## Annual Securities Report Including Financial Statements Under Japanese GAAP For the Year Ended March 31, 2011

Matsui Securities Co., Ltd.

1-4, Kojimachi, Chiyoda-ku, Tokyo, Japan

## 1 Information on the Company

## Part 1 Outlook for the Company's Status

## 1 <u>Major Business Indices</u>

## (1) Consolidated Business Indices

		Year Ended March 31, 2007	Year Ended March 31, 2008	Year Ended March 31, 2009	Year Ended March 31, 2010	Year Ended March 31, 2011
Operating revenues	(Millions of Yen)	43,691	39,915	26,724	24,346	22,091
Net operating revenues	(Millions of Yen)	40,708	36,689	24,464	23,276	21,320
Ordinary income	(Millions of Yen)	22,720	20,744	9,998	11,545	8,479
Net income	(Millions of Yen)	13,444	12,781	6,921	7,661	5,410
Comprehensive income	(Millions of Yen)	_	_	_	_	5,398
Net assets	(Millions of Yen)	75,281	81,044	69,090	74,203	75,752
Total assets	(Millions of Yen)	839,475	513,369	472,145	466,089	431,729
Net assets per share	(Yen)	279.70	301.03	269.12	289.03	295.06
Earnings per share	(Yen)	50.02	47.48	26.44	29.84	21.07
Fully diluted earnings per share	(Yen)	44.73	42.43	23.45	26.97	19.86
Equity ratio	(%)	9.0	15.8	14.6	15.9	17.5
Return on equity	(%)	18.8	16.4	9.2	10.7	7.2
Price earnings ratio	(Times)	20.65	11.88	24.28	22.39	21.45
Cash flows from operating Activities	(Millions of Yen)	(30,991)	127,957	102,118	(44,912)	8,639
Cash flows from investing Activities	(Millions of Yen)	(1,074)	(77)	(1,431)	(3,272)	(1,272)
Cash flows from financing Activities	(Millions of Yen)	5,499	(154,736)	(74,828)	(3,265)	(5,310)
Cash and cash equivalents at end of period	(Millions of Yen)	75,837	48,981	74,840	23,391	25,448
Number of employees		109	109	108	108	117
[Average temporary staff]		[200]	[214]	[203]	[178]	[169]

## (2) Non-Consolidated Business Indices

		Year Ended March 31, 2007	Year Ended March 31, 2008	Year Ended March 31, 2009	Year Ended March 31, 2010	Year Ended March 31, 2011
Operating revenues [Commissions]	(Millions of Yen)	43,691 [26,936]	39,915 [24,521]	26,724 [18,263]	24,346 [17,282]	22,091 [15,037]
Net operating revenues	(Millions of Yen)	40,708	36,689	24,464	23,276	21,320
Ordinary income	(Millions of Yen)	22,709	20,732	9,986	11,532	8,467
Net income	(Millions of Yen)	13,449	12,771	6,913	7,653	5,403
Capital stock	(Millions of Yen)	11,922	11,942	11,944	11,944	11,945
Total shares outstanding	(1,000 shares)	269,183	269,254	269,260	269,260	269,265
Net assets	(Millions of Yen)	75,222	80,975	69,014	74,118	75,660
Total assets	(Millions of Yen)	839,414	513,296	472,063	465,999	431,632
Net assets per share	(Yen)	279.48	300.78	268.82	288.70	294,70
Annual dividends per share [Interim dividends per share]	(Yen)	23.00 [—]	35.00 [—]	10.00 [—]	15.00 [—]	15.00 [—]
Earnings per share	(Yen)	50.04	47.44	26.41	29.81	21.05
Fully diluted earnings per share	(Yen)	44.75	42.40	23.42	26.94	19.83
Equity ratio	(%)	9.0	15.8	14.6	15.9	17.5
Return on equity	(%)	18.8	16.4	9.2	10.7	7.2
Price earnings ratio	(Times)	20.64	11.89	24.31	22.41	21.47
Dividend payout ratio	(%)	46.0	73.8	37.9	50.3	71.3
Capital adequacy ratio	(%)	432.9	707.1	865.4	993.9	1,143.6
Number of employees [Average temporary staff]		108 [199]	108 [211]	108 [199]	108 [174]	117 [165]

#### Note:

- 1. Capital adequacy ratio is calculated with appropriated retained earnings being deduced from Tier I capital.
- 2. Dividend of 35 yen per share for the year ended March 31, 2008 includes commemorative dividend of 15 yen.
- 3. The annual dividend for the year ended March 31, 2011 of 15 yen per share is pending approval at the shareholders' meeting to be held on June 26, 2011.

## 2 Affiliated Companies

(As of March 31, 2011)

Name	Address	Common stock	Business involved	Company's Holding of the voting right	Relationship details
(Consolidated subsidiary) Matsui Real Estate Co., Ltd.	Chuo-ku, Tokyo, Japan	100 million yen	Holding, administration and rental of real estate	100%	4 executive officers (directors and an auditor) are appointed as directors and an auditor of Matsui Real Estate Co., Ltd. Matsui Real Estate Co., Ltd. rents its real estates to the Company and partly maintains the Company's facilities.

## 3 **Employees**

## (1) Consolidated Company

The Company and its consolidated subsidiaries employ 117 employees (This number includes one employee on leave) and 169 temporary employees.

## (2) Non-Consolidated Company

The Company employs 117 employees (This number includes one employee on leave) and 165 temporary employees. The average age is 36.6, the average length of service of employees is 9.5 years and the average of their annual compensation is 6,493 thousand yen.

## (3) Employees' Union

The Company has been maintaining a good relationship with the Matsui Securities Co., Ltd. Employees' Union. The total number of Union members is 94.

## Part 2 Outlook for the Company's Business

## 1. Risk of the Company's Business

The material business risks that the Company recognizes as of March 31, 2011 are as follows:

- Fluctuation of operating results: The operating result of the Company may fluctuate reflecting the nature of the Company's business.
- 2. Severe competition in securities brokerage business: The Company faces severe competition with various types of present and potential competitors.
- Concentration of securities brokerage business: The Company concentrates its resources on its securities brokerage business, which may risk the Company's operating results when circumstances become unfavorable.
- 4. Risk related to margin trading
  - 1) Dependence on margin trading: Revenue of the Company considerably relies on margin trading.
  - 2) Effect on the Capital Adequacy Ratio: The growth of the balance of margin trading lowers the Company's capital adequacy ratio.
  - 3) Credit risk: The Company takes credit risks of its customers by providing margin trading service.
  - 4) Liquidity risk: The Company requires operating cash to provide margin trading service to its customers. The Company might face liquidity problems in fund procurement when the market situation becomes unfavorable.
- 5. Reliability of system: The stability of the online brokerage system is crucial to the Company's business.
- 6. Market risk in underwriting business: The Company faces market risk in its underwriting business.
- 7. Protection of personal data: Personal Information Protection Law strictly requires the Company to protect personal data of customers and others.
- 8. Dependence on business partners: The operation of The Company's business significantly relies on outside business partners, mostly in the operation of its online trading system and the provision of trade information to its customers.

- Dependence on specific executives: As the organization of the Company is relatively small, an
  unexpected absence or accident of specific executives, especially Mr. Michio MATSUI, CEO, may
  destabilize or damage the management of the business.
- 10. Risk related to foreign exchange margin trading: The Company trades foreign exchange transactions with Central Tanshi FX Co., Ltd. to cover positions held through foreign exchange margin trades with its customers. As a result, the Company takes credit risk from Central Tanshi FX Co., Ltd.
- 11. Future regulations: New regulations may be introduced which negatively impact the Company's business.
- 12. Compliance: Violation of laws or regulations by the Company or its employees may cause legal punishment or deterioration of its reputation.
- 13. Disasters and others: If disasters occur such as; fire, long term power failure, pandemic disease, international dispute, or terrorist attack occurs, the Company may face difficulty in continuing to provide services.
- 14. Others: There are no significant law suits in dispute that may have a material effect on the financial results as of March 31, 2011.

## 2. Important Contracts for the Company's Business

Contract term	Title	Counterparty	Content
From June 2009 to May 2011	Contract on the Information Processing	CSK Co., Ltd.	Information processing services on brokerage services

#### Note:

- The contract shown in the table above is held with CSK Co., Ltd. and has succeeded the CSK Security Service Co., Ltd contract held previously. This is the same contract shown in the Annual Securities Report filed on June 21, 2010 with the counterparty listed as CSK Security Service Co., Ltd.
- 2. The Company has renewed the contract shown in the table above in March 2010 with the new contract term expiring in May 2012.

## 3. Research and Development

No relevant Items.

## Part 3 **Equipment**

## 1 Investment in Equipment

The company has invested 1,154 million yen during the year ended March 31, 2011 mainly to acquire software to enhance capability of the system and introduce new services.

## 2 Major Equipment

## (1) The Company

O#:see	Offices		Book value (Millions of Yen)					
Offices	Location	Category	Buildings Equipment		Land (Area m²)	Total	employees	
Headquarters	Chiyoda-ku, Tokyo	Headquarter function	70	78	_ (—)	148	112 (29)	
Sapporo Call Center	Chuo-ku, Sapporo, Hokkaido	Call Center equipment	6	6	_ (—)	12	5 (136)	
Nihombashi Branch	Chuo-ku, Tokyo	Other equipment	8	2	_ (—)	10	_ (—)	

#### Note:

- 1. The headquarters are rented from Sumitomo Realty & Development Co., Ltd., the Sapporo Call Center is rented from Nippon Life Insurance Company and the Nihombashi Branch is rented from Matsui Real Estate Co., Ltd., the Company's subsidiary.
- 2. Costs incurred in relation to investments in the online securities trading system are mainly accounted for as "Software" in the balance sheet of the Company. The book value of Software totaled 4,521 million yen as of March 31, 2011.
- 3. The number in parentheses under the number of employees shows the average number of temporary employees.

## (2) Domestic Subsidiary

Name Location		Cotogory	Book value (Millions of yen)				Number of
Name	Location	Category	Buildings	Equipment	Land (Area m²)	Total	employees
Matsui Real Estate Co., Ltd.	Chuo-ku, Tokyo	Other equipment	30	0	244 (2,562)	274	<u></u>

Note: The number in parentheses under the number of employees shows the average number of temporary employees.

## 3 Plans to Purchase or Dispose Equipment

The Company plans to invest 2,000 million yen mainly in online securities trading systems using its own capital from April 2011 through March 2012. The Company has no plans to dispose of any major equipment.

## Part 4 Corporate Profiles

## 1 Number of Shares

## (1) Total Number of Shares

Total Shares Authorized					
Common Stock	1,050,000,000 shares				
Total	1,050,000,000 shares				

	Number of Shar	Stock Exchange(s)			
	As of March 31, 2011 (End of the fiscal year ended March 31, 2011)	As of June 20, 2011 (Date of the filing of this Report)	Listed at	Details	
Common Stock	269,264,702 shares	269,264,702 shares	Tokyo Stock Exchange (First Section)	1 unit consists of 100shares	
Total	269,264,702 shares	269,264,702 shares	_	_	

## (2) New-Share Purchase Rights

No relevant items

## (3) Exercise of Moving Strike Convertible Bonds

No relevant items.

## (4) Rights Plan

No relevant items.

## (5) Total Number of Shares Outstanding and Capital Stock

	Shares Outstanding (Thousands of shares)			Capital Stock (Millions of Yen)		aid-in Capital s of Yen)	Note	
	Change	Outstanding amount	Change	Outstanding amount	Change	Outstanding amount	Note	
From April 1, 2006 To March 31, 2007	901	269,183	172	11,922	172	9,770	Exercise of New-share purchase rights	
From April 1, 2007 To March 31, 2008	71	269,254	20	11,942	20	9,790	Exercise of New-share purchase rights	
From April 1, 2008 To March 31, 2009	6	269,260	2	11,944	2	9,792	Exercise of New-share purchase rights	
From April 1, 2010 To March 31, 2011	5	269,265	1	11,945	1	9,793	Exercise of New-share purchase rights	

#### Note:

## (6) Distribution of Shares

(As of March 31, 2011)

	Distribution of shares (1 unit = 100 shares)								
	National and				Foreign institutions and others				Odd-lot Shares
	municipal governments	nunicipal institutions compa	Securities Other Share-		Individuals	Individuals and others Total		(Shares)	
Number of shareholders		34	39	150	272	15	42,052	42,562	_
Number of shares in possession (unit)	_	269,413	84,211	481,909	281,255	504	1,575,217	2,692,509	13,802
Percentage of shares in possession (%)		10.01	3.13	17.90	10.45	0.02	58.50	100.00	_

#### Note:

- 1. 125,328 units out of 12,532,844 treasury stock are included in the "Individuals and others" and 44 shares out of 12,532,844 treasury stock are included in "odd-lot shares".
- 2. 4 units under the title of Japan Securities Depositary Center Inc. are included in "other institutions".

There were no changes in the total number of shares outstanding or capital stock from April 1, 2009 to March 31, 2010.

## (7) Principal Shareholders

(As of March 31, 2011)

Name	Address	Shares in possession (Thousands of shares)	Percentage of shares in possession to the total shares outstanding (%)
Chizuko Matsui	Bunkyo-ku, Tokyo, Japan	69,700	25.89
Shokosha Ltd.	2-4-2, Nishikata, Bunkyo-ku, Tokyo, Japan	27,522	10.22
Maruroku Ltd.	2-4-2, Nishikata, Bunkyo-ku, Tokyo, Japan	20,083	7.46
Michio Matsui	Bunkyo-ku, Tokyo, Japan	13,192	4.90
Japan Trustee Services Bank, Ltd. (Trust account)	1-8-11, Harumi, Chuo-ku, Tokyo, Japan	7,797	2.90
The Master Trust Bank of Japan, Ltd. (Trust account )	2-11-3, Hamamatsucho, Minato-ku, Tokyo, Japan	7,435	2.76
Michitaro Matsui	Bunkyo-ku, Tokyo, Japan	6,440	2.39
Chiaki Matsui	Bunkyo-ku, Tokyo, Japan	6,440	2.39
Yuma Matsui	Bunkyo-ku, Tokyo, Japan	6,440	2.39
JPMorgan Securities Japan Co., Ltd.	Tokyo Building. 2-7-3, Marunouchi, Chiyoda-ku, Tokyo, Japan	3,793	1.41
Total	_	168,841	62.70

#### Note:

- 1. 12,533 thousands of treasury stock (4.65% of total shares outstanding) is not included in the table.
- 2. Because the Company was not able to verify the number of shares held by Japan Trustee Services Bank, Ltd. (Trust account) and The Master Trust Bank of Japan, Ltd. (Trust account) for their trustee businesses, the Company does not show these numbers.
- 3. Mr. Michio Matsui, who is not a substantial shareholder in the table above, was a substantial shareholder as at March 31, 2010. Shokosha Ltd. has become a substantial shareholder as at March 31, 2011.

