# Quarterly Securities Report Including Financial Statements Under Japanese GAAP For the Three Months Ended June 30, 2011

Matsui Securities Co., Ltd.

1-4, Kojimachi, Chiyoda-ku, Tokyo, Japan



# 1 Information on Matsui Securities Co., Ltd. ("Company")

# Part 1 Company Financial Outlook

## 1 Major Business Indices

		Three months Ended June 30, 2010	Three months Ended June 30, 2011	Year Ended March 31, 2011
Operating revenues	(Millions of Yen)	6,177	4,364	22,091
Net operating revenues	(Millions of Yen)	5,972	4,144	21,320
Ordinary income	(Millions of Yen)	3,155	1,812	8,479
Net income	(Millions of Yen)	2,027	1,080	5,410
Comprehensive income	(Millions of Yen)	2,015	1,080	5,398
Net assets	(Millions of Yen)	72,367	72,981	75,752
Total assets	(Millions of Yen)	473,153	414,711	431,729
Earnings per share	(Yen)	7.89	4.21	21.07
Fully diluted earnings per share	(Yen)	7.25	_	19.86
Equity ratio	(%)	15.3	17.6	17.5

#### Note:

- 1. The company does not report non-consolidated business indices, as the Company prepares consolidated financial statements.
- 2. The company does not report fully diluted earnings per share for the three months ended June 30, 2011, as there are no residual securities.
- The Company has retroactively applied "Accounting Standard for Presentation of Comprehensive Income" (Accounting Standard Board of Japan, Statement No. 25, June 30, 2010), to calculate Comprehensive income for the three months ended June 30, 2010.

#### 2 Company's Business

There have been no significant changes in the business of the Company's group or the Company's major affiliates in the three months ended June 30, 2011.

# Part 2 Business Outlook of the Company

# 1 Risk of the Company's Business

There have been no unusual changes in financial position, result of operations and cash flows of the Company in the three months ended June 30, 2011.

There have been no significant changes in the risk of the Company's business described in the Annual Securities Report of the Company as of March 31, 2011.

# 2 Significant Contracts for the Company's Business

There have been no new significant contracts in the three months ended June 30, 2011.

# Part 3 Corporate Profiles

# 1 Number of Shares

## (1) Total Number of Shares

Number of Shares Authorized		
Common Stock	1,050,000,000 shares	
Total	1,050,000,000 shares	

	Number of Sha	Stock Exchange(s)	Details	
	As of June 30, 2011 (End of the quarterly period)	As of August 12, 2011 (Date of filing of this Report)	Listed at ``	Details
Common Stock	269,264,702 shares	269,264,702 shares	Tokyo Stock Exchange (First Section)	1 unit consists of 100shares
Total	269,264,702 shares	269,264,702 shares	_	_

# (2) New-Share Purchase Rights

No relevant items.

## (3) Exercise of Moving Strike Convertible Bonds

No relevant items.

# (4) Rights Plan

No relevant items.

## (5) Total Number of Shares Outstanding and Capital Stock

	Shares Outstanding		Capital Stock		Additional Paid in Capital	
	Change (Thousands of shares)	Shares outstanding (Thousands of shares)	Change (Millions of Yen)	Outstanding Balance (Millions of Yen)	Change (Millions of Yen)	Outstanding Balance (Millions of Yen)
From April 1, 2011 to June 30, 2011	_	269,265	_	11,945	_	9,793

# (6) Principal Shareholders

Information on the changes in principal shareholders has been omitted for the three months ended June 30, 2011.

#### (7) Voting Rights

The following tables show the status of voting rights as of March 31, 2011 instead of those as of June 30, 2011 for the Company is not able to settle the list of shareholders as of June 30, 2011.

#### (i) Outstanding shares

(As of March 31, 2011)

	17.00 01 111.01.10.11 0.17 =0.1	
Number of shares	Number of voting rights	
-	_	
_	_	
_	-	
( Treasury stock ) Common stock 12,532,800	-	
Common stock 256,718,100	2,558,589	
Common stock 13,802	_	
269,264,702	_	
_	2,558,589	
	— — — — — — — — — — — — — — — — — — —	

#### Note:

- 1. 400 shares under the title of Japan Securities Depositary Center Inc. and 859,200 shares of securities bought by customers using money loaned from the Company's own fund are included in "Shares with full voting rights (Other than treasury stock)." 4 voting rights under the title of Japan Securities Depositary Center Inc. are included in "Shares with full voting rights (Other than treasury stock)". 8,592 voting rights of securities bought by customers using money loaned from the Company's own fund are not included in "Shares with full voting rights (Other than treasury stock)".
- 2. 44 treasury shares are included in odd-lot shares.

