# Consolidated Financial Summary under Japanese GAAP

### For the Nine Months Ended December 31, 2009

January 25, 2010 ber): Matsui Securities Co., Ltd. (8628) Date: Company name (code number): Matsui Securities Co., Ltd. (8628) Stock exchange listing: Tokyo (URL http://www.matsui.co.jp/ir/en/index.html) Representative: Michio Matsui: President and Chief Executive Officer Planned date of filing of quarterly securities report: February 12, 2010 Planned date of dividends payment: —

Note: All figures in the financial statements are rounded off to the nearest millionth.

# Consolidated financial summary for the Nine months ended December 31, 2009 Operating results

	Operating revenues	Net operating revenues	Operating income	Ordinary income
	( <sup>Millions</sup> ) (Yr/Yr of Yen <sup>) (</sup> % change <sup>)</sup>	( <sup>Millions</sup> ) (Yr/Yr of Yen %change)	( <sup>Millions</sup> ) (Yr/Yr of Yen <sup>)</sup> (% change <sup>)</sup>	( <sup>Millions</sup> ) (Yr/Yr of Yen <sup>)</sup> (% change <sup>)</sup>
Nine months ended December 31, 2009	18,868 (11.8)	18,013 (8.3)	8,914 3.7	8,973 3.7
Nine months ended December 31, 2008	21,403 —	19,638 —	8,595 —	8,653 —

	Net income	Earnings/ share	Fully diluted earnings/ share
	( <sup>Millions</sup> )(Yr/Yr of Yen <sup>)</sup> (% change <sup>)</sup>	(Yen)	(Yen)
Nine months ended December 31, 2009	5,716 10.2	22.26	20.11
Nine months ended December 31, 2008	5,184 —	19.68	17.46

#### (2) Financial position

	Total assets	Net assets	Equity ratio	Net assets /share
	(Millions of Yen)	(Millions of Yen)	(%)	(Yen)
As of December 31, 2009	450,185	72,253	16.0	281.44
As of March 31, 2009	472,145	69,090	14.6	269.12

Net assets - (new-share purchase rights + minority interests):

As of December 31, 2009 72,253 million yen As of March 31, 2009 69,090 million yen

#### 2. Dividends

	Dividends per share				
	First quarter	Second quarter	Third quarter	Forth quarter	Total
	(Yen)	(Yen)	(Yen)	(Yen)	(Yen)
Year ended March 31, 2009	_	0.00	-	10.00	10.00
Year ends March 31, 2010	_	0.00	_		
Year ends March 31, 2010 (estimation)				15.00	15.00

#### 3. Forecast of business results

The business results of securities brokerage companies depend on the market situation considerably, which makes it difficult to forecast the future business results. Accordingly, the Company does not issue such forecast while it discloses its monthly business information instead of such forecasts.

- 4. Other information
- (1) Changes in scope of consolidation: None
- (2) Adoption of the simplified accounting policies and typical accounting procedures for preparation of the quarterly consolidated financial statements: None
- (3) Changes in accounting principles, procedures and reclassifications for the consolidated financial statements (such changes to be noted in "Significant change in accounting policies for the consolidated financial statements")
  - 1) Changes due to amendment of accounting standards: None
  - 2) Changes due to other changes than above: None

(4) Number of shares outstanding (common stock)

- Number of shares outstanding including treasury stock As of December 31, 2009 269,260,202 shares As of March 31, 2009 269,260,202 shares
  Number of treasury stock As of December 31, 2009 12,532,777 shares As of March 31, 2009 12,532,743 shares
- Average number of shares outstanding For the Nine months ended December 31, 2009
  For the Nine months ended December 31, 2008
  263,390,673 shares

Notice to readers:

The accompanying consolidated financial statements of the Company are prepared on the basis of accounting principles generally accepted in Japan, which are different in certain respects as to application and disclosure requirements of International Financial Reporting Standards.