## (8) Voting Rights

(i) Outstanding shares

(As of March 31, 2011)

	Number of shares	Number of voting rights
Shares without voting rights	_	_
Shares with limited voting rights (Treasury stock)	_	_
Shares with limited voting rights (Other than treasury stock)	_	_
Shares with full voting rights (Treasury stock)	( Treasury stock ) Common stock 12,532,800	_
Shares with full voting rights (Other than treasury stock)	Common stock 256,718,100	2,558,589
Odd lot shares (1 lot = 100 shares)	Common stock 13,802	_
Total number of shares outstanding	269,264,702	_
Total number of voting rights	_	2,558,589

#### Note:

- 1. 400 shares under the title of Japan Securities Depositary Center Inc. and 859,200 shares of securities bought by customers using money loaned from the Company's own fund are included in "Shares with full voting rights (Other than treasury stock)." 4 voting rights under the title of Japan Securities Depositary Center Inc. are included in "Shares with full voting rights (Other than treasury stock)." 8,592 voting rights of securities bought by customers using money loaned from the Company's own fund are not included in "Shares with full voting rights (Other than treasury stock)".
- 2. 44 treasury shares are included in odd-lot shares.

## (ii) Treasury Stock

( As of March 31, 2011 )

Name of shareholders	Address	Treasury stock held by the Company's own name	held by other	Total Number of	Percentage of shares to the total number of outstanding shares (%)
(Treasury stock held by the Company ) Matsui Securities Co., Ltd.	1-4, Kojimachi, Chiyoda-ku, Tokyo, Japan	12,532,800	_	12,532,800	4.65
Total	_	12,532,800	_	12,532,800	4.65

## (9) Details of Stock Options

No relevant items.

## 2 Acquisition of treasury stock

## (1) Acquisition based on the resolution of shareholders' meeting

No relevant items.

## (2) Acquisition based on the resolution of board of directors

No relevant items.

# (3) Acquisition not based on the resolution of shareholders' meeting nor board of directors

Item	Number of shares	Total value (Millions of Yen)
Acquisition of treasury stock during the year ended March 31, 2011	67	0
Acquisition of treasury stock from April 1, 2011 to June 20, 2011	_	_

Note: Acquisition of treasury stock from April 1, 2011 to June 20, 2011 does not include the purchase of odd-lot shares from June 1, 2011 to June 20, 2011.

## (4) Retirement and holdings of treasury stocks

	Year ended M	arch 31, 2011	From April 1, 2011 to June 20, 2011		
Item	Number of shares	Total value of retirement (Millions of Yen)	Number of shares	Total value of retirement (Millions of Yen)	
Treasury stock subscribed	_	_	_	_	
Treasury stock retired	_	_	_	_	
Treasury stock transferred by merger, stock exchanges or corporate separation	_	_	_	_	
Others ( – )	_	_	_		
Number of treasury stock	12,532,844	_	12,532,844	_	

Note: The number of treasury stock from April 1, 201 to June 20, 2011 does not include the purchase of odd-lot shares from June 1, 2011 to June 20, 2011.

## 3 <u>Dividend Policy</u>

The dividend policy of the Company is to distribute 30% or above of consolidated net income to its shareholders, considering various factors, such as the level of equity to provide margin-trading services to its customers and the circumstances to make strategic investments.

The Company basically distributes dividends once a year based on the resolution of the shareholders' meetings.

The annual dividend for the year ended March 31, 2011 of 15 yen per share is pending approval at the shareholders' meeting to be held on June 26, 2011. The Company considers the equity level sufficiently high to support customers' margin trading even in the case of sudden and rapid expansion of the trading volume, which enables the Company to offer the proposed amount of dividends.

Retained earnings are to be used to invest in online securities trading systems and to increase working capital for margin-trading services to its customers.

The articles of incorporation of the Company allow interim dividends.

Distribution of retained earnings for the year ended March 31, 2011 is planned as follows:

Date of resolution	Amount of dividend payment	Dividends per share
Ordinary General Meeting of Shareholders to be held on June 26, 2011	3,851 million yen	15 yen

## 4 Price of Shares

Yearly highest and lowest prices for the last five fiscal years		Year Ended March 31, 2007	Year Ended March 31, 2008	Year Ended March 31, 2009	Year Ended March 31, 2010	Year Ended March 31, 2011
	Highest (Yen)	1,716	1,161	883	931	748
	Lowest (Yen)	770	561	476	558	405

Note: The highest and lowest prices are quoted on the 1<sup>st</sup> section of the Tokyo Stock Exchange.

Monthly highest and lowest prices for the second half of fiscal year Ended March 31, 2011		October 2010	November 2010	December 2010	January 2011	February 2011	March 2011
	Highest (Yen)	496	547	617	609	602	592
	Lowest (Yen)	436	440	512	532	537	405

Note: The highest and lowest prices are quoted on the 1<sup>st</sup> section of the Tokyo Stock Exchange.

## 5 Executives

(As of June 20, 2011)

	Title	Number of shares in possession (Thousands of shares)
Michio Matsui	President and Chief Executive Officer	8,001
Hirohito Imada	Managing Director (General Manager of Corporate Administration and Human Resources Dept., Managing Director of Finance Dept. and Credit Risk Management Dept.)	4
Takashi Moribe	Managing Director (Managing Director of System Dept. and Compliance Dept.)	31
Akira Warita	Managing Director (General Manager of CEO Office and Marketing Dept., Managing Director of Business Development Dept., RTGS Operation Dept. and Customer Support Dept.)	10
Ayumi Sato	Director (General Manager of Customer Support Dept.)	47
Akihiro Ichimura	Director (Manager of Sapporo Call Center in Customer Support Dept.)	3
Masashi Watanabe	Director (General Manager of Business Development Dept. and RTGS Operation Dept.)	8
Kunihiko Sato	Director (Director in charge of System Dept.)	26
Shinichi Uzawa	Director (General Manager of Finance Dept. and Credit Risk Management Dept.)	24
Toshimasa Sekine	Director	25
Yukihiro Yabuki	Standing Corporate Auditor	13
Norio Igarashi	Corporate Auditor	_
Yasuo Mochizuki	Corporate Auditor	_
Hiroyuki Yajima	Corporate Auditor	4
Total	_	8,196

The re-election of above-mentioned 9 directors other than Mr. Toshimasa Sekine is an agenda item in the shareholders' meeting to be held on June 26, 2011. Mr. Sekine's, term as director will end at the close of this meeting.

## 6 Operations of Business

## (1) Commissions

(Millions of Yen)

	Item	Stocks	Bonds	Beneficiary Certificates	Others	Total
	Brokerage commissions	15,246	_	144	34	15,424
	Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors	11	_		_	11
Year ended March 31, 2010	Fee for offering, secondary distribution and solicitation for selling and others for professional investors	0	_	_	_	0
	Others	478	_	5	1,364	1,846
	Total	15,735		149	1,398	17,282
	Brokerage commissions	12,941		112	402	13,455
Year ended March 31, 2011	Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors	4			_	4
	Fee for offering, secondary distribution and solicitation for selling and others for professional investors	0			_	0
	Others	512	_	4	1,063	1,579
	Total	13,456	_	116	1,465	15,037

## (2) Net Gain on Trading

	(Millions of Tel				viillionis on Toni		
		Year er	nded March 3	1, 2010	Year e	nded March 3	1, 2011
		Realized gain and loss	Evaluation gain and loss	Total	Realized gain and loss	Evaluation gain and loss	Total
Net ga	nin on trading of stocks	0	(0)	0	(1)	0	(1)
Net ga	ain on trading of bonds and others	4	(0)	4	1	0	1
	Bonds	_	_	_	_	_	_
	Others	4	(0)	4	1	0	1
	Total	4	(0)	4	0	0	0

## (3) Operations of Securities Trading

## [1] Trading of securities excluding futures trading

## i )Stocks

(Millions of Yen)

	Brokerage	Proprietary trading	Total	
Year ended	12,311,376	3,647	12,315,023	
March 31, 2010	12,311,070	5,047	12,515,025	
Year ended	10 206 660	397	10 207 066	
March 31, 2011	10,396,669	397	10,397,066	

## (Margin Trading)

(Millions of Yen)

	Brokerage	Proprietary trading	Total	
Year ended	7,664,786	34	7,664,820	
March 31, 2010	7,004,700	54	7,004,020	
Year ended	6,558,791	186	6,558,977	
March 31, 2011	0,336,791	100	0,550,977	

## ii )Bonds

(Millions of Yen)

	Brokerage	Proprietary trading	Total
Year ended	_	_	_
March 31, 2010		_	
Year ended			
March 31, 2011	_	_	_

## iii )Beneficiary Certificates

	Brokerage	Proprietary trading	Total
Year ended March 31, 2010	139,982	63	140,045
Year ended March 31, 2011	103,781	_	103,781

## iv )Others

(Millions of Yen)

	New-share purchase rights	purchase Commercial		Total
Year ended	_	_	3,533	3,533
March 31, 2010				
Year ended	11	_	948	958
March 31, 2011	"		340	330

## ※"Others" are covered warrants

## (Brokerage trading)

(Millions of Yen)

	New-share purchase rights	purchase		Total
Year ended March 31, 2010	_	I	3,533	3,533
Year ended March 31, 2011	11	_	948	958

 $<sup>\</sup>ensuremath{\ensuremath{\times}}$  "Others" are covered warrants

## [2] Futures Trading

## i )Stock-based

(Millions of Yen)

	Futures trading		Option	trading	Total
	Brokerage	Proprietary trading	Brokerage	Proprietary trading	Total
Year ended March 31, 2010	19,361,505		39,607,317	_	58,968,822
Year ended March 31, 2011	18,192,140	_	47,406,766	98	65,599,003

## ii )Bond-based

	Futures	trading	Option	trading	Total	
	Brokerage	Proprietary trading	Brokerage	Proprietary trading		
Year ended March 31, 2010	_	_	_	_	_	
Year ended March 31, 2011	_	_	_	_	_	

# [3] Underwriting and selling, Underwriting and selling for professional investors, Subscription and distribution, Private offering, and Subscription and distribution for professional investors

## i )Stocks

(Millions of Yen)

	Underwriting	Selling	Underwriting and selling for professional investors	Subscription	Distribution	Private offerings	Subscription and distribution for professional investors
Year ended March 31, 2010	174	174	_	10	_	_	_
Year ended March 31, 2011	79	79	_	1	_	_	_

## ii )Bonds

	Item	Underwriting	Selling	Underwriting and selling for professional investors	Subscription	Distribution	Private offerings	Subscription and distribution for professional investors
	Government Bonds	_	_	_	_	_	_	_
	Municipal Bonds	_	_	_	_	_	_	_
Year ended	Special Bonds	_	ı	_	ı	_	_	_
March 31, 2010	Bonas	_	1	_	1	_	_	_
	Foreign Bonds	_	_	_	_	_	_	_
	Total	_	ĺ	_	-	_	_	_
	Government Bonds	_	l	_	ı	_	_	_
	Municipal Bonds		ı	_	l	-	_	_
Year ended	Special Bonds	_	-	_	_	_	_	_
March 31, 2011	Bonds	_	_	_	_	_	_	_
	Foreign Bonds	_	_	_	_	_	_	_
	Total	_	_	_	_	_	_	_

## iii )Beneficiary certificates

(Millions of Yen)

	Underwriting	Selling	Underwriting and selling for professional investors	Subscription	Distribution		Subscription and distribution for professional investors
Year ended March 31, 2010			1	1,237	-	I	_
Year ended March 31, 2011	_	_	_	1,496	_	_	_

## iv )Others

	Products	Underwriting	Selling	Underwriting and selling for professional investors		Distribution	Private offerings	Subscription and distribution for professional investors
Veer ended Merch 21	Commercial Paper	_	_	_	_	_	_	_
Year ended March 31, 2010	Foreign certificates	_	1	_	_	_	_	_
	Others	_	_	_	_	_	_	_
Year ended March 31,	Commercial Paper	_	1	_	_	_	_	_
2011	Foreign certificates	_	1	_	_	_	_	_
	Others	_	_	_	_	_	_	_

# (4) Other Operations [1] Custody of Securities

			item	Domestic Securities	Foreign Securities
	Stocks (thou	sand sha	ares)	1,947,108	581,621
	Bonds (millio	on yen)		_	_
	D (1)	Unit typ	oe (million units)	_	_
	Beneficiary certificates	Open	Stocks (million units)	7	1
As of March 31, 2010	cortinoatoo	type	Bonds (million units)	_	3,908
·	Subscription	warrant	(million yen)	_	_
	Commercial	Commercial paper (million yen)			_
	Other foreign	Other foreign securities (million yen)			_
	Others (millio	n warran	nts)	-	23
	Stocks (thou	sand sha	ares)	1,919,995	12,262
	Bonds (millio	on yen)		_	_
	5 (1)	Unit typ	pe (million units)	_	_
	Beneficiary certificates	Open	Stocks (million units)	9	0
As of March 31, 2011	Cortinoatoo	type	Bonds (million units)	_	4,923
	Subscription	Subscription warrant (million yen)			_
	Commercial	Commercial paper (million yen)			_
	Other foreign	securities	(million yen)	_	_
	Others			_	_

## [2] Margin trading

(Thousands of shares, millions of Yen)

	zeane te edeterrere rer trien margin trading and trie			of shares the Company lends to customers value of these securities sold by customers		
	Value	Number of shares	Number of shares	Value		
As of March 31, 2010	146,634	290,091	64,688	41,665		
As of March 31, 2011	138,217	288,798	43,312	27,374		

## (5) Capital Adequacy Ratio

(Millions of Yen)

		As of March 31, 2010	As of March 31, 2011
Tier I Capital	①	70,253	71,808
	Net unrealized gain on investment	13	0
	Reserve for financial products transaction liabilities	1,665	1,108
Tier II Capital	General allowance for doubtful accounts	249	28
пет п Сарна	Long-term Subordinated debts	_	_
	Short-term Subordinated debts	_	_
	Total ②	1,927	1,136
Assets to be deducted from equity capital	3	8,680	9,034
Equity capital after deduction	①+②-③ (A)	63,500	63,910
	Market risk	3	0
Risk	Counterparty risk	3,671	3,349
	Basic risk	2,713	2,238
	Total (B)	6,388	5,588
Capital adequacy ratio	(A) / (B)×100	993.9	1,143.6

Note: Capital adequacy ratio is calculated with appropriated retained earnings being deducted from Tier I Capital. Values are rounded down to the nearest million yen.

