

Consolidated Financial Summary under Japanese GAAP
For the Nine Months Ended December 31, 2004

Date: January 24, 2005
 Company name (code number): Matsui Securities Co., Ltd. (8628)
 Head Office: Hanzomon First Bldg 6F, 1-4, Kojimachi, Chiyoda-ku, Tokyo, 102-8516 Japan
 Stock exchange listing: Tokyo
 Representative: Michio Matsui: President and Chief Executive Officer
 Date of board meeting approving the account settlement: January 24, 2005
 Application of US GAAP: None

Note: All figures in the financial statements are rounded off to the nearest millionth.

Consolidated financial summary for the nine months ended December 31, 2004

(1) Operating results

	Operating revenues		Net operating revenues		Operating income		Ordinary income	
	(Millions of Yen)	(Yr/Yr % change)	(Millions of Yen)	(Yr/Yr % change)	(Millions of Yen)	(Yr/Yr % change)	(Millions of Yen)	(Yr/Yr % change)
Nine months ended Dec. 31, 2004	26,932	(59.1)	25,168	(57.1)	16,374	(78.9)	16,353	(83.8)
Nine months ended Dec. 31, 2003	16,929	(64.0)	16,025	(70.0)	9,151	(226.8)	8,895	(218.6)
Year ended Mar. 31, 2004	25,036	(86.5)	23,738	(95.4)	14,285	(303.6)	14,016	(298.4)

	Net income	Earnings/share	Fully diluted earnings/share	Earnings/shareholders' equity	Ordinary income/total assets
	(Millions of Yen) (Yr/Yr % change)	(Yen)	(Yen)	(%)	(%)
Nine months ended Dec. 31, 2004	9,212 (98.0)	103.54	92.20	28.8	4.2
Nine months ended Dec. 31, 2003	4,652 (291.8)	52.74	50.86	18.1	4.5
Year ended Mar. 31, 2004	7,280 (390.3)	81.50	76.99	20.5	4.3

Note: 1. Investment gain and loss on equity :None
 2. Average number of shares outstanding
 Nine months ended Dec.31, 2004 88,970,653 shares
 Nine months ended Dec.31, 2003 88,205,001 shares
 Year ended Mar. 31, 2004 88,373,711 shares

3. Change in accounting policies: None

(2) Financial position

	Total assets	Shareholders' equity	Shareholders' equity ratio	Shareholders' equity/share
	(Millions of Yen)	(Millions of Yen)	(%)	(Yen)
Nine months ended Dec. 31, 2004	561,823	46,189	8.2	519.09
Nine months ended Dec. 31, 2003	353,565	36,413	10.3	410.44
Year ended Mar. 31, 2004	488,166	39,162	8.0	439.36

Note: 1. Number of shares outstanding
 As of Dec. 31, 2004 88,981,493 shares
 As of Dec. 31, 2003 88,716,820 shares
 As of Mar. 31, 2004 88,957,910 shares

(3) Scope of consolidation and equity method

Consolidated subsidiaries: 1 company

Affiliates applicable of equity method: None

(4) Change in scope of consolidation and equity method application: None

Forecast of business results

The business results of securities brokerage companies depend on the market situation considerably, which makes it difficult to forecast the future business results. Accordingly, the Company does not issue such forecast while it discloses its quarterly business results promptly instead of such forecasts.

Notice to readers:

The accompanying consolidated financial statements of the Company are prepared on the basis of accounting principles generally accepted in Japan, which are different in certain respects as to application and disclosure requirements of International Financial Reporting Standards.