#### (ii) Treasury Stock

( As of March 31, 2011)

Name of shareholders	Address	Treasury stock held by the Company's own name	Treasury stock held by other person's name	Total Number of shares held	Percentage of shares to the total number of outstanding shares (%)
(Treasury stock held by the Company ) Matsui Securities Co., Ltd.	1-4, Kojimachi, Chiyoda-ku, Tokyo, Japan	12,532,800	I	12,532,800	4.65
Total	_	12,532,800	_	12,532,800	4.65

#### 2 Executives

There have been no changes to the Company's executives' from when the Company filed its Annual Securities Report on June 20, 2011 up until the three months ended June 30, 2011.

# 3 Operations of Business

# (1) Commissions

(Millions of Yen)

	Item	Stocks	Bonds	Beneficiary Certificates	Others	Total
Three months ended June 30, 2010	Brokerage commissions	3,656	_	34	54	3,744
	Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors	0	_	_	_	0
	Fee for offering, secondary distribution and solicitation for selling and others for professional investors	0	_	_	_	0
	Others	112	_	1	400	512
	Total	3,768	_	34	454	4,256
	Brokerage commissions	2,401		25	148	2,574
Three months	Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors	0	_		_	0
ended June 30, 2011	Fee for offering, secondary distribution and solicitation for selling and others for professional investors	0				0
	Others	105	_	1	120	226
	Total	2,506	_	26	268	2,800

# (2) Net Gain on Trading

		Three mon	ths ended Jur	ne 30, 2010	Three mon	ths ended Jur	ne 30, 2011
		Realized gain and loss	Evaluation gain and loss	Total	Realized gain and loss	Evaluation gain and loss	Total
Net gain on trading of st	ocks	(0)	0	(0)	(0)	0	(0)
Net gain on trading of bo	onds and others	1	0	1	(41)	0	(41)
Bonds		_	_	_	_	_	_
Others		1	0	1	(41)	0	(41)
Total		1	0	1	(41)	0	(41)

# (3) Operations of Securities Trading

# [1] Trading of securities excluding futures

#### i) Stocks

(Millions of Yen)

	Brokerage	Proprietary trading	Total
Three months ended	2 276 460	14	2 976 492
June 30, 2010	2,876,469	14	2,876,483
Three months ended	1 009 417	0	1,998,417
June 30, 2011	1,998,417	U	1,990,417

#### Margin trading transactions included in the "stocks" above are as follows:

(Millions of Yen)

	Brokerage Proprietary trading		Total
Three months ended	1,789,923	_	1,789,923
June 30, 2010	1,789,923		1,703,323
Three months ended	1 192 607		1 192 607
June 30, 2011	1,182,697	_	1,182,697

# ii ) Bonds

(Millions of Yen)

	Brokerage	Proprietary trading	Total
Three months ended			
June 30, 2010		_	
Three months ended			
June 30, 2011	_	_	

# iii ) Beneficiary Certificates

	Brokerage	Proprietary trading	Total	
Three months ended	30,481	_	30,481	
June 30, 2010	30,481	_	30,461	
Three months ended	22,054	_	22,054	
June 30, 2011		_	22,034	

## iv ) Others

(Millions of Yen)

	New-share purchase rights	Commercial paper	Others	Total
Three months ended June 30, 2010	11	1	660	670
Three months ended				
June 30, 2011	_	_	3,853	3,853

<sup>\*\* &</sup>quot;Others" are covered warrants and beneficiary securities issued by beneficiary securities trusts defined under the trust law.

## Brokerage trading transactions included in "Others" above are as follows:

(Millions of Yen)

	New-share purchase rights	Commercial paper	Others	Total
Three months ended June 30, 2010	11	-	660	670
Three months ended June 30, 2011	_	_	3,853	3,853

<sup>\*\* &</sup>quot;Others" are covered warrants and beneficiary securities issued by beneficiary securities trusts defined under the trust law.

