

Non-Consolidated Financial Summary under Japanese GAAP
For the Three Months Ended September 30, 2018

Date: October 26, 2018
 Company name (Securities code): Matsui Securities Co., Ltd. (8628)
 Stock exchange listing: Tokyo
 (URL <https://www.matsui.co.jp/en/>)
 Representative: Michio Matsui: President and Chief Executive Officer
 Dividend payable date (as planned): November 22, 2018

Note: All figures in the financial statements are rounded off to the nearest millionth.

1. Non-Consolidated financial summary for the six months ended September 30, 2018

(1) Operating results

	Operating revenue		Net operating revenue		Operating profit		Ordinary profit	
	(Millions of Yen)	(Yr/Yr % change)	(Millions of Yen)	(Yr/Yr % change)	(Millions of Yen)	(Yr/Yr % change)	(Millions of Yen)	(Yr/Yr % change)
Six months ended September 30, 2018	14,389	-1.4	13,777	-0.5	7,787	-2.6	7,869	-2.3
Six months ended September 30, 2017	14,586	6.1	13,852	4.6	7,996	9.2	8,051	9.1

	Profit		Basic earnings per share	Diluted earnings per share
	(Millions of Yen)	(Yr/Yr % change)	(Yen)	(Yen)
Six months ended September 30, 2018	5,465	-1.9	21.28	21.26
Six months ended September 30, 2017	5,570	9.1	21.70	21.68

(2) Financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
	(Millions of Yen)	(Millions of Yen)	(%)	(Yen)
As of September 30, 2018	778,875	97,333	12.5	378.50
As of March 31, 2018	836,318	98,751	11.8	384.12

Owner's equity: As of September 30, 2018 97,194 million yen As of March 31, 2018 98,626 million yen

2. Dividends

	Dividend per share				
	First quarter	Second quarter	Third quarter	Year end	Annual
	(Yen)	(Yen)	(Yen)	(Yen)	(Yen)
Year ended March 31, 2018	-	17.00	-	27.00	44.00
Year ends March 31, 2019	-	19.00			
Year ends March 31, 2019 (estimation)			-	65.00	84.00

Note: Revision of dividend forecasts from the latest announcement: None
 Dividend of 65.00 yen per share for the year ends March 31, 2019 (estimation) includes commemorative dividend of 39.00 yen (100th anniversary commemorative dividend).
 For more information, Please see online press release "Notice Regarding Dividends for the Fiscal Year Ending March 2019" published on July 26, 2018.

3. Notes

(1) Application of specific accounting of the non-consolidated quarterly financial statements:
None

(2) Changes in accounting policies, changes in accounting estimates and retrospective restatement

- 1) Changes in accounting policies based on revisions of accounting standard: None
- 2) Changes in accounting policies other than ones based on revisions of accounting standard: None
- 3) Changes in accounting estimates: None
- 4) Retrospective restatement: None

(3) Number of issued and outstanding shares (common stock)

1) Number of issued and outstanding shares (including treasury stock)

As of September 30, 2018 259,264,702 shares

As of March 31, 2018 259,264,702 shares

2) Number of treasury stock

As of September 30, 2018 2,479,763 shares

As of March 31, 2018 2,508,633 shares

3) Average number of shares

For the six months ended September 30, 2018 256,767,697 shares

For the six months ended September 30, 2017 256,731,291 shares

Note1: This quarterly financial summary is not subject to quarterly review procedures by certified public accountants or audit corporations.

Note2: The business results of securities brokerage companies depend on the market situation considerably, which makes it difficult to forecast the future business results. Accordingly, the Company does not issue such forecast while it discloses its monthly business information instead of such forecasts.

Notice to readers:

The accompanying financial statements of the Company are prepared on the basis of accounting principles generally accepted in Japan, which are different in certain respects as to application and disclosure requirements of International Financial Reporting Standards.