# 5. Consolidated financial statements

(1) Consolidated balance sheets

		(Millions of Yen
	December 31, 2009	March 31, 2009
ssets		
Current Assets		
Cash and bank deposits	9,064	15,839
Cash segregated as deposits	245,364	237,989
Cash in trust	22,551	75,751
Trading assets:	1,580	1,980
Trading securities and others	0	0
Derivatives	1,580	1,980
Repurchased convertible bonds		7,717
Net receivables arising from pre-settlement date trades	259	49
Margin account assets:	148,532	115,246
Loans receivable from customers Cash deposited as	139,933	98,639
collateral for securities borrowed from securities finance companies	8,599	16,608
Receivables on collateralized securities transactions:	3,369	3,109
Cash deposits collateral for securities borrowed	3,369	3,109
Receivables from customers and others	21	22
Advance paid for subscription	—	2
Short-term guarantee deposits	4,819	2,139
Others	6,780	5,350
Allowance for doubtful accounts	(215)	(127)
Total current assets	442,125	465,067
- Fixed assets		
Tangible fixed assets	1,136	1,125
Intangible assets	4,712	3,653
Software	4,701	3,642
Others	10	11
Investments and others	2,212	2,300
Investment securities	300	320
Others	2,812	2,855
Allowance for doubtful accounts	(901)	(875
Total fixed assets	8,060	7,078
Total assets	450,185	472,145

		(Millions of Yen
	December 31, 2009	March 31, 2009
Liabilities		
Current liabilities		
Trading liabilities:	445	192
Derivatives	445	192
Margin account liabilities:	40,270	57,052
Loans from securities finance companies	5,006	17,073
Proceeds of securities sold on customers' account	35,265	39,980
Payables on collateralized securities transactions:	6,242	7,547
Cash deposits as collateral for securities loaned	6,242	7,547
Deposits received	136,263	124,623
Guarantee money received	138,261	135,112
Suspense account for undelivered securities	6	2
Short-term borrowings	19,032	5,032
Bonds due within one year	—	20,000
Convertible bonds due within one year	—	8,298
Accrued income taxes	2,067	1,334
Accrued bonuses	78	86
Others	1,242	9,735
Total current liabilities	343,906	369,013
Long-term liabilities		
Convertible bonds	31,502	31,502
Long-term borrowings	36	52
Reserve for retirement bonuses for directors and auditors	204	204
Others	0	0
Total long-term liabilities	31,743	31,759
Statutory reserves		
Reserve for financial products transaction liabilities	2,283	2,283
Total statutory reserves	2,283	2,283
Total liabilities	377,932	403,054
Net assets		
Shareholders' equity		
Common stock	11,944	11,944
Capital surplus	9,792	9,792
Earned surplus	59,984	56,835
Treasury stock	(9,474)	(9,474)
Total shareholders' equity	72,244	69,096
Valuation and translation adjustments Net unrealized gain (loss) on		
investment securities, net of taxes	9	(6)
Total valuation and translation adjustments	9	(6)
Total net assets	72,253	69,090
Total liabilities and net assets	450,185	472,145

# (2) Consolidated statements of income

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	(Millions of Y		
	Nine months ended December 31, 2008	Nine months endeo December 31, 2009	
Operating revenues			
Commissions	14,487	13,49	
Brokerage commissions	12,731	12,07	
Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors Fee for offering, secondary distribution and	1	1	
solicitation for selling and others for professional investors	0		
Others	1,754	1,41	
Net gain (loss) on trading	5		
Interest and dividend income	6,911	5,36	
Total operating revenues	21,403	18,86	
Interest expenses	1,765	85	
Net operating revenues	19,638	18,01	
Selling, general and administrative expenses			
Transaction related expenses	3,150	2,73	
Employees' compensation and benefits	1,579	1,45	
Occupancy and rental	377	74	
Data processing and office supplies	4,777	2,54	
Depreciation	930	1,29	
Duties and taxes other than income taxes	129	11	
Provision of allowance for doubtful accounts	—	11	
Others	102	9	
Total selling, general and administrative expenses	11,042	9,10	
Operating income	8,595	8,91	
Non-operating income			
Dividend income	51		
Insurance premiums refunded cancellation	—	3	
Others	23	2	
Total non-operating income	74	7	
Non-operating expenses			
Others	17	1	
Total non-operating expenses	17	1	
Ordinary income	8,653	8,97	
Special profits			
Gain on cancellation of convertible bonds	—	58	
Reversal of allowance for doubtful accounts	26	-	
Gain on sales of investment securities	13	-	
Others	0	-	
Total Special profits	39	58	
Special losses Loss on sales and disposals of property and	5		
equipment Devaluation loss on investment securities	_	2	
Total Special losses	5	2	
Income before income taxes	8,686	9,53	
Income taxes - current	3,102	3,86	
Income taxes - deferred	400	(44	
Income taxes	3,502	3,81	
Net income	5,184	5,71	

- (3) Notes on Going-Concern Uncertainties No relevant items.
- (4) Notes on the Significant Change in Net Assets No relevant items.