# [2] Futures Trading

i ) Stock-based (Millions of Yen)

					(IVIIIIIOTIO OI TOIT)	
	Futures trading		Option	Total		
	Brokerage	Proprietary trading	Brokerage	Proprietary trading	Total	
Three months ended	5,219,816	_	14,579,308	_	19,799,124	
June 30, 2010	3,219,610	_	14,579,508	_	19,799,124	
Three months ended	2,145,948	_	3,826,233	204	5 072 384	
June 30, 2011	2,145,946	_	3,626,233	204	5,972,384	

#### ii) Bond-based

	Futures trading		Option	Total	
	Brokerage	Proprietary trading	Brokerage	Proprietary trading	Total
Three months ended					
June 30, 2010	_	_	ı	_	1
Three months ended					
June 30, 2011	_	_	ı	_	

[3] Underwriting and selling, underwriting and selling for professional investors, subscription and distribution, private offering, and subscription and distribution for professional investors

## i) Stocks

(Millions of Yen)

	Underwriting	Selling	Underwriting and selling for professional investors	Subscription	Distribution		Subscription and distribution for professional investors
Three months ended June 30, 2010	3	3	_	0	_	_	_
Three months ended June 30, 2011	_	_	_	0	_	_	_

#### ii) Bonds

(Millions of Yen)

								ivillions of 1611)
	Item	Underwriting	Selling	Underwriting and selling for professional investors	Subscription	Distribution	Private offerings	Subscription and distribution for professional investors
	Government Bonds	_	_	_	_	_	_	_
	Municipal Bonds	_	<del>_</del>	_	_	_	_	_
Three months	Special Bonds		_	_	_	_	_	_
ended June 30, 2010	Corporate Bonds	-	_	_	-	-	_	_
	Foreign Bonds	-	_	_	1	-	_	
	Total	-	_		ı	ı	_	_
	Government Bonds	-	_	_	-	-	_	_
	Municipal Bonds	_	_	_	_	_	_	_
Three months ended June 30,	Special Bonds	_	_	_	_	_	_	_
2011	Corporate Bonds		_	_	_	_		_
	Foreign Bonds	_	_	_	_	_	_	_
	Total	_	_	_	_	_	_	_

# iii ) Beneficiary certificates

	Underwriting	Selling	Underwriting and selling for professional investors	Subscription	Distribution		Subscription and distribution for professional investors
Three months ended June 30, 2010	_	-	_	241	_	_	_
Three months ended June 30, 2011	_	_	_	579	_	_	_

# iv ) Others

(Millions of Yen)

	ltem	Underwriting	Selling	Underwriting and selling for professional investors	Subscription	Distribution	Privato	Subscription and distribution for professional investors
	Commercial Paper	_	_	_	_	ı	_	_
Three months ended June 30, 2010	Foreign certificates	_	_	_	_	1	_	_
03.10 00, 20.10	Others	_	_	_	_	_	_	_
Three months ended June 30, 2011	Commercial Paper	_	_	_	_	_	_	_
	Foreign certificates	_	_	_	_	_	_	_
	Others	_	_	_	_	1	_	_

# (4) Capital Adequacy Ratio

(Millions of Yen)

		As of June 30, 2010	As of June 30, 2011
Tier I Capital	•	72,279	72,886
	Net unrealized gain on investment	0	0
	Reserve for financial products transaction liabilities	1,665	1,108
Tier II Capital	General allowance for doubtful accounts	66	23
пен п Сарнаі	Long-term Subordinated debts	_	_
	Short-term Subordinated debts	_	_
	Total ②	1,732	1,131
Assets to be deducted from equity capital	3	8,241	8,509
Equity capital after deduction	① + ② - ③ (A)	65,770	65,507
	Market risk	0	0
Risk	Counterparty risk	4,627	3,674
	Basic risk	2,488	2,210
	Total (B)	7,116	5,885
Capital adequacy ratio	(A) / (B)×100	924.1	1,112.9

Note: Values are rounded down to the nearest million yen.

## Part 4 Financial Status

## 1 Presentation of Quarterly Consolidated Financial Statements

Pursuant to Article 61 and 82 of the "Regulations of Quarterly Consolidated Financial Statements" (Cabinet Office Ordinance No. 64, 2007), the quarterly consolidated financial statements of the Company are prepared in accordance with the "Cabinet Office Ordinance concerning Financial Instruments Business" (Cabinet Office Ordinance No. 52, 2007) and the "Uniform Accounting Standards of Securities Business" (set by the board of directors of the Japan Securities Dealers' Association, November 14, 1974) along with the "Regulations of Quarterly Consolidated Financial Statements".

## 2 Audit Report

The quarterly consolidated financial statements for the three months ended June 30, 2011 (from April 1, 2011 to June 30, 2011) were reviewed by PricewaterhouseCoopers Aarata in accordance with the Article 193-2-1 of Financial Instruments and Exchange Law.

#### **Notice to readers:**

The accompanying quarterly consolidated financial statements were prepared in accordance with the provision set forth in the Corporations Law of Japan, the Financial Instruments and Exchange Law, and in conformity with accounting principles and practices generally accepted in Japan, which are different from International Financial Reporting Standards in certain aspects of application and disclosure requirements.

