

Non-Consolidated Financial Summary under Japanese GAAP
For the Three Months Ended June 30, 2018

Filing Date: July 26, 2018
 Company name (Securities code): Matsui Securities Co., Ltd. (8628)
 Stock exchange listing: Tokyo
 (URL <https://www.matsui.co.jp/en/>)
 Representative: Michio Matsui: President and Chief Executive Officer
 Quarterly statement filing date (as planned): August 13, 2018
 Dividend payable date (as planned): -

Note: All figures in the financial statements are rounded off to the nearest millionth.

1 . Non-Consolidated financial summary for the three months ended June 30, 2018

(1) Operating results

	Operating revenue		Net operating revenue		Operating income		Ordinary income	
	(Millions of Yen)	(Yr/Yr % change)	(Millions of Yen)	(Yr/Yr % change)	(Millions of Yen)	(Yr/Yr % change)	(Millions of Yen)	(Yr/Yr % change)
Three months ended June 30, 2018	7,462	3.4	7,143	3.6	4,136	4.3	4,216	5.0
Three months ended June 30, 2017	7,215	(3.3)	6,896	(4.4)	3,964	(1.6)	4,016	(1.7)

	Profit		Basic earnings per share	Diluted earnings per share
	(Millions of Yen)	(Yr/Yr % change)	(Yen)	(Yen)
Three months ended June 30, 2018	2,930	5.4	11.41	11.40
Three months ended June 30, 2017	2,780	(1.7)	10.83	10.82

(2) Financial position

	Total assets	Net assets	Capital adequacy ratio	Net assets per share
	(Millions of Yen)	(Millions of Yen)	(%)	(Yen)
As of June 30, 2018	817,914	94,873	11.6	368.96
As of March 31, 2018	836,318	98,751	11.8	384.12

Owner's equity: As of June 30, 2018 94,733 million yen As of March 31, 2018 98,626 million yen

2 . Dividends

	Dividend per share				
	First quarter	Second quarter	Third quarter	Year end	Annual
	(Yen)	(Yen)	(Yen)	(Yen)	(Yen)
Year ended March 31, 2018	-	17.00	-	27.00	44.00
Year ends March 31, 2019	-				
Year ends March 31, 2019 (estimation)		19.00	-	65.00	84.00

Note: Revision of dividend forecasts from the latest announcement: Yes
 Dividend of 65.00 yen per share for the year ends March 31, 2019(estimation) includes commemorative dividend of 39.00 yen(100th anniversary commemorative dividend).
 For more information, Please see online press release "Notice Regarding Dividends for the Fiscal Year Ending March 2019" published on July 26, 2018.

3 . Notes

(1) Applying of specific accounting of the non-consolidated quarterly financial statements: None

(2) Changes in accounting policies, changes in accounting estimates and retrospective restatement

- 1) Changes in accounting policies based on revisions of accounting standard: None
- 2) Changes in accounting policies other than ones based on revisions of accounting standard: None
- 3) Changes in accounting estimates: None
- 4) Retrospective restatement: None

(3) Number of issued and outstanding shares (common stock)

- 1) Number of issued and outstanding shares (including treasury stock)

As of June 30, 2018	259,264,702 shares
As of March 31, 2018	259,264,702 shares
- 2) Number of treasury stock

As of June 30, 2018	2,505,633 shares
As of March 31, 2018	2,508,633 shares
- 3) Average number of shares

For the Three months ended June 30, 2018	256,759,069 shares
For the Three months ended June 30, 2017	256,731,314 shares

Note1: This quarterly financial summary is not subject to quarterly review procedures by certified public accountants or audit corporations.

Note2: The business results of securities brokerage companies depend on the market situation considerably, which makes it difficult to forecast the future business results. Accordingly, the Company does not issue such forecasts while it discloses its monthly business information instead of such forecasts.

Notice to readers:

The accompanying financial statements of the Company are prepared on the basis of accounting principles generally accepted in Japan, which are different in certain respects as to application and disclosure requirements of International Financial Reporting Standards.

