July 28, 2023

Non-consolidated Financial Results
For the Three Months Ended June 30, 2023
(Under Japanese GAAP)

Company name: Matsui Securities Co., Ltd.
Listing: Tokyo Stock Exchange
Securities code: 8628
URL: https://www.matsui.co.jp/company/
Representative: WARITA Akira, President & CEO
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Scheduled date to file quarterly securities report: August 10, 2023
Scheduled date to commence dividend payments: -
Preparation of supplementary material on quarterly financial results: Yes
Holding of quarterly financial results briefing: Yes

(Yen amounts are rounded to millions, unless otherwise noted.)

1. Non-consolidated financial results for the Three Months Ended June 30, 2023 (from April 1, 2023 to June 30, 2023)

(1) Non-consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Operating revenue		Net operating revenue		Operating profit		Ordinary profit	
Three months ended	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%
June 30, 2023	9,472	30.6	8,232	20.0	3,596	27.2	3,594	27.9
June 30, 2022	7,252	-3.0	6,858	-4.5	2,826	-7.6	2,810	-9.4

	Profit		Basic earnings per share	Diluted earnings per share
Three months ended	Millions of Yen	%	Yen	Yen
June 30, 2023	2,360	21.3	9.18	9.16
June 30, 2022	1,945	-50.8	7.57	7.56

(2) Non-consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Millions of Yen	Millions of Yen	%	Yen
June 30, 2023	1,116,574	73,614	6.6	285.19
March 31, 2023	976,026	76,353	7.8	295.93

Reference: Equity
As of June 30, 2023: 73,353 million yen
As of March, 31 2023: 76,115 million yen

2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2023	—	20.00	—	20.00	40.00
Fiscal year ending March 31, 2024	—				
Fiscal year ending March 31, 2024 (Forecast)		—	—	—	—

Notes:
1) Revisions to the forecast of cash dividends most recently announced: None
2) Forecast of the dividend for the fiscal year ends March 2024 is undecided at the time of filing of this financial Results.

***Notes**

(1) Adoption of accounting treatment specific to the preparation of quarterly non-consolidated financial statements: None

(2) Changes in accounting policies, changes in accounting estimates, and restatement

1) Changes in accounting policies due to revisions to accounting standards and other regulations: None

2) Changes in accounting policies due to other reasons: None

3) Changes in accounting estimates: None

4) Restatement: None

(3) Number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares)

As of June 30, 2023	259,264,702	shares
As of March, 31 2023	259,264,702	shares

2) Number of treasury shares at the end of the period

As of June 30, 2023	2,059,846	shares
As of March, 31 2023	2,059,846	shares

3) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

As of June 30, 2023	257,204,856	shares
As of June 30, 2022	257,093,056	shares

*Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.

*Proper use of earnings forecasts, and other special matters
The business results of securities brokerage companies depend on the market situation considerably, which makes it difficult to forecast the future business results. Accordingly, the Company does not issue such forecast while it discloses its monthly business information instead of such forecasts.

Notice to Readers 1: This document is an English translation of summary information and financial statements with major notes presented in the original Japanese Financial Results ("Kessan Tanshin" dated July 28, 2023).

Notice to Readers 2: This English translation is prepared for reference purposes only and does not constitute any offer or sale of securities or other similar action whether inside or outside Japan. If any questions arise in this document, please refer to the original Japanese Financial Results.

Notice to Readers 3: The accompanying quarterly financial statements are prepared in conformity with accounting principles and practices generally accepted in Japan, which are different in certain respects from the application and disclosure requirements of International Financial Reporting Standards. The financial statements are not intended to present the financial position and results of operations in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Japan.

Part 1. Quarterly Financial Statements and Major Notes

1. Quarterly Balance Sheet

(Millions of Yen)

	Preceding fiscal year (March 31, 2023)	First quarter accounting period (June 30, 2023)
Assets		
Current Assets		
Cash and deposits	79,331	79,364
Segregated deposits	553,312	682,612
Money held in trust	3,096	3,138
Trading products	4,034	4,620
Trading securities and other	0	0
Derivatives	4,034	4,620
Trade date accrual	15	—
Margin transaction assets	280,058	285,327
Margin loans	275,075	275,153
Cash collateral provided for securities borrowed in margin transactions	4,983	10,174
Loans secured by securities	25,905	28,956
Cash collateral provided for securities borrowed	25,905	28,956
Advances paid	80	117
Deposits paid for underwritten offering, etc.	453	707
Short-term guarantee deposits	8,109	8,570
Other	6,875	7,346
Allowance for doubtful accounts	(23)	(11)
Total current assets	961,244	1,100,746
Non-current assets		
Property, plant and equipment	1,365	1,344
Intangible assets	7,882	8,103
Software	7,882	8,103
Other	0	0
Investments and other assets	5,535	6,382
Investment securities	2,886	3,849
Other	3,767	3,544
Allowance for doubtful accounts	(1,118)	(1,011)
Total non-current assets	14,782	15,829
Total assets	976,026	1,116,574