Consolidated Balance Sheets

(Millions of Yen)

Item	December 31, 2003	December 31, 2004	March 31, 2004
(Assets)			
Current assets			
Cash and bank deposits	20,104	36,652	29,744
Cash segregated as deposits	144,401	216,003	183,002
Cash in trust	-	9,200	4,400
Trading assets	71	3	397
Net receivables arising from pre-settlement date trades	37	88	14
Margin account assets:	178,244	285,421	261,154
Loans receivable from customers	173,434	279,325	252,081
Cash deposited as collateral for securities borrowed from securities finance companies	4,810	6,096	9,073
Receivable on collateralized securities transactions:	-	944	-
Cash deposits collateral for securities borrowed	-	944	-
Receivables from customers and others	26	20	23
Advance paid for subscription	-	-	44
Short-term guarantee deposits	3,629	3,725	899
Others	2,300	4,300	3,415
Allowance for doubtful accounts	(200)	(160)	(206)
Total current assets	348,611	556,195	482,887
Fixed assets			
Tangible fixed assets	910	1,177	974
Intangible assets	2,063	1,919	2,055
Software	2,014	1,865	1,997
Others	49	54	58
Investments and others	1,981	2,532	2,250
Investment securities	986	1,354	1,177
Others	1,263	1,209	1,334
Allowance for doubtful accounts	(268)	(31)	(261)
Total fixed assets	4,954	5,628	5,279
Total assets	353,565	561,823	488,166

(Millions of Yen)

Item	December 31, 2003	December 31, 2004	March 31, 2004
(Liabilities)			
Current liabilities			
Trading assets	70	2	217
Margin account liabilities:	38,436	70,000	101,342
Loans from securities finance companies	13,027	31,436	64,046
Proceeds of securities sold on customers' account	25,409	38,563	37,296
Payables on collateralized securities transactions:	12,196	37,774	23,579
Cash deposits as collateral for securities loaned	12,196	37,774	23,579
Deposits received	57,672	108,582	79,361
Guarantee money received	97,929	127,352	112,977
Suspense account for undelivered securities	10	-	15
Short-term borrowings	12,927	73,379	25,177
Commercial paper	-	3,000	3,000
Bond due within one year	-	500	500
Accrued income taxes	3,739	3,376	6,112
Accrued bonuses	60	138	-
Others	1,177	1,584	1,650
Total current liabilities	224,217	425,687	353,929
Long-term liabilities			
Bond	20,500	40,000	20,000
Convertible bond	40,000	40,000	40,000
Long-term borrowings	31,037	8,008	33,532
Reserve for directors' retirement bonuses	282	241	281
Others	0	0	0
Total long-term liabilities	91,819	88,249	93,813
Statutory reserves			
Reserve for securities transactions	1,117	1,698	1,261
Total Statutory reserves	1,117	1,698	1,261
Total liabilities	317,152	515,634	449,004
(Shareholders' equity)			
Common stock	11,447	11,464	11,463
Capital surplus	9,296	9,313	9,312
Earned surplus	15,724	25,304	18,352
Net unrealized gain (loss) on Investment securities, net of taxes	(43)	128	52
Treasury stock	(11)	(20)	(17)
Total shareholders' equity	36,413	46,189	39,162
Total liabilities and shareholders' equity	353,565	561,823	488,166

Consolidated Statements of Income

(Millions of Yen)

Item	Nine months ended December 31, 2003	Nine months ended December 31, 2004	Year ended March 31, 2004
Operating revenues			
Commissions	13,754	19,636	20,206
Net gain (loss) on trading	1	5	30
Interest and dividend income	3,174	7,290	4,800
Total operating revenues	16,929	26,932	25,036
Interest expenses	905	1,763	1,298
Net operating revenues	16,025	25,168	23,738
Selling, general and administrative expenses	6,874	8,795	9,453
Transaction related expenses	1,588	2,450	2,261
Employees' compensation and benefits	1,416	1,410	1,863
Occupancy and rental	247	203	369
Data processing and office supplies	2,884	3,924	3,986
Depreciation	505	548	689
Duties and taxes other than income taxes	53	143	67
Provision of allowance for doubtful accounts	95	-	94
Others	86	117	125
Operating income	9,151	16,374	14,285
Non-operating income	23	81	30
Non-operating expenses	279	102	298
Ordinary income	8,895	16,353	14,016
Special profits	2	59	2
Special losses	419	441	776
Income before income taxes	8,478	15,971	13,242
Income taxes - current	4,307	6,565	6,676
Income taxes - deferred	(480)	195	(713)
Net income	4,652	9,212	7,280