Quarterly financial statements

(1) Quarterly balance sheet

(Millions of Yen)

	March 31, 2018	September 30, 2018
Assets		
Current Assets		
Cash and deposits	36,256	23,493
Cash segregated as deposits	455,512	477,012
Money held in trust	5,813	5,788
Trading products:	2,258	1,674
Trading securities and other	0	0
Derivatives	2,258	1,674
Trade date accrual	-	20
Margin transaction assets:	310,574	245,891
Loans on margin transactions	308,037	238,382
Cash collateral pledged for securities borrowing on margin transactions	2,537	7,509
Loans secured by securities:	7,331	5,933
Cash collateral pledged for securities borrowed	7,331	5,933
Advances paid	177	71
Cash paid for offering	93	132
Short-term guarantee deposits	3,352	3,566
Other	4,886	5,501
Allowance for doubtful accounts	(156)	(141)
Total current assets	826,096	768,939
Non-current assets		
Property, plant and equipment	845	818
Intangible assets:	4,465	4,323
Software	4,465	4,323
Other	0	0
Investments and other assets:	4,912	4,795
Investment securities	3,572	3,589
Other	2,724	2,670
Allowance for doubtful accounts	(1,384)	(1,464)
Total non-current assets	10,222	9,936
Total assets	836,318	778,875

(Millions of Yen)

	March 31, 2018	September 30, 2018
Liabilities		
Current liabilities		
Trading products:	143	233
Derivatives	143	233
Trade date accrual	2	-
Margin transaction liabilities:	66,423	44,943
Borrowings on margin transactions	37,158	4,146
Cash received for securities lending on margin transactions	29,266	40,796
Loans payable secured by securities:	13,499	9,158
Cash received on debt credit transaction of securities	13,499	9,158
Deposits received	253,016	285,208
Guarantee deposits received	207,875	224,978
Accounts for non-received securities and others	8	-
Short-term loans payable	187,600	110,100
Income taxes payable	3,659	2,486
Provision for bonuses	227	100
Other	1,870	1,141
Total current liabilities	734,322	678,347
Non-current liabilities		
Long-term loans payable	50	-
Reserve for retirement bonuses for directors and auditors	204	204
Other	3	3
Total non-current liabilities	258	208
Reserves under special laws		
Reserve for financial products transaction liabilities	2,987	2,987
Total reserves under special laws	2,987	2,987
Total liabilities	737,567	681,542
Net assets		
Shareholders' equity		
Capital stock	11,945	11,945
Capital surplus	9,793	9,794
Retained earnings	76,426	74,959
Treasury shares	(1,896)	(1,875)
Total shareholders' equity	96,268	94,823
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	2,359	2,371
Total valuation and translation adjustments	2,359	2,371
Share acquisition rights	125	139
Total net assets	98,751	97,333
Total liabilities and net assets	836,318	778,875

(2) Quarterly statement of income

(Millions of Yen)

	Six months ended September 30, 2017	Six months ended September 30, 2018
Operating revenue		
Commission received	8,517	7,756
Commission to consignees	8,149	7,391
Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors	8	6
Fee for offering, secondary distribution and solicitation for selling and others for professional investors	0	18
Other fees received	360	341
Net trading income	432	670
Financial revenue	5,636	5,961
Other operating revenue	1	1
Total operating revenue	14,586	14,389
Financial expenses	734	612
Net operating revenue	13,852	13,777
Selling, general and administrative expenses		
Trading related expenses	2,176	2,058
Personnel expenses	1,169	1,223
Real estate expenses	432	423
Office cost	1,046	1,123
Depreciation	750	837
Taxes and dues	194	189
Provision of allowance for doubtful accounts	24	65
Other	64	71
Total selling, general and administrative expenses	5,856	5,990
Operating profit	7,996	7,787
Non-operating income		
Dividend income	49	79
Other	8	5
Total non-operating income	57	84
Non-operating expenses		
Other	3	2
Total non-operating expenses	3	2
Ordinary profit	8,051	7,869
Extraordinary losses		
Loss on sales and retirement of non-current assets	0	1
Total extraordinary losses	0	1
Profit before income taxes	8,050	7,868
Income taxes – current	2,441	2,339
Income taxes – deferred	39	64
Total income taxes	2,481	2,403
Profit	5,570	5,465

(3) Notes on quarterly financial statements

Notes - Uncertainties of entity's ability to continue as going concern
Not applicable.

Notes - when there is significant changes in amounts of shareholders' equity
Not applicable.

Notes - Quarterly-Application of specific accounting of the quarterly financial statements
Not applicable.

Notes - Quarterly-Changes in accounting policies, accounting estimates and retrospective restatement
Not applicable.

Notes - Additional information

(Application of "Partial revision of 'Accounting Standards for Tax Effect Accounting'", etc.)
"Partial revision of 'Accounting Standards for Tax Effect Accounting'" (Corporate Accounting Standard No. 28, February 16, 2018), etc., has been applied from the beginning of the first quarter of this fiscal year, and deferred tax assets are displayed in the categories of investments and other assets.