## Part 5 Financial Status

## 1 Presentation of Financial Statements

### (1) Consolidated Financial Statements

Pursuant to the "Regulations of Consolidated Financial Statements" (Ministry of Finance Ordinance No. 28, 1976) and its Article 46 and 68, the consolidated financial statements of the Company are prepared in accordance with the "Cabinet Office Ordinance concerning Financial Instruments Business" (Cabinet Office Ordinance No. 52, 2007) and the "Uniform Accounting Standards of Securities Business" (set by the board of directors of the Japan Securities Dealers' Association, November 14, 1974), along with the "Regulations of Consolidated Financial Statements".

The consolidated financial statements for the year ended March 31, 2010 have been prepared according to the former Regulations of Consolidated Financial Statements, and the consolidated financial statements for the year ended March 31, 2011 have been prepared according to the current Regulations of Consolidated Financial Statements.

## (2) Non-Consolidated Financial Statements

Pursuant to the "Regulations of Financial Statements" (Ministry of Finance Ordinance No. 59, 1963) and its Article 2, the non-consolidated financial statements of the Company are prepared in accordance with the "Cabinet Office Ordinance Concerning Financial Instruments Business" (Cabinet Office Ordinance No. 52, 2007) and the "Uniform Accounting Standards of Securities Business" (set by the board of directors of the Japan Securities Dealers' Association, November 14, 1974) along with the "Regulations of Financial Statements".

The non-consolidated financial statements for the year ended March 31, 2010 have been prepared according to the former Regulations of Financial Statements and the non-consolidated financial statements for the year ended March 31, 2011 have been prepared according to the current Regulations of Financial Statements.

#### (3) Presentation of Amounts

The amounts presented in the consolidated and non-consolidated financial statements are rounded to the nearest million yen.

## 2 Audit Report

The consolidated and non-consolidated financial statements for the fiscal year ended March 31, 2010 and the consolidated and non-consolidated financial statements for the fiscal year ended March 31, 2011 were audited by PricewaterhouseCoopers Aarata based on the Article 193-2-1 of Financial Instruments and Exchange Law.

## 3 Specific Measures to Enhance the Reliability of Financial Reporting

The Company has undertaken specific measures to enhance the reliability of its Financial Reporting. The Company has joined the Financial Accounting Standards Foundation. Additionally, its officers participate in lectures and trainings provided by audit firms and/or other organizations in order to keep the knowledge and capability of the financial accounting team at sufficient levels to meet the requirements of rules and regulations.

#### **Notice to readers:**

The accompanying consolidated financial statements and non-consolidated financial statements have been prepared in accordance with the provision set forth in the Corporation Law of Japan and the Financial Instruments and Exchange Law, and in conformity with accounting principles and practices generally accepted in Japan, which are different in certain respects from the application and disclosure requirements of International Financial Reporting Standards.

The consolidated financial statements and non-consolidated financial statements are not intended to present the financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Japan.