The quarterly consolidated financial statements are not intended to present the financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries or jurisdictions other than Japan.

#### 1 Quarterly Consolidated Financial Statements

#### [1] Quarterly Consolidated Balance Sheets

(Millions of Yen) March 31, 2011 June 30, 2011 Assets **Current Assets** Cash and bank deposits 17,882 7,751 Cash segregated as deposits 237,094 216,373 Cash in trust 8,766 10,209 1,802 Trading assets: 2,165 0 Trading securities and others 0 Derivatives 1,802 2,165 Net receivables arising from 47 pre-settlement date trades 142,281 154,764 Margin account assets: Loans receivable from customers 138,217 150,272 Cash deposited as collateral for securities borrowed from 4,064 4,491 securities finance companies Receivables on collateralized 4,827 6,332 securities transactions: Cash deposit collateral for 4,827 6,332 securities borrowed Receivables from customers and 27 76 others Short-term guarantee deposits 6,191 3,662 5,353 Others 4,271 Allowance for doubtful accounts (28)(23)Total current assets 423,210 406,616 Fixed assets Tangible fixed assets 1,160 1,133 Intangible assets 4,529 4,179 Software 4,521 4,172 Others 8 Investments and others 2,830 2,782 Investment securities 262 261 Others 5,999 5,858 Allowance for doubtful accounts (3,430)(3,337)Total fixed assets 8,519 8,095 Total assets 431,729 414,711

	March 31, 2011	June 30, 2011
Liabilities		
Current liabilities		
Trading liabilities:	229	144
Trading securities and others	0	_
Derivatives	229	144
Margin account liabilities:	40,417	29,413
Loans from securities finance	13,043	1,718
companies Proceeds of securities sold on customers' account	27,374	27,695
Payables on collateralized securities transactions:	5,818	6,736
Cash deposits as collateral for securities loaned	5,818	6,736
Deposits received	119,354	113,085
Guarantee money received	122,989	121,186
Suspense account for undelivered securities	0	_
Short-term borrowings	62,020	68,020
Accrued income taxes	2,344	546
Accrued bonuses	98	23
Others	1,391	1,262
Total current liabilities	354,662	340,415
Long-term liabilities		
Reserve for retirement bonuses for directors and auditors	204	204
Others	3	3
Total long-term liabilities	207	207
Statutory reserves  Reserve for financial products  transaction liabilities	1,108	1,108
Total statutory reserves	1,108	1,108
Total liabilities	355,977	341,730
Net assets	000,011	011,700
Shareholders' equity		
Common stock	11,945	11,945
Capital surplus	9,793	9,793
Earned surplus	63,488	60,717
Treasury stock	(9,475)	(9,475)
Total shareholders' equity	75,751	72,981
Valuation and translation adjustments	·	·
Net unrealized gain (loss) on investment securities, net of taxes	1	0
Total valuation and translation adjustments	1	0
Total net assets	75,752	72,981
Total liabilities and net assets	431,729	414,711

# [2] Quarterly Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

Consolidated statements of income

	Three months ended	(Millions of Yen
On anating a service of	June 30, 2010	June 30, 2011
Operating revenues		
Commissions	4,256	2,800
Brokerage commissions	3,744	2,574
Commission for underwriting, secondary		
distribution and solicitation for selling and others for professional investors	0	0
Fee for offering, secondary distribution and solicitation for selling and others for professional investors	0	0
Others	512	226
Net gain/(loss) on trading	1	(41)
Interest and dividend income	1,920	1,605
Total operating revenues	6,177	4,364
Interest expenses	205	220
Net operating revenues	5,972	4,144
Selling, general and administrative expenses	0,012	.,
Transaction related expenses	884	743
Employees' compensation and benefits	544	461
Occupancy and rental	281	294
Data processing and office supplies	570	449
Depreciation	472	437
Duties and taxes other than income taxes	39	32
Provision of allowance for doubtful accounts	_	(98)
Others	37	49
Total selling, general and administrative expenses	2,828	2,366
Operating income	3,144	1,778
Non-operating income	3,	.,
Dividend income	9	27
Others	4	7
Total non-operating income	13	
Non-operating expenses	10	01
Others	1	0
Total non-operating expenses	1	0
Ordinary income	3,155	1,812
Special profits	0,100	1,012
Gain on sales of investment securities	7	
Gain on cancellation of convertible bonds	82	
Reversal of allowance for doubtful accounts	166	
Gain on sales of fixed assets	_	1
Total special profits	255	<u>.</u> 1
Special losses	200	
Loss on sales and disposals of fixed assets	0	
·		
Total special losses	0	4.040
Income before income taxes	3,410	1,813
Income taxes - current	1,078	537
Income taxes - deferred	305	196
Income taxes	1,383	733
Income before minority interests	2,027	1,080
Net income	2,027	1,080