Quarterly financial statements

(1) Quarterly balance sheet

(Millions of Yen)

	March 31, 2018	June 30, 2018
Assets		
Current Assets		
Cash and deposits	36,256	28,290
Cash segregated as deposits	455,512	463,512
Money held in trust	5,813	5,788
Trading products:	2,258	1,970
Trading securities and other	0	83
Derivatives	2,258	1,887
Margin transaction assets:	310,574	294,676
Loans on margin transactions	308,037	288,729
Cash collateral pledged for securities borrowing on margin transactions	2,537	5,947
Loans secured by securities:	7,331	4,591
Cash collateral pledged for securities borrowed	7,331	4,591
Advances paid	177	170
Cash paid for offering	93	83
Short-term guarantee deposits	3,352	3,469
Other	4,886	5,196
Allowance for doubtful accounts	(156)	(156)
Total current assets	826,096	807,589
Non-current assets		
Property, plant and equipment	845	838
Intangible assets:	4,465	4,627
Software	4,465	4,627
Other	0	0
Investments and other assets:	4,912	4,860
Investment securities	3,572	3,727
Other	2,724	2,532
Allowance for doubtful accounts	(1,384)	(1,399)
Total non-current assets	10,222	10,326
Total assets	836,318	817,914

(Millions of Yen)

	March 31, 2018	June 30, 2018
Liabilities		
Current liabilities		
Trading products:	143	165
Derivatives	143	165
Trade date accrual	2	26
Margin transaction liabilities:	66,423	33,702
Borrowings on margin transactions	37,158	3,905
Cash received for securities lending on margin transactions	29,266	29,796
Loans payable secured by securities:	13,499	11,160
Cash received on debt credit transaction of securities	13,499	11,160
Deposits received	253,016	273,824
Guarantee deposits received	207,875	220,475
Accounts for non-received securities and others	8	
Short-term loans payable	187,600	177,100
Income taxes payable	3,659	1,182
Provision for bonuses	227	53
Other	1,870	2,109
Total current liabilities	734,322	719,797
Non-current liabilities		
Long-term loans payable	50	50
Reserve for retirement bonuses for directors and auditors	204	204
Other	3	3
Total non-current liabilities	258	258
Reserves under special laws		
Reserve for financial products transaction liabilities	2,987	2,987
Total reserves under special laws	2,987	2,987
Total liabilities	737,567	723,042
Net assets		
Shareholders' equity		
Capital stock	11,945	11,945
Capital surplus	9,793	9,793
Retained earnings	76,426	72,424
Treasury shares	(1,896)	(1,894)
Total shareholders' equity	96,268	92,268
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	2,359	2,466
Total valuation and translation adjustments	2,359	2,466
Subscription rights to shares	125	139
Total net assets	98,751	94,873
Total liabilities and net assets	836,318	817,914

(2) Quarterly statement of income

(Millions of Yen)

	Three months ended June 30, 2017	Three months ended June 30, 2018
Operating revenue		
Commission received	4,334	4,034
Commission to consignees	4,152	3,848
Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors	2	5
Fee for offering, secondary distribution and solicitation for selling and others for professional investors	0	17
Other fees received	179	164
Net trading income	138	364
Financial revenue	2,743	3,064
Other operating revenue	0	0
Total operating revenue	7,215	7,462
Financial expenses	320	319
Net operating revenue	6,896	7,143
Selling, general and administrative expenses		
Trading related expenses	1,093	1,042
Personnel expenses	581	610
Real estate expenses	216	210
Office cost	508	569
Depreciation	363	413
Taxes and dues	101	101
Provision of allowance for doubtful accounts	20	14
Other	49	47
Total selling, general and administrative expenses	2,931	3,006
Operating profit	3,964	4,136
Non-operating income		
Dividend income	49	79
Other	3	1
Total non-operating income	52	80
Non-operating expenses		
Other	0	0
Total non-operating expenses	0	0
Ordinary profit	4,016	4,216
Extraordinary losses		
Loss on sales and retirement of non-current assets	0	0
Total extraordinary losses	0	0
Profit before income taxes	4,016	4,216
Income taxes – current	1,106	1,116
Income taxes – deferred	131	170
Total Income taxes	1,236	1,285
Profit	2,780	2,930

(3) Notes on quarterly financial statements

(Notes, Uncertainties of entity's ability to continue as going concern)
Not applicable.

(Notes, when there is significant changes in amounts of equity)
Not applicable.

(Notes, Quarterly-Applying of specific accounting of the quarterly financial statements)
Not applicable.

(Notes, Quarterly-Changes in accounting policies and accounting estimates retrospective restatement)
Not applicable.

(Additional information)

Application of "Partial Amendment of Accounting Standards for Tax Effect Accounting"

The Company has applied "Partial Amendment of Accounting Standards for Tax Effect Accounting"(ASBJ Standard No. 28, February 16, 2018) from the beginning of three months ended June 30, 2018. As a result of this application, "Deferred tax assets" are now listed under "Investments and other assets".