## 1 Consolidated Financial Statements

## (1) Consolidated Financial Statements

## [1] Consolidated Balance Sheets

Assets         Current Assets           Cash and bank deposits         15,191         17,882           Cash segregated as deposits         246,018         237,094           Cash in trust         22,450         8,766           Trading securities and others         3.2         0           Trading securities and others         3.2         0           Derivatives         1,791         1,802           Net receivables arising from pre-settlement date trades         24         47           Margin account assets:         156,429         142,281           Loans receivable from customers         146,634         138,217           Cash deposited as collateral for securities finance companies         9,795         4,064           Receivables on collateralized securities finance companies         5,143         4,827           Receivables from customers and others         35         76           Receivables from customers and others         35         76           Receivables from customers         35         76           Others         0         0           Others         20         0           Advances paid         1         2           Prepaid expenses         231         289           Acc			(Millions of Yen)
Current Assets         15,191         17,882           Cash and bank deposits         1246,018         237,094           Cash in trust         22,450         8,766           Trading assets:         1,823         1,802           Trading securities and others         32         0           Derivatives         1,791         1,802           Net receivables arising from pre-settlement date trades         24         47           Margin account assets:         156,429         142,281           Loans receivables from customers         146,634         138,217           Cash deposited as collateral for securities finance companies         9,795         4,064           Receivables on collateral for securities for securities accounties         5,143         4,827           Receivables on collateral for securities borrowed         5,143         4,827           Receivables from customers and others         35         76           Receivables from customers         35         76           Receivables from customers         35         76           Others         0         0         0           Others         231         289           Accrued income         3,494         3,212           Deferred income taxes		March 31, 2010	March 31, 2011
Cash and bank deposits         15,191         17,882           Cash segregated as deposits         246,018         237,094           Cash in trust         22,450         8,766           Trading assets:         1,823         1,802           Trading securities and others         32         0           Derivatives         1,791         1,802           Net receivables arising from pre-settlement date trades         24         47           Margin account assets:         156,429         142,281           Loans receivable from customers         146,634         138,217           Cash deposited as collateral for securities infrance companies         9,795         4,064           Receivables on collateralized securities transactions:         5,143         4,827           Cash deposits collateral for securities borrowed         5,143         4,827           Receivables from customers and others         35         76           Others         0         0         0           Short-term guarante deposits         4,148         6,191	Assets		
Cash segregated as deposits         246,018         237,094           Cash in trust         22,450         8,766           Trading assets:         1,823         1,802           Trading securities and others         32         0           Derivatives         1,791         1,802           Net receivables arising from pre-settlement date trades         24         47           Margin account assets:         156,429         142,281           Loans receivable from customers         146,634         138,217           Cash deposited as collateral for securities         9,795         4,064           finance companies         8         6,143         4,827           Receivables on collateralized securities borrowed         5,143         4,827           Receivables from customers and others         35         76           Receivables from customers and others         35         76           Receivables from customers and others         35         76           Receivables from customers         35         76           Others         0         0         0           Short-term guarantee deposits         4,148         6,191           Advances paid         1         2         225           Others	Current Assets		
Cash in trust         22,450         8,766           Trading securities and others         32         0           Derivatives         1,791         1,802           Net receivables arising from pre-settlement date trades         24         47           Margin account assets:         156,429         142,281           Loans receivable from customers         146,634         138,217           Cash deposited as collateral for securities finance companies         9,795         4,064           Receivables on collateralized securities transactions:         5,143         4,827           Cash deposits collateral for securities borrowed         5,143         4,827           Receivables from customers and others         35         76           Receivables from customers and others         35         76           Receivables from customers         35         76           Others         0         0           Others         0         0           Others         20         0           Advances paid         1         2           Prepaid expenses         231         289           Accrued income         3,494         3,212           Deferred income taxes         355         225           O	Cash and bank deposits	15,191	17,882
Trading assets:         1,823         1,802           Trading securities and others         32         0           Derivatives         1,791         1,802           Net receivables arising from pre-settlement date trades         24         47           Margin account assets:         156,429         142,281           Loans receivable from customers         146,634         138,217           Cash deposited as collateral for securities finance companies         9,795         4,064           Receivables on collateralized securities transactions:         5,143         4,827           Cash deposits collateral for securities borrowed         35         76           Receivables from customers and others         35         76           Receivables from customers and others         35         76           Receivables from customers         35         76           Others         0         0           Others         0         0           Short-term guarantee deposits         4,148         6,191           Advances paid         1         2           Prepaid expenses         231         289           Accrued income         3,494         3,212           Deferred income taxes         355         225 <td>Cash segregated as deposits</td> <td>246,018</td> <td>237,094</td>	Cash segregated as deposits	246,018	237,094
Trading securities and others         32         0           Derivatives         1,791         1,802           Net receivables arising from pre-settlement date trades         24         47           Margin account assets:         156,429         142,281           Loans receivable from customers         146,634         138,217           Cash deposited as collateral for securities finance companies         9,795         4,064           Receivables on collateral for securities borrowed         5,143         4,827           Cash deposits collateral for securities borrowed         35         76           Receivables from customers and others         35         76           Receivables from customers and others         35         76           Receivables from customers         35         76           Others         0         0           Others         20         0           Short-term guarantee deposits         4,148         6,191           Advances paid         1         2           Prepaid expenses         231         289           Accrued income         3,494         3,212           Deferred income taxes         355         225           Others         2,721         544	Cash in trust	22,450	8,766
Derivatives         1,791         1,802           Net receivables arising from pre-settlement date trades         24         47           Margin account assets:         156,429         142,281           Loans receivable from customers         146,634         138,217           Cash deposited as collateral for securities finance companies         9,795         4,064           Receivables on collateralized securities borrowed on collateralized securities borrowed         5,143         4,827           Receivables from customers and others         35         76           Receivables from customers and others         35         76           Receivables from customers         35         76           Others         0         0         0           Short-term guarantee deposits         4,148         6,191         2           Prepaid expenses         231         289           Accrued income         3,494         3,212           Deferred income taxes         355         225           Others         2,721         544           Allowance for doubtful accounts         (249)         (28)           Total current assets         1,115         1,160           Buildings         *1         30         2	Trading assets:	1,823	1,802
Net receivables arising from pre-settlement date trades         24         47           Margin account assets:         156,429         142,281           Loans receivable from customers         146,634         138,217           Cash deposited as collateral for securities finance companies         9,795         4,064           Receivables on collateralized securities transactions:         5,143         4,827           Cash deposits collateral for securities borrowed         35         76           Receivables from customers and others         35         76           Receivables from customers and others         35         76           Receivables from customers         35         76           Others         0         0           Short-term guarantee deposits         4,148         6,191           Advances paid         1         2           Prepaid expenses         231         289           Accrued income         3,494         3,212           Deferred income taxes         355         225           Others         2,721         544           Allowance for doubtful accounts         (249)         (28)           Total current assets         1,115         1,160           Buildings         *1 309	Trading securities and others	32	0
pre-settlement date trades         24         47           Margin account assets:         156,429         142,281           Loans receivable from customers         146,634         138,217           Cash deposited as collateral for securities finance companies         9,795         4,064           Receivables on collateralized securities transactions:         5,143         4,827           Cash deposits collateral for securities borrowed         5,143         4,827           Receivables from customers and others         35         76           Receivables from customers and others         35         76           Receivables from customers         35         76           Others         0         0         0           Others         0         0         0           Short-term guarantee deposits         4,148         6,191         4           Advances paid         1         2         2           Prepaid expenses         231         289         321         289           Accrued income         3,494         3,212         2           Deferred income taxes         355         225           Others         2,721         544           Allowance for doubtful accounts         (249)	Derivatives	1,791	1,802
Margin account assets:         156,429         142,281           Loans receivable from customers         146,634         138,217           Cash deposited as collateral for securities finance companies         9,795         4,064           Receivables on collateralized securities transactions:         5,143         4,827           Cash deposits collateral for securities borrowed         5,143         4,827           Receivables from customers and others         35         76           Receivables from customers and others         35         76           Receivables from customers         35         76           Others         0         0           Others         0         0           Others         231         289           Accrued income         3,494         3,212           Deferred income taxes         355         225           Others         2,721         544           Allowance for doubtful accounts         (249)         (28)           Total current assets         457,814         423,210           Fixed assets         1,115         1,160           Buildings         *1 309         *1 294           Equipment and instruments         *1 313         *1 431           Lan	Net receivables arising from	24	47
Loans receivable from customers         146,634         138,217           Cash deposited as collateral for securities finance companies         9,795         4,064           Receivables on collateralized securities transactions:         5,143         4,827           Cash deposits collateral for securities borrowed         5,143         4,827           Receivables from customers and others         35         76           Receivables from customers and others         35         76           Receivables from customers         35         76           Receivables from customers         0         0           Others         0         0           Chiers         0         0           Short-term guarantee deposits         4,148         6,191           Advances paid         1         2           Prepaid expenses         231         289           Accrued income         3,494         3,212           Deferred income taxes         355         225           Others         2,721         544           Allowance for doubfful accounts         (249)         (28)           Total current assets         1,115         1,160           Buildings         1,319         1,40           Buildings <td>pre-settlement date trades</td> <td>24</td> <td>41</td>	pre-settlement date trades	24	41
Cash deposited as collateral for securities finance companies         9,795         4,064 finance companies           Receivables on collateralized securities transactions:         5,143         4,827           Cash deposits collateral for securities borrowed         5,143         4,827           Receivables from customers and others         35         76           Receivables from customers         35         76           Others         0         0           Short-term guarantee deposits         4,148         6,191           Advances paid         1         2           Prepaid expenses         231         289           Accrued income         3,494         3,212           Deferred income taxes         355         225           Others         2,721         544           Allowance for doubtful accounts         (249)         (28)           Total current assets         1,115         1,160           Buildings         \$1         30         \$1           Equipment and instruments         \$1         30         \$1           Land         435         434         431         431         431         431         431         431         431         431         431         431 <t< td=""><td>Margin account assets:</td><td>156,429</td><td>142,281</td></t<>	Margin account assets:	156,429	142,281
securities borrowed from securities finance companies         9,795 finance companies         4,064 finance companies           Receivables on collateralized securities transactions:         5,143         4,827           Cash deposits collateral for securities borrowed         5,143         4,827           Receivables from customers and others         35         76           Receivables from customers         35         76           Others         0         0           Short-term guarantee deposits         4,148         6,191           Advances paid         1         2           Prepaid expenses         231         289           Accrued income         3,494         3,212           Deferred income taxes         355         225           Others         2,721         544           Allowance for doubtful accounts         (249)         (28)           Total current assets         1,115         1,160           Buildings         *1         309         *1           Equipment and instruments         *1         309         *1           Equipment and instruments         *1         313         *1         431           Land         435         4,521         4,529           Software	Loans receivable from customers	146,634	138,217
Receivables on collateralized securities transactions:         5,143         4,827           Cash deposits collateral for securities borrowed         5,143         4,827           Receivables from customers and others         35         76           Receivables from customers         35         76           Others         0         0           Others         0         0           Short-term guarantee deposits         4,148         6,191           Advances paid         1         2           Prepaid expenses         231         289           Accrued income         3,494         3,212           Deferred income taxes         355         225           Others         2,721         544           Allowance for doubtful accounts         (249)         (28)           Total current assets         457,814         423,210           Fixed assets         1,115         1,160           Buildings         *1 309         *1 294           Equipment and instruments         *1 313         *1 431           Land         435         434           Others         5,247         4,529           Software         5,237         4,521           Telephone subsc	•		
Receivables on collateralized securities transactions:         5,143         4,827           Cash deposits collateral for securities borrowed         5,143         4,827           Receivables from customers and others         35         76           Receivables from customers         35         76           Others         0         0           Others         0         0           Short-term guarantee deposits         4,148         6,191           Advances paid         1         2           Prepaid expenses         231         289           Accrued income         3,494         3,212           Deferred income taxes         355         225           Others         2,721         544           Allowance for doubtful accounts         (249)         (28)           Total current assets         457,814         423,210           Fixed assets         1,115         1,160           Buildings         1,399         *1,294           Equipment and instruments         *1,309         *1,294           Equipment and instruments         *1,313         *1,431           Land         435         434           Others         5,247         4,522           <		9,795	4,064
transactions:         5,143         4,827           Cash deposits collateral for securities borrowed         5,143         4,827           Receivables from customers and others         35         76           Receivables from customers         35         76           Others         0         0           Short-term guarantee deposits         4,148         6,191           Advances paid         1         2           Prepaid expenses         231         289           Accrued income         3,494         3,212           Deferred income taxes         355         225           Others         2,721         544           Allowance for doubtful accounts         (249)         (28)           Total current assets         457,814         423,210           Fixed assets         1,115         1,160           Buildings         *1         309         *1         294           Equipment and instruments         *1         313         *1         431           Land         435         434         431         431         431         431         431         431         431         431         431         431         431         431         431			
Cash deposits collateral for securities borrowed         5,143         4,827           Receivables from customers and others         35         76           Receivables from customers         35         76           Others         0         0           Others         0         0           Short-term guarantee deposits         4,148         6,191           Advances paid         1         2           Prepaid expenses         231         289           Accrued income         3,494         3,212           Deferred income taxes         355         225           Others         2,721         544           Allowance for doubtful accounts         (249)         (28)           Total current assets         457,814         423,210           Fixed assets         1,115         1,160           Buildings         *1         309         *1         294           Equipment and instruments         *1         30         *1         294           Equipment and instruments         *1         60         —           Intangible assets         5,247         4,529         5           Software         5,237         4,521         4 <t< td=""><td></td><td>5,143</td><td>4,827</td></t<>		5,143	4,827
Borrowed   S, 143   Receivables from customers and others   Receivables from customers   35   76			
Receivables from customers         35         76           Others         0         0           Short-term guarantee deposits         4,148         6,191           Advances paid         1         2           Prepaid expenses         231         289           Accrued income         3,494         3,212           Deferred income taxes         355         225           Others         2,721         544           Allowance for doubtful accounts         (249)         (28)           Total current assets         457,814         423,210           Fixed assets         1,115         1,160           Tangible fixed assets         1,115         1,160           Buildings         *1 309         *1 294           Equipment and instruments         *1 313         *1 431           Land         435         434           Others         *1 60         —           Intangible assets         5,247         4,529           Software         5,237         4,529           Software         5,237         4,521           Telephone subscription rights         6         6           Others         3         2           In	·	5,143	4,827
Others         0         0           Short-term guarantee deposits         4,148         6,191           Advances paid         1         2           Prepaid expenses         231         289           Accrued income         3,494         3,212           Deferred income taxes         355         225           Others         2,721         544           Allowance for doubtful accounts         (249)         (28)           Total current assets         457,814         423,210           Fixed assets         1,115         1,160           Buildings         \$1         309         \$1         294           Equipment and instruments         \$1         309         \$1         294           Intangible assets         \$2         3         434         434         434         434         434         434         434         434         44         435         4524         4529         5247	Receivables from customers and others	35	76
Short-term guarantee deposits         4,148         6,191           Advances paid         1         2           Prepaid expenses         231         289           Accrued income         3,494         3,212           Deferred income taxes         355         225           Others         2,721         544           Allowance for doubtful accounts         (249)         (28)           Total current assets         457,814         423,210           Fixed assets         1,115         1,160           Buildings         **1         309         **1         294           Equipment and instruments         **1         313         **1         431           Land         435         434	Receivables from customers	35	76
Advances paid         1         2           Prepaid expenses         231         289           Accrued income         3,494         3,212           Deferred income taxes         355         225           Others         2,721         544           Allowance for doubtful accounts         (249)         (28)           Total current assets         457,814         423,210           Fixed assets         1,115         1,160           Buildings         *1         309         *1         294           Equipment and instruments         *1         435         434         434         434         434         434         434         434         434         434         434         435         434         434         44         60         —         4         5227         4,529         524         524         524	Others	0	0
Advances paid         1         2           Prepaid expenses         231         289           Accrued income         3,494         3,212           Deferred income taxes         355         225           Others         2,721         544           Allowance for doubtful accounts         (249)         (28)           Total current assets         457,814         423,210           Fixed assets         1,115         1,160           Buildings         *1         309         *1         294           Equipment and instruments         *1         435         434         434         434         434         434         434         434         434         434         434         435         434         434         44         60         —         4         5227         4,529         524         524         524	Short-term quarantee deposits	4.148	6.191
Prepaid expenses         231         289           Accrued income         3,494         3,212           Deferred income taxes         355         225           Others         2,721         544           Allowance for doubtful accounts         (249)         (28)           Total current assets         457,814         423,210           Fixed assets         1,115         1,160           Buildings         *1 309         *1 294           Equipment and instruments         *1 313         *1 431           Land         435         434           Others         *1 60         —           Intangible assets         5,247         4,529           Software         5,237         4,521           Telephone subscription rights         6         6           Others         3         2           Investments and others         1,912         2,830           Investment securities         302         262           Investment in partnership         2         2           Long-term loans receivable         217         199           Long-term prepaid expenses         5         4           Deferred income taxes         1,154         1,939 <td></td> <td>•</td> <td>•</td>		•	•
Accrued income         3,494         3,212           Deferred income taxes         355         225           Others         2,721         544           Allowance for doubtful accounts         (249)         (28)           Total current assets         457,814         423,210           Fixed assets         1,115         1,160           Buildings         *1 309         *1 294           Equipment and instruments         *1 313         *1 431           Land         435         434           Others         *1 60         —           Intangible assets         5,247         4,529           Software         5,237         4,521           Telephone subscription rights         6         6           Others         3         2           Investments and others         1,912         2,830           Investment securities         302         262           Investment in partnership         2         2           Long-term guarantee deposits         268         286           Long-term grapaid expenses         5         4           Deferred income taxes         1,154         1,939           Long-term receivables         —         3	·	231	
Deferred income taxes         355         225           Others         2,721         544           Allowance for doubtful accounts         (249)         (28)           Total current assets         457,814         423,210           Fixed assets         1,115         1,160           Buildings         *1 309         *1 294           Equipment and instruments         *1 313         *1 431           Land         435         434           Others         *1 60         —           Intangible assets         5,247         4,529           Software         5,237         4,521           Telephone subscription rights         6         6           Others         3         2           Investments and others         1,912         2,830           Investment securities         302         262           Investment in partnership         2         2           Long-term guarantee deposits         268         286           Long-term prepaid expenses         5         4           Deferred income taxes         1,154         1,939           Long-term receivables         —         3,497           Others         796         71	·		
Others         2,721         544           Allowance for doubtful accounts         (249)         (28)           Total current assets         457,814         423,210           Fixed assets         1,115         1,160           Buildings         *1 309         *1 294           Equipment and instruments         *1 313         *1 431           Land         435         434           Others         *1 60         —           Intangible assets         5,247         4,529           Software         5,237         4,521           Telephone subscription rights         6         6           Others         3         2           Investments and others         1,912         2,830           Investment securities         302         262           Investment in partnership         2         2           Long-term loans receivable         217         199           Long-term guarantee deposits         268         286           Long-term prepaid expenses         5         4           Deferred income taxes         1,154         1,939           Long-term receivables         —         3,497           Others         796         71 <td>Deferred income taxes</td> <td>•</td> <td>•</td>	Deferred income taxes	•	•
Allowance for doubtful accounts         (249)         (28)           Total current assets         457,814         423,210           Fixed assets         1,115         1,160           Buildings         *1 309         *1 294           Equipment and instruments         *1 313         *1 431           Land         435         434           Others         *1 60         —           Intangible assets         5,247         4,529           Software         5,237         4,521           Telephone subscription rights         6         6           Others         3         2           Investments and others         1,912         2,830           Investment securities         302         262           Investment in partnership         2         2           Long-term loans receivable         217         199           Long-term guarantee deposits         268         286           Long-term prepaid expenses         5         4           Deferred income taxes         1,154         1,939           Long-term receivables         —         3,497           Others         796         71           Allowance for doubtful accounts         (831)			_
Total current assets         457,814         423,210           Fixed assets         1,115         1,160           Buildings         *1 309         *1 294           Equipment and instruments         *1 313         *1 431           Land         435         434           Others         *1 60         —           Intangible assets         5,247         4,529           Software         5,237         4,521           Telephone subscription rights         6         6           Others         3         2           Investments and others         1,912         2,830           Investment securities         302         262           Investment in partnership         2         2           Long-term loans receivable         217         199           Long-term guarantee deposits         268         286           Long-term prepaid expenses         5         4           Deferred income taxes         1,154         1,939           Long-term receivables         —         3,497           Others         796         71           Allowance for doubtful accounts         (831)         (3,430)           Total fixed assets         8,275		•	
Fixed assets         1,115         1,160           Buildings         *1 309         *1 294           Equipment and instruments         *1 313         *1 431           Land         435         434           Others         *1 60         —           Intangible assets         5,247         4,529           Software         5,237         4,521           Telephone subscription rights         6         6           Others         3         2           Investments and others         1,912         2,830           Investment securities         302         262           Investment in partnership         2         2           Long-term loans receivable         217         199           Long-term guarantee deposits         268         286           Long-term prepaid expenses         5         4           Deferred income taxes         1,154         1,939           Long-term receivables         —         3,497           Others         796         71           Allowance for doubtful accounts         (831)         (3,430)           Total fixed assets         8,275         8,519	_	, ,	` '
Tangible fixed assets       1,115       1,160         Buildings       **1       309       **1       294         Equipment and instruments       **1       313       **1       431         Land       435       434         Others       **1       60       —         Intangible assets       5,247       4,529         Software       5,237       4,521         Telephone subscription rights       6       6         Others       3       2         Investments and others       1,912       2,830         Investment securities       302       262         Investment in partnership       2       2         Long-term loans receivable       217       199         Long-term guarantee deposits       268       286         Long-term prepaid expenses       5       4         Deferred income taxes       1,154       1,939         Long-term receivables       —       3,497         Others       796       71         Allowance for doubtful accounts       (831)       (3,430)         Total fixed assets       8,275       8,519	_	707,017	720,210
Buildings         **1         309         **1         294           Equipment and instruments         **1         313         **1         431           Land         435         434           Others         **1         60         —           Intangible assets         5,247         4,529           Software         5,237         4,521           Telephone subscription rights         6         6           Others         3         2           Investments and others         1,912         2,830           Investment securities         302         262           Investment in partnership         2         2           Long-term loans receivable         217         199           Long-term guarantee deposits         268         286           Long-term prepaid expenses         5         4           Deferred income taxes         1,154         1,939           Long-term receivables         —         3,497           Others         796         71           Allowance for doubtful accounts         (831)         (3,430)           Total fixed assets         8,275         8,519		1 115	1 160
Equipment and instruments       **1       313       **1       431         Land       435       434         Others       **1       60       —         Intangible assets       5,247       4,529         Software       5,237       4,521         Telephone subscription rights       6       6         Others       3       2         Investments and others       1,912       2,830         Investment securities       302       262         Investment in partnership       2       2         Long-term loans receivable       217       199         Long-term guarantee deposits       268       286         Long-term prepaid expenses       5       4         Deferred income taxes       1,154       1,939         Long-term receivables       —       3,497         Others       796       71         Allowance for doubtful accounts       (831)       (3,430)         Total fixed assets       8,275       8,519	_	·	·
Land       435       434         Others       **1       60       —         Intangible assets       5,247       4,529         Software       5,237       4,521         Telephone subscription rights       6       6         Others       3       2         Investments and others       1,912       2,830         Investment securities       302       262         Investment in partnership       2       2         Long-term loans receivable       217       199         Long-term guarantee deposits       268       286         Long-term prepaid expenses       5       4         Deferred income taxes       1,154       1,939         Long-term receivables       —       3,497         Others       796       71         Allowance for doubtful accounts       (831)       (3,430)         Total fixed assets       8,275       8,519	G		
Others         **1         60         —           Intangible assets         5,247         4,529           Software         5,237         4,521           Telephone subscription rights         6         6           Others         3         2           Investments and others         1,912         2,830           Investment securities         302         262           Investment in partnership         2         2           Long-term loans receivable         217         199           Long-term guarantee deposits         268         286           Long-term prepaid expenses         5         4           Deferred income taxes         1,154         1,939           Long-term receivables         —         3,497           Others         796         71           Allowance for doubtful accounts         (831)         (3,430)           Total fixed assets         8,275         8,519		* . *	
Intangible assets       5,247       4,529         Software       5,237       4,521         Telephone subscription rights       6       6         Others       3       2         Investments and others       1,912       2,830         Investment securities       302       262         Investment in partnership       2       2         Long-term loans receivable       217       199         Long-term guarantee deposits       268       286         Long-term prepaid expenses       5       4         Deferred income taxes       1,154       1,939         Long-term receivables       —       3,497         Others       796       71         Allowance for doubtful accounts       (831)       (3,430)         Total fixed assets       8,275       8,519			434
Software         5,237         4,521           Telephone subscription rights         6         6           Others         3         2           Investments and others         1,912         2,830           Investment securities         302         262           Investment in partnership         2         2           Long-term loans receivable         217         199           Long-term guarantee deposits         268         286           Long-term prepaid expenses         5         4           Deferred income taxes         1,154         1,939           Long-term receivables         —         3,497           Others         796         71           Allowance for doubtful accounts         (831)         (3,430)           Total fixed assets         8,275         8,519			4.520
Telephone subscription rights       6       6         Others       3       2         Investments and others       1,912       2,830         Investment securities       302       262         Investment in partnership       2       2         Long-term loans receivable       217       199         Long-term guarantee deposits       268       286         Long-term prepaid expenses       5       4         Deferred income taxes       1,154       1,939         Long-term receivables       —       3,497         Others       796       71         Allowance for doubtful accounts       (831)       (3,430)         Total fixed assets       8,275       8,519	3	·	•
Others         3         2           Investments and others         1,912         2,830           Investment securities         302         262           Investment in partnership         2         2           Long-term loans receivable         217         199           Long-term guarantee deposits         268         286           Long-term prepaid expenses         5         4           Deferred income taxes         1,154         1,939           Long-term receivables         —         3,497           Others         796         71           Allowance for doubtful accounts         (831)         (3,430)           Total fixed assets         8,275         8,519		•	·
Investments and others         1,912         2,830           Investment securities         302         262           Investment in partnership         2         2           Long-term loans receivable         217         199           Long-term guarantee deposits         268         286           Long-term prepaid expenses         5         4           Deferred income taxes         1,154         1,939           Long-term receivables         —         3,497           Others         796         71           Allowance for doubtful accounts         (831)         (3,430)           Total fixed assets         8,275         8,519			
Investment securities         302         262           Investment in partnership         2         2           Long-term loans receivable         217         199           Long-term guarantee deposits         268         286           Long-term prepaid expenses         5         4           Deferred income taxes         1,154         1,939           Long-term receivables         —         3,497           Others         796         71           Allowance for doubtful accounts         (831)         (3,430)           Total fixed assets         8,275         8,519			
Investment in partnership       2       2         Long-term loans receivable       217       199         Long-term guarantee deposits       268       286         Long-term prepaid expenses       5       4         Deferred income taxes       1,154       1,939         Long-term receivables       —       3,497         Others       796       71         Allowance for doubtful accounts       (831)       (3,430)         Total fixed assets       8,275       8,519			
Long-term loans receivable         217         199           Long-term guarantee deposits         268         286           Long-term prepaid expenses         5         4           Deferred income taxes         1,154         1,939           Long-term receivables         —         3,497           Others         796         71           Allowance for doubtful accounts         (831)         (3,430)           Total fixed assets         8,275         8,519			
Long-term guarantee deposits       268       286         Long-term prepaid expenses       5       4         Deferred income taxes       1,154       1,939         Long-term receivables       —       3,497         Others       796       71         Allowance for doubtful accounts       (831)       (3,430)         Total fixed assets       8,275       8,519	·		
Long-term prepaid expenses       5       4         Deferred income taxes       1,154       1,939         Long-term receivables       —       3,497         Others       796       71         Allowance for doubtful accounts       (831)       (3,430)         Total fixed assets       8,275       8,519			
Deferred income taxes         1,154         1,939           Long-term receivables         —         3,497           Others         796         71           Allowance for doubtful accounts         (831)         (3,430)           Total fixed assets         8,275         8,519	0 0 1		
Long-term receivables         —         3,497           Others         796         71           Allowance for doubtful accounts         (831)         (3,430)           Total fixed assets         8,275         8,519	•		
Others         796         71           Allowance for doubtful accounts         (831)         (3,430)           Total fixed assets         8,275         8,519		1,154	•
Allowance for doubtful accounts         (831)         (3,430)           Total fixed assets         8,275         8,519	3	_	·
Total fixed assets 8,275 8,519			
	<del>-</del>	(831)	, ,
Total assets 466,089 431,729	Total fixed assets	8,275	8,519
	Total assets	466,089	431,729