#### Consolidated Statements of Comprehensive Income

		(Millions of Yen)
	Three months ended June 30, 2010	Three months ended June 30, 2011
Income before minority interests	2,027	1,080
Other comprehensive income		
Net unrealized loss on investment securities	(12)	(1)
Total other comprehensive income	(12)	(1)
Comprehensive income	2,015	1,080
Comprehensive income attributable to  Comprehensive income attributable to owners  of the parent	2,015	1,080
Comprehensive income attributable to minority interests	_	_

## Additional Information

#### Three months ended June 30, 2011

For the changes and corrections made after the beginning of the year ending March 31, 2012, the Company has adopted "Accounting Standard for Accounting Changes and Error Corrections" (Accounting Standard Board of Japan, Statement No. 24, December 4, 2009) and "Guidance on Accounting Standard for Accounting Changes and Error Corrections" (Accounting Standard Board of Japan, Guidance No. 24, December 4, 2009)"

#### **Notes to Quarterly Consolidated Financial Statements**

#### Notes to Quarterly Consolidated Statements of Cash Flows

The company does not prepare the consolidated statement of cash flows for the three months ended June 30, 2011.

Depreciation including the intangible assets of the three months ended June 30, 2010 and three months ended June 30, 2011 are as follows.

Three months ended June 30, 2010		Three months ended June 30, 2011		
Depreciation	472 million yen	Depreciation	437 million yen	

#### **Notes Concerning Net Assets**

(Three months ended June 30, 2010)

1. Dividends

Dividend payment

Date of resolution	Ordinary General Meeting of Shareholders held on June 27, 2010		
Type of Shares	Common stock		
Amount of dividend payment	3,851 million yen		
Dividends per share	15 yen		
Date of record for dividends	March 31, 2010		
Effective date	June 28, 2010		
Source of dividends	Earned surplus		

2. Dividends for which effective date is after June 30, 2010

No relevant items.

3. Significant changes in net assets

No relevant items.

(Three months ended June 30, 2011)

1. Dividends

Dividend payment

Date of resolution	Ordinary General Meeting of Shareholders held on June 26, 2011		
Type of Shares	Common stock		
Amount of dividend payment	3,851 million yen		
Dividends per share	15 yen		
Date of record for dividends	March 31, 2011		
Effective date	June 27, 2011		
Source of dividends	Earned surplus		

Dividends for which effective date is after June 30, 2011No relevant items.

3. Significant changes in net assets

#### **Segment Information**

(Three months ended June 30, 2010 and Three months ended June 30, 2011)

Disclosures on segment information have been omitted, as the business of the Company and its consolidated subsidiary consists of only a single segment of online brokerage service.

#### **Financial Instruments**

There have been no significant changes in financial instruments during the three months ended June 30, 2011 compared to fiscal year ended March 31, 2011.

#### **Securities**

There have been no significant changes in securities during the three months ended June 30, 2011 compared to fiscal year ended March 31, 2011.

# **Derivative Transactions**

#### **Per Share Information**

Earnings per share, it's basis of calculation and fully diluted earnings per share information is as follows:

Items	Three months ended June 30, 2010	Three months ended June 30, 2011
(1)Earnings per share (Yen)	7.89	4.21
(Calculation basis)		
Net income on the statements of income (Millions of Yen)	2,027	1,080
Net income not attributed to common stock (Millions of Yen)	_	-
Net income attributed to common stock (Millions of Yen)	2,027	1,080
Average number of common stock outstanding (Thousands of shares)	256,727	256,732
(2)Fully diluted earnings per share (Yen)	7.25	_
(Calculation basis)		
Increase of common stock considered in the calculation of fully diluted earnings per share (Thousands of shares)	22,807	_
Significant changes in the residual securities which are not considered in the calculation of fully diluted earnings per share		_

Note: Fully diluted earnings per share during the three months ended June 30, 2011 has been omitted, as there are no residual securities.

# **Subsequent Events**

No relevant items.

# 2 Others

2	Information	on the	Surety	of the	Comp	any
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Note: The Original Quarterly Securities Report includes the quarterly review by PricewaterhouseCoopers Aarata for the quarterly consolidated financial statements for the three months ended June 30, 2011.