,236	7,463
Interest expenses	448	251
Net operating revenues	8,788	7,212
Selling, general and administrative expenses	· · · · · · · · · · · · · · · · · · ·	,
Transaction related expenses	1,197	1,067
Employees' compensation and benefits	517	559
Occupancy and rental	227	226
Data processing and office supplies	442	439
Depreciation	280	312
Duties and taxes other than income taxes	80	104
Provision of allowance for doubtful accounts	(11)	441
Others	39	37
Total selling, general and administrative expenses	2,771	3,184
Operating income	6,017	4,028
Non-operating income		
Dividend income	40	55
Others	3	2
Total non-operating income	43	56
Non-operating expenses		
Others	0	1
Total non-operating expenses	0	1
Ordinary income	6,059	4,084
Special profits		
Gain on sales of investment securities	181	_
Total special profits	181	_
Special losses		
Provision for statutory reserves	170	_
Loss on sales and disposals of property and equipment	1	_
Total Special losses	171	_
Income before income taxes	6,069	4,084
Income taxes – current	1,725	1,191
Income taxes – deferred	278	64
Income taxes	2,003	1,255
Net income	4,066	2,828
	٦,000	2,020

## (3) Notes on quarterly financial statements

(Notes on Going-Concern Uncertainties) No relevant items.

(Notes on the Significant Change in Net Assets) No relevant items.