	March 31, 2010	March 31, 2011
abilities		
Current liabilities		
Trading liabilities:	294	4 229
Trading securities and others	32	2 (
Derivatives	262	2 229
Margin account liabilities:	45,819	9 40,417
Loans from securities finance companies	<b>%</b> 2 4,154	4 %2 13,043
Proceeds of securities sold on customers' account	41,668	5 27,374
Payables on collateralized securities transactions:  Cash deposits as collateral for	9,393	·
securities loaned	9,393	5,818
Deposits received	132,559	9 119,354
Deposits received from customers	131,584	118,017
Others	975	5 1,337
Guarantee money received	133,458	3 122,989
Suspense account for undelivered securities	_	- (
Short-term borrowings	37,032	2 62,020
Convertible bonds due within one year	26,506	5 -
Advances received	(	)
Deferred revenue	43	3
Accounts payable	692	2 54
Accrued expenses	82	1 80
Accrued income taxes	3,236	2,34
Accrued bonuses	104	4 9
Others	39	9 –
Total current liabilities	389,997	7 354,662
Long-term liabilities		
Long-term borrowings	20	) –
Reserve for retirement bonuses for directors and auditors	204	4 20-
Others	(	) ;
Total long-term liabilities	225	5 207
Statutory reserves		
Reserve for financial products transaction liabilities	<b>%4</b> 1,665	5 %4 1,108
Total statutory reserves	1,665	5 1,108
Total liabilities	391,886	355,977

	March 31, 2010	March 31, 2011
Net assets		
Shareholders' equity		
Common stock	11,944	11,945
Capital surplus	9,792	9,793
Earned surplus	61,929	63,488
Treasury stock	(9,474)	(9,475)
Total shareholders' equity	74,190	75,751
Accumulated other comprehensive income		
Net unrealized gain (loss) on investment securities, net of taxes	13	1
Total accumulated other comprehensive income	13	1
Total net assets	74,203	75,752
Total liabilities and net assets	466,089	431,729

## [2] Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

Consolidated Statements of Income

		(Millions of Yen)
	Year ended March 31, 2010	Year ended March 31, 2011
Operating revenues		
Commissions	17,282	15,037
Brokerage commissions	15,424	13,455
Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors	11	4
Fee for offering, secondary distribution and solicitation for selling and others for professional investors	0	0
Others	1,846	1,579
Net gain (loss) on trading	4	0
Interest and dividend income	7,060	7,053
Total operating revenues	24,346	22,091
Interest expenses	1,069	770
Net operating revenues	23,276	21,320
Selling, general and administrative expenses	-, -	,
Transaction related expenses	3,630	3,365
Employees' compensation and benefits	×1 1,930	%1 1,974
Occupancy and rental	1,040	1,128
Data processing and office supplies	3,139	1,931
Depreciation	1,775	1,825
Duties and taxes other than income taxes	143	118
Provision of allowance for doubtful accounts	124	2,378
Others	109	151
Total selling, general and administrative expenses	11,891	12,870
Operating income	11,385	8,450
Non-operating income	11,000	0,400
Compensation income for damages	13	0
Dividend income	9	11
Insurance premiums refunded cancellation	140	0
Others	27	23
Total non-operating income	190	34
Non-operating expenses		
Others	30	5
Total non-operating expenses	30	5
Ordinary income	11,545	8,479
Special profits	11,040	0,470
Gain on sales of investment securities		7
Gain on cancellation of convertible bonds	641	82
Reversal of reserve for financial products transaction liabilities	618	557
Total special profits	1,259	646
Special losses	·	
Loss on sales and disposals of fixed assets	<b>%2</b> 2	<b>%2</b> 4
Devaluation loss on investment securities	20	10
Loss on sales of investment securities		1
Total special losses	22	15
Income before income taxes	12,782	9,111
Income taxes – current	5,008	4,346
Income taxes – deferred	113	(646)
Income taxes	5,121	3,700
Income before minority interests	J, 121	5,410
Net income	7,661	5,410
net income 27	1,001	3,410

## Consolidated Statements of Comprehensive Income

		(**************************************	
	Year ended March 31, 2010	Year ended Ma 2011	arch 31,
Income before minority interests	_		5,410
Other comprehensive income			
Net unrealized gain (loss) on investment securities	_		(12)
Total other comprehensive income	_	<b>%</b> 2	(12)
Comprehensive income	_	<b>%</b> 1	5,398
Comprehensive income attributable to			
Comprehensive income attributable to owners of the parent	_		5,398
Comprehensive income attributable to minority interests	_		_

## [3] Consolidated Statements of Changes in Net Assets

	Year ended march 31, 2010	Year ended march 31, 2011
Shareholders' equity		
Common stock		
Balance at the end of previous period	11,944	11,944
Changes in the current term		
Issuance of new shares		1
Total changes of items in the current term		1
Balance at the end of current period	11,944	11,945
Capital surplus		
Balance at the end of previous period	9,792	9,792
Changes in the current term		
Issuance of new shares	_	1
Total changes of items in the current term		1
Balance at the end of current period	9,792	9,793
Earned surplus		
Balance at the end of previous period	56,835	61,929
Changes in the current term		
Dividends from capital and earned surplus	(2,567)	(3,851)
Net income	7,661	5,410
Total changes of items in the current term	5,094	1,559
Balance at the end of the current term	61,929	63,488
Treasury stock		
Balance at the end of previous period	(9,474)	(9,474)
Changes in the current term		
Purchase of treasury stock	(0)	(0)
Total changes of items in the current term	(0)	(0)
Balance at the end of current period	(9,474)	(9,475)
Total shareholders' equity		
Balance at the end of previous period	69,096	74,190
Changes in the current term		
Issuance of new shares	_	3
Dividends from capital and earned surplus	(2,567)	(3,851)
Net income	7,661	5,410
Purchase of treasury stock	(0)	(0)
Total changes of items in the current term	5,094	1,562
Balance at the end of current period	74,190	75,751
Accumulated other comprehensive income		
Net unrealized gain (loss) on investment securities, net of		
taxes		
Balance at the end of previous period	(6)	13
Changes in the current term		
Net change of items other than shareholders' equity	19	(12)
Total changes of items in the current term	19	(12)
Balance at the end of current period	13	1
Total accumulated other comprehensive income		
Balance at the end of previous period	(6)	13
Changes in the current term		
Net change of items other than shareholders' equity	19	(12)
Total changes of items in the current term	19	(12)
Total changes of items in the current term		(:=)

	Year ended march 31, 2010	Year ended march 31 2011
Total net assets		
Balance at the end of previous period	69,090	74,203
Changes in the current term		
Issuance of new shares	_	3
Dividends from capital and earned surplus	(2,567)	(3,851)
Net income	7,661	5,410
Purchase of treasury stock	(0)	(0)
Net change of items other than shareholders' equity	19	(12)
Total changes of items in the current term	5,113	1,549
Balance at the end of current period	74,203	75,752

## [4] Consolidated Statements of Cash Flows

	Year ended March 31,	Year ended March 3
	2010	2011
Cash flows from operating activities		
Income before income taxes	12,782	9,11
Depreciation and amortization	1,775	1,82
Net change in allowance for doubtful accounts	79	2,37
Net change in accrued bonuses	18	(6
Net change in reserve for financial products transaction liabilities	(618)	(557
Interest and dividend income	(7,821)	(7,909
Interest expenses	1,021	72
Gain or loss on sales and disposals of fixed assets	2	
Gain or loss on sales of investment securities	_	(6
Devaluation loss on investment securities	20	1
Gain on cancellation of convertible bonds	(641)	(82
Net change in cash segregated as deposits	(8,013)	8,91
Net change in cash in trust	2,500	13,05
Net change in long-term receivables	_	(2,773
Net change in trading assets and liabilities	260	(44
Net change in net receivables and payables arising from pre-settlement date trades	25	(23
Net change in margin assets and liabilities	(52,416)	8,74
Net change in receivables on collateralized securities transactions	(2,034)	31
Net change in deposits received and receivables from customers and others	7,923	(13,24
Net change in payables on collateralized securities transactions	1,846	(3,57
Net change in guarantee money received	(1,654)	(10,469
Net change in short-term guarantee deposits	(2,006)	(2,076
Others	(971)	2,16
Sub total	(47,923)	6,47
Interest and dividend received	7,349	8,11
Interest paid	(1,190)	(738
Income taxes paid	(3,148)	(5,210
Net cash flows from operating activities	(44,912)	8,63

	Year ended march 31, 2010	Year ended march 31, 2011
Cash flows from investing activities		
Payments for purchases of property and equipment	(58)	(204)
Payments for purchases of intangible assets	(3,239)	(1,093)
Proceeds from sales of investment securities	_	16
Others	25	9
Net cash flows from investing activities	(3,272)	(1,272)
Cash flows from financing activities		
Net change in short-term borrowings	37,000	25,000
Repayments of long-term borrowings	(5,032)	(32)
Repayment for corporate bonds	(20,000)	_
Repayment for convertible bonds	_	(15,576)
Payments for purchase of convertible bonds	(12,653)	(10,848)
Proceeds from issuance of shares on the exercise of new-share purchase rights	_	3
Payments for purchase of treasury stock	(0)	(0)
Dividends paid	(2,579)	(3,857)
Net cash flows from financing activities	(3,265)	(5,310)
Translation difference of cash and cash equivalent	(0)	(0)
Net change in cash and cash equivalent	(51,449)	2,057
Cash and cash equivalents at beginning of period	74,840	23,391
Cash and cash equivalents at end of period	<u>*1 23,391</u>	<b>%</b> 1 25,448

## Significant Accounting Policies for the Consolidated Financial Statements

	Year ended March 31, 2010	Year ended March 31, 2011
Scope of Consolidation	Number of Consolidated subsidiaries: 1 (Matsui Real Estate Co., Ltd.)	Same as the left column.
2. Application of equity method	The Company has neither unconsolidated subsidiaries nor affiliates for which an equity method is to be applied.	Same as the left column.
3. Accounting period	The fiscal year of the consolidated subsidiary ends March 31, the same fiscal year-end as the parent company.	Same as the left column.
4. Accounting policies	(1) Valuation of securities and derivatives (i) Securities and derivatives classified as trading assets: Securities and derivatives classified as trading assets are carried at fair value. (ii) Securities not classified as trading assets: Other securities, such as available-for-sale securities, whose fair values are readily determinable: Other securities, such as available-for-sale securities, whose fair values are readily determinable are carried at fair value with unrealized gains or losses included as a component of net assets, net of applicable income taxes. Other securities not publicly quoted: Other securities not publicly quoted: Other securities not publicly quoted are stated at cost determined on the moving average method. Investments in investment funds are stated at the proportional net value of the Company's interest to the total fund interest.	(1) Valuation of securities and derivatives (i) Securities and derivatives classified as trading assets:     Same as the left column.  (ii) Securities not classified as trading assets:     Other securities, such as available-for-sale securities, whose fair values are readily determinable:     Same as the left column.  Other securities not publicly quoted:     Same as the left column.