(Millions of Yen)

	Preceding fiscal year (March 31, 2023)	First quarter accounting period (June 30, 2023)
Liabilities		
Current liabilities		
Trading products	334	766
Derivatives	334	766
Trade date accrual	—	109
Margin transaction liabilities	53,937	60,535
Margin borrowings	10,260	10,184
Cash received for securities sold in margin transactions	43,677	50,351
Borrowings secured by securities	39,452	41,279
Cash collateral received for securities lent	39,452	41,279
Deposits received	326,031	428,209
Guarantee deposits received	250,827	296,378
Payables for securities to receive over due for delivery	11	—
Short-term borrowings	219,900	207,900
Income taxes payable	1,858	1,018
Provision for bonuses	304	76
Other	3,535	3,018
Total current liabilities	896,189	1,039,288
Non-current liabilities		
Long-term borrowings	150	150
Other	236	236
Total non-current liabilities	386	386
Reserves under special laws		
Reserve for financial instruments transaction liabilities	3,098	3,286
Total reserves under special laws	3,098	3,286
Total liabilities	899,673	1,042,960
Net assets		
Shareholders’ equity		
Share capital	11,945	11,945
Capital surplus	9,803	9,803
Retained earnings	55,902	53,118
Treasury shares	(1,557)	(1,557)
Deposits for subscriptions of treasury shares	—	0
Total shareholders' equity	76,092	73,308
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	23	45
Total valuation and translation adjustments	23	45
Share acquisition rights	238	261
Total net assets	76,353	73,614
Total liabilities and net assets	976,026	1,116,574

2. Quarterly Statement of Income

1) Cumulative first quarter period

(Millions of Yen)

	Cumulative first quarter period of the preceding fiscal year (From April 1, 2022 to June 30, 2022)	Cumulative first quarter period of the current fiscal year (From April 1, 2023 to June 30, 2023)
Operating revenue		
Commission received	3,933	4,850
Brokerage commission	3,734	4,611
Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors	5	32
Fees for offering, secondary distribution and solicitation for selling and others for professional investors	0	0
Other commission received	195	208
Net trading income	454	443
Financial revenue	2,865	4,178
Total operating revenue	7,252	9,472
Financial expenses	394	1,239
Net operating revenue	6,858	8,232
Selling, general and administrative expenses		
Trading related expenses	1,366	1,468
Personnel expenses	778	870
Real estate expenses	224	236
Office expenses	902	1,143
Depreciation	609	743
Taxes and dues	114	114
Provision of allowance for doubtful accounts	(33)	(19)
Other	72	81
Total selling, general and administrative expenses	4,032	4,636
Operating profit	2,826	3,596
Non-operating income		
Dividend income	7	7
Gain on investments in investment partnerships	3	18
Other	1	3
Total non-operating income	11	28
Non-operating expenses		
Loss on investments in investment partnerships	21	28
Other	7	3
Total non-operating expenses	27	31
Ordinary profit	2,810	3,594
Extraordinary income		
Gain on redemption of investment securities	18	—
Total extraordinary income	18	—
Extraordinary losses		
Provision of reserve for financial instruments transaction liabilities	22	188
Loss on sale and retirement of non-current assets	0	3
Total extraordinary losses	22	191
Profit before income taxes	2,805	3,402
Income taxes – current	647	946
Income taxes – deferred	213	97
Total income taxes	860	1,042
Profit	1,945	2,360

3. Notes on quarterly Financial Statements

1) (Notes - Uncertainties of entity's ability to continue as going concern)

Not applicable.

2) (Notes when there are significant changes in amounts of equity)

Not applicable.

3) (Notes - Accounting treatments specific to quarterly financial statements)

Not applicable.

4) (Notes - Changes in accounting policies, changes is accounting estimates and restatement)

Not applicable.