Summary of Quarterly Consolidated Statements of Income

(Millions of Yen)

Item	1Q of the year ended Mar. 31, 2004 (^{'03. 4. 1} _{'03. 6.30'})	2Q of the year ended Mar. 31, 2004 (^{'03. 7. 1} _{'03. 9.30'})	3Q of the year ended Mar. 31, 2004 (^{'03.10. 1} _{'03.12.31'})	4Q of the year ended Mar. 31, 2004 (^{'04. 1. 1} _{'04. 3.31'})	Total for the year ended Mar. 31, 2004 (^{'03. 4. 1} _{'04. 3.31'})
Operating revenues	3,894	6,180	6,856	8,107	25,036
Commissions	3,127	5,159	5,468	6,452	20,206
Net gain (loss) on trading	0	(0)	1	29	30
Interest and dividend income	767	1,021	1,387	1,626	4,800
Interest expenses	295	293	316	393	1,298
Net operating revenues	3,599	5,886	6,539	7,713	23,738
Selling, general and administrative expenses	2,037	2,458	2,378	2,580	9,453
Transaction related expenses	414	589	586	672	2,261
Employees' compensation and benefits	463	436	517	447	1,863
Occupancy and rental	84	82	81	123	369
Data processing and office supplies	870	1,017	998	1,102	3,986
Depreciation	157	172	176	185	689
Duties and taxes other than income taxes	17	52	(16)	14	67
Provision of allowance for doubtful accounts	9	76	10	(1)	94
Others	25	35	26	38	125
Operating income	1,562	3,428	4,161	5,134	14,285
Non-operating income and expenses	10	(44)	(223)	(12)	(268)
Ordinary income	1,572	3,385	3,938	5,121	14,016
Special profits and losses	(168)	(135)	(114)	(358)	(774)
Income before income taxes	1,405	3,249	3,824	4,764	13,242
Income taxes-current	709	1,750	1,848	2,369	6,676
Income taxes-deferred	(61)	(251)	(168)	(233)	(713)
Net income	757	1,751	2,144	2,628	7,280

(Millions of Yen)

Item	1Q of the year ended Mar. 31, 2005 ('04. 4. 1) ('04. 6.30)	2Q of the year ended Mar. 31, 2005 ('04. 7. 1) ('04. 9.30)	3Q of the year ended Mar. 31, 2005 ('04.10. 1) ('04.12.31)	Total for the nine months ended Dec. 31, 2004 ('04. 4. 1) ('04.12.31)
Operating revenues	10,407	8,536	7,989	26,932
Commissions	7,990	6,116	5,531	19,636
Net gain (loss) on trading	13	(2)	(7)	5
Interest and dividend income	2,403	2,421	2,466	7,290
Interest expenses	603	534	626	1,763
Net operating revenues	9,804	8,001	7,363	25,168
Selling, general and administrative expenses	3,162	2,683	2,950	8,795
Transaction related expenses	926	753	770	2,450
Employees' compensation and benefits	522	399	489	1,410
Occupancy and rental	67	67	69	203
Data processing and office supplies	1,329	1,248	1,348	3,924
Depreciation	175	182	191	548
Duties and taxes other than income taxes	56	47	40	143
Provision of allowance for doubtful accounts	48	(48)	-	-
Others	38	35	44	117
Operating income	6,642	5,319	4,412	16,374
Non-operating income and expenses	(55)	12	22	(21)
Ordinary income	6,588	5,330	4,435	16,353
Special profits and losses	(123)	(112)	(146)	(382)
Income before income taxes	6,465	5,218	4,289	15,971
Income taxes-current	2,375	2,449	1,741	6,565
Income taxes-deferred	315	(190)	70	195
Net income	3,775	2,959	2,478	9,212