Г	Г	Г
	Year ended March 31, 2010	Year ended March 31, 2011
	(2) Depreciation of depreciable assets (i) Tangible fixed assets(excluding leased assets)  The Company applies the straight-line method while the consolidated subsidiary applies the declining-balance method.  The useful life for depreciation is 15 to 40 years for buildings and 4 to 10 years for equipment and	(2) Depreciation of depreciable assets (i) Tangible fixed assets (excluding leased assets) Same as the left column.
	instruments.  (ii) Intangible assets (excluding leased assets)  The straight-line method is primarily applied. Software for in-house use is depreciated under the straight-line method based on an internal estimated useful life (within 5 years).	(ii) Intangible assets (excluding leased assets) Same as the left column.
	(iii) Leased assets Finance lease transactions that do not transfer the ownership to lessee. Leased assets arising from transactions under finance lease contracts which do not transfer ownership to lessee are depreciated to residual value of zero by the straight-line method using the term of the contract as useful life. In addition, finance lease transactions that do not transfer ownership to lessees which started on and before March 31, 2008 are treated in the same manner as operating leases ("non-capitalized finance leases").	(iii) Leased assets Same as the left column.
	(3) Accounting policies for significant provisions  (i) Allowance for doubtful accounts  An allowance for doubtful accounts is provided for estimated uncollectible doubtful accounts at an amount specifically assessed plus an amount computed based on historical loss experience.	provisions (i) Allowance for doubtful accounts Same as the left column.
	(ii) Accrued bonuses         Estimated amount of employees' bonuses is accrued.	(ii) Accrued bonuses Same as the left column.

	Year ended March 31, 2010	Year ended March 31, 2011
	(4) Hedge accounting  (i) Hedge accounting method  The Company is eligible for the application of the allowed alternative method for interest rate swaps. The Company accounts for interest rate swap trading pursuant to the allowed alternative method.  (ii) Means for hedging and objective of hedging  (Hedging instruments)  Interest rate swap  (Hedging items)	(4) Hedge accounting  (i) Hedge accounting method  The Company is eligible for the application of the allowed alternative method for interest rate swaps. The Company applies the allowed alternative method for interest rate swap accounting where it meets eligibility criteria.  (ii) Means for hedging and objective of hedging
	Borrowings and others  (iii) Hedging policy    The Company and its subsidiary use interest rate swap trading to limit exposures to fluctuations in interest rates. The objective of hedging is identified for each individual contract.  (iv) Judgment for effectiveness of hedging    The Company omits judgment for hedging due to the allowed alternative method.	(iii) Hedging policy The Company and its subsidiary use interest rate swap trading when it is needed to limit exposures to fluctuations in interest rates. The objective of hedging is identified for each individual contract.  (iv) Judgment for effectiveness of hedging
	(5) Other material items	(5)Scope of "Cash and cash equivalents" in consolidated statements of cash flows  "Cash and cash equivalents" in the consolidated statements of cash flow is defined as liquid funds including cash in hand, current account deposits and short-term investments which are subjecy to an insignificant risk of changes in values.  (6) Other material items
	National and local consumption taxes are separately recorded.	Same as the left column.
Scope of "Cash and cash equivalents" in consolidated statements of cash flows	"Cash and cash equivalents" in the consolidated statements of cash flow is defined as liquid funds including cash in hand, current account deposits and short-term investments which are exposed to negligible risk.	

# Significant Accounting Policies for the Consolidated Financial Statements

Year ended March 31, 2010	Year ended March 31, 2011
	The Company has adopted "Accounting Standard for Asset Retirement Obligations" (Accounting Standard Board of Japan, Statement No. 18, March 31, 2008) and "Guidance on Accounting Standard for Asset Retirement Obligations" (Accounting Standard Board of Japan, Guidance No. 21, March 31, 2008)" from this fiscal year. The impact of this change on the consolidated financial statements is immaterial.

# **Reclassification**

Year ended March 31, 2010	Year ended March 31, 2011
	(Notes to Consolidated Balance Sheets)
	1 Fiduciary assets relating to the customers' foreign derivative transactions had been classified as "Cash in trust" but were reclassified as "Cash segregated as deposits" from this fiscal year in order to comply with the newly-introduced legislative obligation on securities brokers to segregate these deposits from their own assets.  Fiduciary assets relating to the customers' foreign exchange margin transactions had been classified as "Cash in trust" but were also reclassified as "Cash segregated as deposits" from this fiscal year. The segregation of guarantee money received for the foreign exchange margin transactions is also required by law.  "Cash in trust" as of March 31, 2010 includes:  (1) Fiduciary assets relating to the customers' foreign derivative transactions  950 million yen  (2) Fiduciary assets relating to the customers' foreign exchange margin transactions  12,300 million yen  2 "Long-term receivables" in the Investments and others which has been classified as "Others" is stated
	others which has been classified as "Others" is stated separately in the current fiscal year. The amount of "Long-term receivables" included in "Others" in the consolidated balance sheet for the year ended March 31, 2010 was 723 million yen.  (Notes to Consolidated Statements of Income)  "Income before minority interests" is newly
	represented in the income statements from the year ended March 31, 2011 to adopt the "Cabinet Office Ordinance Partially Revising Regulations on Terminology, Forms and Preparation of Financial Statement" (Cabinet Office Ordinance No. 5, March 24, 2009) based on the "Accounting Standards for Consolidated Financial Statements" (Accounting Standard Board of Japan Statement No. 22, December 26, 2008).
	(Notes to Consolidated Statements of Cash Flows) "Net change in long-term receivables" in the Cash flows from operating activities which has been classified as "Others" is stated separately in the current fiscal year. The amount of "Net change in long-term receivables" included in "Others" in the consolidated statement of cash flows for the year ended March 31, 2010 was 112 million yen.

# **Additional Information**

Year ended March 31, 2010	Year ended March 31, 2011
	The Company has adopted "Accounting Standard for Presentation of Comprehensive Income" (Accounting Standard Board of Japan, Statement No. 25, June 30, 2010) from this fiscal year.  The amount of "Accumulated other comprehensive income" and "Total accumulated other comprehensive income" for the year ended March 31, 2010 represents the amount of "Valuation and translation adjustments" and "Total valuation and translation adjustments", respectively.

# **Notes to Consolidated Financial Statements**

# **Notes to Consolidated Balance Sheet**

Year ended March 31, 2010	Year ended March 31, 2011		
×1 Accumulated depreciation deducted from tangible fixed asset	×1 Accumulated depreciation deducted from tangible fixed assets		
is as follows.	is as follows.		
Buildings 324 Equipment and instruments 490 Others 48 Total 862	Buildings 349 Equipment and instruments 575 Total 924		
10(a) 002			
※2 Assets collateralized: None of the assets are collateralized.	※2 Assets collateralized: None of the assets are collateralized.		
Note: The securities bought by customers using money loaner from the Company's own fund, of which fair value amounted t 1,218 million yen are collateralized for the loans from securitie finance companies. 9,501 million yen of the guarantee securitie received from customers are collateralized for loans from securities finance companies.	from the Company's own fund, of which fair value amounted to 950 million yen are collateralized for the loans from securities finance companies. 7,479million yen of the guarantee securities received		
3 Fair value of securities received and deposited are as follows. (Excluding those listed in the previous note):	3 Fair value of securities received and deposited are as follows. (Excluding those listed in the previous note):		
(1) Securities deposited (Millions of Yen)	(1) Securities deposited (Millions of Yen)		
1)Securities lent for customers' short     positions in margin trading	1)Securities lent for customers' short positions in margin trading		
2)Collateralized securities for loans from securities finance companies 4,167	2)Collateralized securities for loans from securities finance companies		
3)Securities loaned out in securities 11,948 loaned vs. cash transactions	3)Securities loaned out in securities 6,710 loaned vs. cash transactions		
4)Long-term guarantee securities deposited 6,059	4)Long-term guarantee securities 10,661 deposited		
5)Securities pledged as collateral for 5,708 short-term guarantee	5)Securities pledged as collateral for short-term guarantee 28,621		
(2) Securities received (Millions of Yen)	(2) Securities received (Millions of Yen)		
Securities received for     customers' long positions in margin     trading	Securities received for     customers' long positions in margin     trading		
2)Securities borrowed from securities 9,971 finance companies	2)Securities borrowed from securities finance companies 4,132		
Securities received in securities 4,991 borrowed vs. cash transactions	3)Securities received in securities 4,676 borrowed vs. cash transactions		
Guarantee securities received from customers 234,481	4)Guarantee securities received from 202,166 customers		
5)Securities received from customers as collateral for short-term guarantee 2,499	5)Securities received from customers as collateral for short-term guarantee 2,164		
X 4 The Company accounts for a Reserve for Securitie Transactions for possible customer losses by default of th securities company on securities transactions according t Article 46-5 of the Financial Instruments and Exchange Law.	Transactions for possible customer losses by default of the		

### Notes to Consolidated Statements of Income

	Year ended March 31, 2010		Year ended March 31, 2011	
<ul> <li>×1 Employees' compensation and benefits reported in the consolidated statements of income include 104 million yen of accrued bonuses.</li> <li>×2 Breakdown of loss on sales and disposals of property</li> </ul>		e include 104 million	consolidated statements of income include 98 million yen of accrued bonuses.  **2 Breakdown of loss on sales and disposals of property	
	,	Millions of Yen)	and equipment is as follows:  (Millions of Yen)	
	Loss on disposal:  Buildings Equipment and instruments Software Total	0 0 2 2	Loss on disposal:  Equipment and instruments  Software  Total  3	
	Loss on sales:	_	Loss on sales:  Equipment and instruments 0  Total 0	

### Notes to Consolidated Statements of Comprehensive Income

(Year ended March 31, 2011)

※1 Comprehensive Income for the year ended March 31, 2010

	(Millions of Yen)
Comprehensive income attributable to owners of the parent	7,680
Comprehensive income attributable to minority interests	_
Total	7,680

 $\ensuremath{\times} 2$  Total other comprehensive income for the year ended March 31, 2010

	(IVIIIIIONS OF TEN)
Net unrealized gain (loss) on investment securities	19
Total	19

### Notes to Consolidated Statements of Changes in Net Assets

(Year ended March 31, 2010)

1. Types and number of outstanding shares and treasury stock

(Number of shares)

	Number of shares as of March 31, 2009	Number of shares increased in the year ended March 31, 2010	Number of shares decreased in the year ended March 31, 2010	Number of shares as of March 31, 2010
Outstanding shares				
Common stock	269,260,202	_	_	269,260,202
Total	269,260,202	_	_	269,260,202
Treasury stock				
Common stock	12,532,743	34	_	12,532,777
Total	12,532,743	34	_	12,532,777

Note: Increase of treasury stock is a result of the purchase of odd-lot shares.

# 2. New-share purchase rights No relevant items.

### 3. Dividends

### (1) Dividend payment

Date of resolution	Ordinary General Meeting of Shareholders held on June 28, 2009
Type of shares	Common stock
Amount of dividend payment	2,567 million yen
Dividends per share	10 yen
Date of record for dividends	March 31, 2009
Effective date	June 29, 2009

### (2) Dividends for which effective date is in the year ended March 31, 2010

Date of resolution	Ordinary General Meeting of Shareholders held on June 27, 2010
Type of shares	Common stock
Source of dividends	Earned surplus
Amount of dividend payment	3,851 million yen
Dividends per share	15 yen
Date of record for dividends	March 31, 2010
Effective date	June 28, 2010

(Year ended March 31, 2011)

1. Types and number of outstanding shares and treasury stock

(Number of shares)

	Number of shares as of March 31, 2010	Number of shares increased in the year ended March 31, 2011	Number of shares decreased in the year ended March 31, 2011	Number of shares as of March 31, 2011
Outstanding shares				
Common stock	269,260,202	4,500		269,264,702
Total	269,260,202	4,500		269,264,702
Treasury stock				
Common stock	12,532,777	67	_	12,532,844
Total	12,532,777	67	l	12,532,844

Note 1. Increase of common stock outstanding is a result of the execution of new-share purchase rights as stock options.

2. Increase of treasury stock is a result of the purchase of odd-lot shares.

2. Increase of freasury stock is a result of the purchase of odd-k

# 2. New-share purchase rights No relevant items.

### 3. Dividends

### (1) Dividend payment

Date of resolution	Ordinary General Meeting of Shareholders held on June 27, 2010
Type of shares	Common stock
Amount of dividend payment	3,851 million yen
Dividends per share	15 yen
Date of record for dividends	March 31, 2010
Effective date	June 28, 2010

### (2) Dividends for which effective date is in the year ending March 31, 2011 (Plan)

Date of resolution	Ordinary General Meeting of Shareholders to be held on June 26, 2011
Type of shares	Common stock
Source of dividends	Earned surplus
Amount of dividend payment	3,851 million yen
Dividends per share	15 yen
Date of record for dividends	March 31, 2011
Effective date	June 27, 2011

# Notes to Consolidated Statements of Cash Flow

	Year ended March 31, 2	010		Year ended March 31, 20	)11
<u></u> *1	The reconciliation between cash a and the balance of cash in ha presented in the consolidated ba follows.	and and at banks	<u></u>	The reconciliation between cash are and the balance of cash in har presented in the consolidated bar follows.	nd and at banks
	Cash and bank deposits Cash in trust Cash in trust whose purpose is to segregate guarantee money Cash and cash equivalents	(Millions of Yen) 15,191 22,450 (14,250) 23,391		Cash and bank deposits Cash in trust Cash in trust whose purpose is to segregate guarantee money Cash and cash equivalents	Millions of Yen) 17,882 8,766 (1,200) 25,448

# **Notes to Lease Transactions**

Year ended March 31, 2010	Year ended March 31, 2011	
Financing lease transactions other than those where title of	Financing lease transactions other than those where title of	
the property is transferred to lessee, which started on and	the property is transferred to lessee, which started on and	
before March 31, 2008	before March 31, 2008	
1. Acquisition costs equivalent, accumulated depreciation	Acquisition costs equivalent, accumulated depreciation	
equivalent and equivalent of balance at the end of period	equivalent and equivalent of balance at the end of	
	period	
(Millions of Yen)	·	
Acquisition price equivalent:	(Millions of Yen)	
Equipment and instruments 10	Acquisition price equivalent:	
Total 10	Equipment and instruments 10	
	Total 10	
Accumulated depreciation equivalent		
Equipment and instruments 7	Accumulated depreciation equivalent	
Total 7	Equipment and instruments 9	
	Total 9	
Equivalent of balance at end of period		
	Equivalent of balance at end of period	
Equipment and instruments 3  Total 3	Equipment and instruments 1	
	Total 1	
Present value of future lease payments	Present value of future lease payments	
(Millions of Yen)	(Millions of Yen)	
Within 1 year 2	Within 1 year 1	
Over 1 year 1	Over 1 year —	
Total 3	Total 1	
3. Lease charge paid, depreciation equivalent and interest		
equivalent (Millians of Yon)	equivalent (Millians of Yan)	
(Millions of Yen)	(Millions of Yen)	
Lease charge paid 2	Lease charge paid 2	
Depreciation equivalent 2 Interest equivalent 0	Depreciation equivalent 2	
Interest equivalent 0	Interest equivalent 0	
4. Calculation method for depreciation equivalent	4. Calculation method for depreciation equivalent	
The lease term is regarded as a durable period and the	Same as the left column.	
residual value is regarded as zero.		
Calculation method for interest equivalent	Calculation method for interest equivalent	
The difference between the total amount of future	Same as the left column.	
lease payments and the acquisition cost equivalent is		
regarded as the interest equivalent, which is allocated to each of the fiscal periods by using the interest method.		
and the mean periods by doing the mercet method.		

### Notes to Financial Instruments

(Year ended March 31, 2010)

### Additional Information

The Company has applied the "Accounting Standard for Financial Instruments" (ASBJ Statement No. 10, revised March 20, 2008) and the "Implementation Guidance on Disclosures of the Fair Value of Financial Instruments" (ASBJ Guidance No.19, March 20, 2008) to the current year financial statements.

#### 1. General information

#### (1) Policies to handle Financial Instruments

The Company and its subsidiaries ("The Consolidated Company") focus on the stock trading of individual investors. The Consolidated Company borrows operating capital from financial institutions to support margin trading. When needed, the Consolidated Company may procure operating capital by issuing straight bonds, convertible bonds, and/or other appropriate measures.

Deposits received from customers and guarantee money received are managed by trust funds in accordance with the requirements of the Financial Instruments and Exchange Law. The Consolidated Company prioritizes safety in the management of its cash on hand. The cash is deposited in bank accounts or held as highly liquid investments.

The Consolidated Company has the minimum range of trading operations in order to provide various services for online trading customers. The Consolidated Company generally does not trade its own investments for earnings.

#### (2) Details of and risks arising from financial instruments

Financial assets of the Consolidated Company mainly consist of Cash in Trust, which consists of deposits received from customers, guarantee money received, and margin trading loans receivable from customers. Cash in trust is mainly invested in government bonds and call money receivables, which are exposed to the credit risk of borrowers and interest rate risk. Margin trading loans receivable from customers are exposed to the credit risk of customers, despite the fact that they are secured by collateral. The Consolidated Company procures cash through short-term borrowings and convertible bonds, which are exposed to liquidity risk at the time of redemption.

The Consolidated Company engages in foreign exchange margin trading with other financial institutions to avoid market risk related to the foreign exchange margin trading that the Consolidated Company offers to its customers.

#### (3) Risk management

Risk management is based on the corporate rules. The finance division of the Consolidated Company monitors credit risk and market risk quantitatively according to the Financial Instruments and Exchange Law. The compliance Division of the Consolidated Company monitors credit risk on margin trading. It monitors margin positions at the individual security level and as a whole.

Trading operations are monitored by the finance division which is independent of the trading division.

### (4) Supplementary explanation on the fair value of financial instruments

Fair value of financial instruments is measured by the market price. If a market price is unattainable, a reasonably calculated value is used. Because this calculation requires the use of estimates, the value may vary according to the differences in these assumptions. Contract value of derivative trading shown in "Notes to Securities and Derivatives Transactions" does not take into account the market risk of the derivative trading.

#### 2. Fair value of financial instruments

Book value, fair value of financial instruments, and the differences between these values as of March 31, 2010 are given in the table below. Financial instruments whose fair values are extremely difficult to obtain are not included in the table. (See Note 2)

	Book value	Fair value	Difference
	(millions of yen)	(millions of yen)	(millions of yen)
(1) Cash and Bank deposits	15,191	15,191	_
(2) Cash segregated as	246,018	246,018	
deposits	240,010	240,010	
(3) Cash in trust	22,450	22,450	_
(4) Trading assets and	1,848	1,848	_
Investment securities	1,040	1,040	
Trading securities and others	32	32	_
2) Derivatives	1,791	1,791	_
3) Other securities	25	25	_
(5) Loans receivable from	146,634	146,634	_
customers	140,004	140,004	
(6) Cash deposited as			
collateral for securities	9,795	9,795	_
borrowed from securities	3,7 30	0,700	
finance companies			
(7) Cash deposits collateral for	5,143	5,143	_
securities borrowed	0,140	0,140	
Total assets	447,079	447,079	_
(1) Trading liabilities	294	294	_
Trading securities and	32	32	_
others	02	02	
2) Derivatives	262	262	_
(2) Proceeds of securities sold	41,665	41,665	_
on customers' account	.,,	,	
(3) Cash deposits as collateral	9,393	9,393	_
for securities loaned			
(4) Deposits received	132,559	132,559	_
(5) Guarantee money received	133,458	133,458	_
(6) Short-term borrowings	37,032	37,032	_
(7) Convertible bonds due	26,506	26,203	(303)
within one year			
Total liabilities	380,907	380,604	(303)

Note 1: Calculation methods for fair value of financial instruments and details of Securities and Derivative Transactions

#### **Assets**

(1) Cash and Bank deposits, (5) Loans receivable from customers, (6) Cash deposited as collateral for securities borrowed from securities finance companies, (7) Cash deposits collateral for securities borrowed

These are items whose positions are usually settled in short term. The book value is regarded as fair value.

### (2) Cash segregated as deposits, (3) Cash in trust

These are mostly trust asset and marked to market. The book value is regarded as fair value.

#### (4) Trading assets and Investment securities

Fair value of the stock is based on the price in the securities exchanges. Fair value of foreign exchange margin trades are based on the spot rate of the currency at the end of the fiscal period.

#### Liabilities

### (1) Trading liabilities

Fair value of the stock is based on the price in the securities exchanges. Fair value of foreign exchange margin trades are based on the spot rate of the currency at the end of the fiscal period.

(2) Proceeds of securities sold on customers' account, (3) Cash deposits as collateral for securities loaned, (4) Deposits received, (5) Guarantee money received, (6) Short-term borrowings

These are items whose positions are usually settled in short term. The book value is regarded as fair value.

### (7) Convertible bonds due within one year

Fair value of the Convertible bonds due within one year is based on the indication given by the securities broker.

Note 2: Financial instruments whose fair value is extremely difficult to obtain are as follows.

Items	Book value (millions of yen)
"Other securities" which are not listed on securities exchanges	278

The fair value of "'Other securities" which are not listed on securities exchanges" and others are not included in "Assets (4) Trading assets and Investment securities, 3) Other securities" because they are not priced in markets which makes it difficult to measure their fair value. Investments in investment funds are included in "'Other securities" which are not listed on securities exchanges".

Note3: Estimated redemptions for monetary claims and securities with maturity dates after March 31, 2010 All monetary claims are scheduled due within one year.

Note4: All monetary debts shown in the table above are scheduled due within one year.

#### 1. General information

#### (1) Policies to handle Financial Instruments

The Company and its subsidiaries ("The Consolidated Company") focus on the stock trading of individual investors. The Consolidated Company borrows operating capital from financial institutions to support margin trading. When needed, the Consolidated Company may procure operating capital by issuing straight bonds, convertible bonds, and/or other appropriate measures.

Deposits received from customers and guarantee money received are managed by trust funds in accordance with the requirements of the Financial Instruments and Exchange Law. The Consolidated Company prioritizes safety in the management of its cash on hand. The cash is deposited in bank accounts or held as highly liquid investments.

The Consolidated Company has the minimum range of trading operations in order to provide various services for online trading customers. The Consolidated Company generally does not trade its own investments for earnings.

#### (2) Details of and risks arising from financial instruments

Financial assets of the Consolidated Company mainly consist of Cash in Trust, which consists of deposits received from customers, guarantee money received, and margin trading loans receivable from customers. Cash in trust is mainly invested in government bonds and call money receivables, which are exposed to the credit risk of borrowers and interest rate risk. Margin trading loans receivable from customers are exposed to the credit risk of customers, despite the fact that they are secured by collateral. The Consolidated Company procures cash through short-term borrowings and others, which are exposed to liquidity risk at the time of redemption.

The Consolidated Company engages in foreign exchange margin trading with other financial institutions to avoid market risk related to the foreign exchange margin trading that the Consolidated Company offers to its customers.

#### (3) Risk management

Risk management is based on the corporate rules. The finance division of the Consolidated Company monitors credit risk and market risk quantitatively according to the Financial Instruments and Exchange Law. The compliance Division of the Consolidated Company monitors credit risk on margin trading. It monitors margin positions at the individual security level and as a whole.

Trading operations are monitored by the finance division which is independent of the trading division.

### (4) Supplementary explanation on the fair value of financial instruments

Fair value of financial instruments is measured by the market price. If a market price is unattainable, a reasonably calculated value is used. Because this calculation requires the use of estimates, the value may vary according to the differences in these assumptions. Contract value of derivative trading shown in "Notes to Securities and Derivatives Transactions" does not take into account the market risk of the derivative trading.

#### 2. Fair value of financial instruments

Book value, fair value of financial instruments, and the differences between these values as of March 31, 2011 are given in the table below. Financial instruments whose fair values are extremely difficult to obtain are not included in the table. (See Note 2)

	Book value	Fair value	Difference
	(millions of yen)	(millions of yen)	(millions of yen)
(1) Cash and Bank deposits	17,882	17,882	_
(2) Cash segregated as	237,094	237,094	_
deposits	237,094	237,094	
(3) Cash in trust	8,766	8,766	-
(4) Trading assets and	1,803	1,803	_
Investment securities	1,000	1,000	
Trading securities and	0	0	
others	-	· ·	
2) Derivatives	1,802	1,802	_
3) Other securities	1	1	_
(5) Loans receivable from	138,217	138,217	_
customers	.00,2	.00,2	
(6) Cash deposits collateral for	4,827	4,827	_
securities borrowed	.,	.,	
(7) Short-term guarantee	6,191	6,191	_
deposits		·	
Total assets	414,781	414,781	_
(1) Trading liabilities	229	229	_
Trading securities and	0	0	_
others		0	
2) Derivatives	229	229	_
(2) Loans from securities	13,043	13,043	_
finance companies	10,040	10,040	
(3) Proceeds of securities sold	27,374	27,374	_
on customers' account	21,514	21,514	
(4) Cash deposits as collateral	5,818	5,818	
for securities loaned	3,010	3,010	
(5) Deposits received	119,354	119,354	_
(6) Guarantee money received	122,989	122,989	_
(7) Short-term borrowings	62,020	62,020	_
Total liabilities	350,828	350,828	

Note 1: Calculation methods for fair value of financial instruments and details of Securities and Derivative Transactions

#### Assets

(1) Cash and Bank deposits, (5) Loans receivable from customers, (6) Cash deposits collateral for securities borrowed, (7) Short-term guarantee deposits

These are items whose positions are usually settled in short term. The book value is regarded as fair value.

(2) Cash segregated as deposits, (3) Cash in trust

These are mostly trust asset and marked to market. The book value is regarded as fair value.

### (4) Trading assets and Investment securities

Fair value of the stock is based on the price in the securities exchanges. Fair value of foreign exchange margin trades are based on the spot rate of the currency at the end of the fiscal period.

#### Liabilities

#### (1) Trading liabilities

Fair value of the stock is based on the price in the securities exchanges. Fair value of foreign exchange margin trades are based on the spot rate of the currency at the end of the fiscal period.

(2) Loans from securities finance companies, (3) Proceeds of securities sold on customers' account, (4) Cash deposits as collateral for securities loaned, (5) Deposits received, (6) Guarantee money received, (7) Short-term borrowings

These are items whose positions are usually settled in short term. The book value is regarded as fair value.

Note 2: Financial instruments whose fair value is extremely difficult to obtain are as follows.

Items	Book value (millions of yen)
"Other securities" which are not listed on securities exchanges	261

The fair value of "'Other securities" which are not listed on securities exchanges" and others are not included in "Assets (4) Trading assets and Investment securities, 3) Other securities" because they are not priced in markets which makes it difficult to measure their fair value. Investments in investment funds are included in "'Other securities" which are not listed on securities exchanges".

Note3: Estimated redemptions for monetary claims and securities with maturity dates after March 31, 2011 All monetary claims are scheduled due within one year.

Note4: All monetary debts shown in the table above are scheduled due within one year.

### **Notes to Securities and Derivatives Transactions**

(Year ended March 31, 2010)

### **Securities and Derivatives**

- [1] Trading assets and liabilities
  - i) Securities held for trading

Net unrealized gain on those securities

(0) Millions of Yen

### ii )Derivative trading

1. Derivative trading which have not applied hedge accounting

(Year ended March 31, 2010)

	Assets		Liabilities	
	Contract value (Millions of Yen)	Fair value (Millions of Yen)	Contract value (Millions of Yen)	Fair value (Millions of Yen)
Foreign exchange forward contracts			9	0
Foreign exchange margin trading	48,499	1,791	7,681	262

#### Note:

- 1. Fair value of the foreign exchange forward contracts is calculated based on the discounted net future cash flows.
- 2. Fair value of the foreign exchange margin trading is calculated with spot rate at the end of the year ended March 31, 2010.
- 3. The contract value of contracts or trading whose fair value is zero are included in "Assets".
  - Derivative trading which have applied hedge accounting No relevant Items.

### [2] Non-trading assets and liabilities

### i) "Other securities" whose market price is available

	_	Year ended March 31, 2010		
	Туре	Acquisition cost (Millions of Yen)	Book value (Millions of Yen)	Differences (Millions of Yen)
	(1) Stocks	25	11	14
Those whose book value exceeds	(2) Bonds	_	_	_
acquisition cost	(3) Others	_	_	_
	Sub total	25	11	14
	(1) Stocks	_	_	_
Those whose book value does not	(2) Bonds	_	_	_
exceed acquisition cost	(3) Others	_	_	_
	Sub total	_	_	_
Total		25	11	14

### ii) "Other securities" sold during the current period

No relevant Items.

### iii ) Impaired Marketable Securities

The Company posted devaluation loss on investment securities of 20 million yen due to impairment.

(Year ended March 31, 2011)

#### **Securities and Derivatives**

### [1] Trading assets and liabilities

### i) Securities held for trading

Net unrealized gain on those securities

0 Millions of Yen

### ii ) Derivative trading

1. Derivative trading which have not applied hedge accounting

(Year ended March 31, 2011)

	Assets		Liabilities	
	Contract value (Millions of Yen)	Fair value (Millions of Yen)	Contract value (Millions of Yen)	Fair value (Millions of Yen)
Foreign exchange forward contracts	-	_	4	0
Foreign exchange margin trading	36,412	1,802	6,377	229

#### Note:

- 1. Fair value of the foreign exchange forward contracts is calculated based on the discounted net future cash flows.
- 2. Fair value of the foreign exchange margin trading is calculated with spot rate at the end of the year ended March 31, 2011.
- 3. The contract value of contracts or trading whose fair value is zero are included in "Assets".
  - Derivative trading which have applied hedge accounting No relevant Items.

### [2] Non-trading assets and liabilities

### i) "Other securities" whose market price is available

	T	Year e	ended March 31, 2	2011
	Туре	Acquisition cost (Millions of Yen)	Book value (Millions of Yen)	Differences (Millions of Yen)
	(1) Stocks	1	0	1
Those whose book value exceeds	(2) Bonds	I	_	
acquisition cost	(3) Others		_	_
	Sub total	1	0	1
	(1) Stocks	_	_	_
Those whose book value does not	(2) Bonds	_	_	_
exceed acquisition cost	(3) Others	_	_	_
	Sub total	_	_	_
Total		1	0	1

### ii ) "Other securities" sold during the current period

item	Price (Millions of Yen)	Total gain on sales of other securities (Millions of Yen)	Total gain on sales of other securities (Millions of Yen)
Stocks	16	7	1

# iii ) Impaired Marketable Securities

The Company posted devaluation loss on investment securities of 10 million yen due to impairment.

### **Notes to Stock Options**

(Year ended March 31, 2010)

### (1) Details of stock options

- ctaile of ctock options						
Date of resolution	June 16, 2002	June 27, 2004				
Holders of rights	Directors: 10	Directors: 9				
Holders of rights	Employees: 28	Employees: 82				
Types and number of shares to be	Common stock	Common stock				
issued *	1,203,000 shares	1,048,500 shares				
Grant date	July 1, 2002	June 28, 2004				
Conditions of acquisition of rights	It is required to be a director, an auditor or an employee of the Company or its subsidiary for holders to exercise rights.	It is required to be a director, an auditor or an employee of the Company or its subsidiary for holders to exercise rights.				
Vesting period	_	_				
Exercise period	From July 15, 2005 to July 14, 2010	From July 15, 2006 to July 14, 2009				

Note: The number of options is translated into the equivalent number of shares. The number of shares reflects the changes including stock split on the original number of shares.

### (2) Number of stock options and price information

Stock options which existed during the year ended March 31, 2010 are included in the tables below. The number of them is translated into the equivalent number of shares.

### Number of stock options

(Shares)

Date of resolution	June 16, 2002	June 27, 2004
Before vesting time		
As of March 31, 2009	_	_
Granted	_	_
Forfeited	_	_
Vested	_	_
Unvested	_	_
After vesting time		
As of March 31, 2009	4,500	474,000
Vested	_	_
Exercise of rights	_	_
Forfeited	_	474,000
Unvested	4,500	_

#### ② Price information

(Yen)

		( - /
Date of resolution	June 16, 2002	June 27, 2004
Exercise price	559	1,217
Average stock price at the exercise of rights	_	_
Fair value at the grant date	_	_

### (1) Details of stock options

Date of resolution	June 16, 2002	
Holders of rights	Directors: 10	
	Employees: 28	
Types and number of shares to be	Common stock	
issued **	1,203,000 shares	
Grant date	July 1, 2002	
Conditions of acquisition of rights	It is required to be a director, an auditor or an employee of the Company or its subsidiary for holders to exercise rights.	
Vesting period	_	
Exercise period	From July 15, 2005 to July 14, 2010	

Note: The number of options is translated into the equivalent number of shares. The number of shares reflects the changes including stock split on the original number of shares.

### (2) Number of stock options and price information

Stock options which existed during the year ended March 31, 2011 are included in the tables below. The number of them is translated into the equivalent number of shares.

### ① Number of stock options

(Shares)

Date of resolution	June 16, 2002
Before vesting time	
As of March 31, 2010	_
Granted	_
Forfeited	_
Vested	_
Unvested	_
After vesting time	
As of March 31, 2010	4,500
Vested	_
Exercise of rights	4,500
Forfeited	_
Unvested	_

#### ② Price information

(Yen)

Date of resolution	June 16, 2002
Exercise price	559
Average stock price at the exercise of rights	527
Fair value at the grant date	_

# **Notes to Tax Effect Accounting**

As of March 31, 2010			As of March 31, 2011		
1	Significant components of deferred income tax assets and	1 1	1 Significant components of deferred income tax assets and		
	deferred income tax liability		deferred income tax liability		
	(Millions of Yen)			lions of Yen)	
	Deferred tax assets		Deferred tax assets	470	
	Accrued enterprise tax 244 Excess of allowance for doubtful		Accrued enterprise tax Excess of allowance for doubtful	176	
	accounts 403		accounts	1,354	
	Reserve for retirement bonuses for directors and auditors 83		Reserve for retirement bonuses for directors and auditors	83	
	Excess of reserve for financial products transaction liabilities 678		Excess of reserve for financial products transaction liabilities	451	
	Accrued bonuses 42		Accrued bonuses	40	
	Devaluation loss on investment securities 27		Devaluation loss on investment securities	25	
	Others 42		Others	36	
	Total deferred tax assets 1,519		Total deferred tax assets	2,166	
	Deferred tax liability		Deferred tax liability		
	Net unrealized gain (loss) on investment securities, net of taxes (9)		Net unrealized gain (loss) on investment securities, net of taxes	(1)	
	Total deferred tax liability (9)		Others	(1)	
	Net deferred tax assets 1,510		Total deferred tax liability	(2)	
	.,,,,,,		Net deferred tax assets	2,164	
2	A reconciliation between the nominal statutory income ta	2	A reconciliation between the nominal	statutory income tax	
	rate to the effective income tax rate reported in the	,	rate to the effective income tax r	ate reported in the	
consolidated statements of income			consolidated statements of income	·	
Notes are omitted since the difference between the nominal statutory income tax rate to the effective income tax rate is less than 5/100 of the nominal statutory income tax rate.			Same as the left column.		

### **Segment Information**

(Year ended March 31, 2010)

Information relating to operations in different industries has been omitted as the Company and its consolidated subsidiary operate predominately in the investment and financing service industry. The Company's primary business activities include brokerage, underwriting and distribution and trading of securities, and over 90% of the revenue, operating income or assets of the Company and its consolidated subsidiary are related to the investment and financing services industry.

Information relating to geographic area and export sales has been omitted, as the Company and its consolidated subsidiary do not earn overseas revenues or maintain overseas branches.

### (Segment Information)

(Additional Information)

The Company has adopted "Accounting Standard for Disclosures about Segments of an Enterprise and Related information" (Accounting Standard Board of Japan, Statement No. 17, March 27, 2009) and "Guidance on the Accounting Standard for Disclosures about Segments of an Enterprise and Related information" (Accounting Standard Board of Japan, Statement No. 20, March 21, 2008)" from this fiscal year.

(Year ended March 31, 2010 and Year ended March 31, 2011)

Disclosures on segment information have been omitted, as the business of the Company and its consolidated subsidiary consists of only a single segment of online brokerage services.

### (Related Information)

(Year ended March 31, 2011)

(1)Information relating to product and service

Information relating to product and service has been omitted as over 90% of operating revenues from outside customers on the consolidated statement of income are related to only a single segment.

### (2)Information relating to geographic area

1) Operating revenues

No relevant items, as the Company and its consolidated subsidiary do not earn any overseas revenues.

2) Fixed assets

No relevant items, as the Company and its consolidated subsidiary do not hold any overseas fixed assets.

### (3) Information relating to principal customers

Information relating to principal customers has been omitted as no outside customer individually provides over 10% of the operating revenues from outside customers on the consolidated statement of income.

(Information of impairment loss of fixed assets related to the segment)

(Year ended March 31, 2011)

Information of impairment loss from fixed assets related to the segment have been omitted, as the business of the Company and its consolidated subsidiary consists of only a single segment of online brokerage service.

(Information of amortization of goodwill related to the segment)

No relevant items

(Information of gain on negative goodwill related to the segment)

No relevant items

### **Related Parties information**

(Year ended March 31, 2010)

Trades with related parties

Directors and major individual shareholders of the company

(Millions of Yen)

Туре	Name	Address	Equity invested	Business Involved	Holding of the Company's voting right	Relationship details	Trade details	Trading volume	Balances to the related party
Companies whose voting rights are held by the directors of the Company and their relatives	Shokosha Ltd.	Bunkyo-ku, Tokyo, Japan	50	Sales, exchanges and rental of real estate	holds 9.51% of	Director of the Company also appoints as a director of Shokosha Ltd. Rental of real estate	Rental of real estate.	15	-

Note: The rental of real estate described above is rental from Shokosha Ltd. to be used as the Company's dormitory for employees. The rental fee the Company pays to Shokosha Ltd. is determined based on current leasing rates in the area.

(Year ended March 31, 2011)

Trades with related parties

Directors and major individual shareholders of the company

(Millions of Yen)

Туре	Name	Address	Equity invested	Business Involved	Holding of the Company's voting right	Relationship details	Trade details	Trading volume	Balances to the related party
Companies whose voting rights are held by the directors of the Company and their relatives		Bunkyo-ku, Tokyo, Japan	50	and rental of	holds 10.76% of	Director of the Company also appoints as a director of Shokosha Ltd. Rental of real estate	Rental of real estate	14	-

Note 1. Shokosha Ltd. is also a principal institutional shareholder.

<sup>2.</sup> The rental of real estate described above is rental from Shokosha Ltd. to be used as the Company's dormitory for employees. The rental fee the Company pays to Shokosha Ltd. is determined based on current leasing rates in the area.

# **Per Share Information**

Year ended March 31, 2010	)	Year ended March 31, 201	1
Net assets per share	289.03 Yen	Net assets per share	295.06 Yen
Net income per share	29.84 Yen	Net income per share	21.07 Yen
Fully diluted earnings per share	26.97 Yen	Fully diluted earnings per share	19.86 Yen

Note: Calculation basis of per share information is as follows:

### 1. Net assets per share

Items	Year ended March 31, 2010	Year ended March 31, 2011
Total net assets on the balance sheets (Millions of Yen)	74,203	75,752
Net assets attributed to common stock (Millions of Yen)	74,203	75,752
Breakdown of difference (Millions of Yen)	_	_
Number of common stock outstanding (Thousands of shares)	269,260	269,265
Number of common stock held in treasury (Thousands of shares)	12,533	12,533
Number of common stock included in the calculation of net assets per share (Thousands of shares)	256,727	256,732

2. Net income and fully diluted earnings per share

Items	Year ended March 31, 2010	Year ended March 31, 2011
Net income on the statements of income (Millions of Yen)	7,661	5,410
Net income attributed to common stock (Millions of Yen)	7,661	5,410
Net income not attributed to common stock (Millions of Yen)	_	_
Average number of common stock outstanding (Thousands of shares)	256,727	256,731
Breakdown of increase of common stock considered in the calculation of fully diluted earnings per share (Thousands of shares)		
New share purchase rights (Thousands of shares)	27,288	15,753
Increase of common stock (Thousands of shares)	27,288	15,753
Number of new-share purchase rights or others without dilution effects which are not considered in the calculation of fully diluted earnings per share	New-share purchase rights of the resolution of general shareholders' meeting held on June 27, 2004 (Number of new-share purchase rights: 1,580, Number of shares to be issued by the new-share purchase rights: 474,000)	_

# **Subsequent Events**

.

Year ended March 31, 2010	Year ended March 31, 2011
The Company has purchased and cancelled a part of its	
Convertible Bonds due 2011 on June 17, 2010 as set out below.	
(1) Purpose of the Purchase and Cancellation	
Partial redemption, due to the trend of margin trading	
(2) Issue of the Purchase and Cancellation	
Matsui securities Zero Coupon Convertible Bond due 2011	
(3) Date of Cancellation	
June 17, 2010	
(4) Amount purchased and to be cancelled	
10,930 million yen in total principal amount of the Bonds	
(5) Principal outstanding amount after cancellation	
15,576 million yen	
(6) Funding for the Purchase and Cancellation	
Operating cash	
(7) Interests to be decreased by the reduction in the bonds	
There are no interests to be decreased since the bond has	
a zero coupon.	
(8) Impact on financial results of the Company	
82 million yen of gains on cancellation of the Bonds will be	
recorded in the fiscal year ends March 2011.	

### [5] Supporting Schedule to the Consolidated Financial Statements

### i) Bonds

(Millions of Yen)

Issuer Company	Name	Date of Issuance	As of March 31, 2010	As of March 31, 2011	Interest rate	Collateral	Date of Maturity
Matsui Securities Co., Ltd.	Convertible Bonds	November 17, 2003	26,506		1	None	March 31, 2011
Tot	al	_	26,506	_	_	_	_

### ii )Borrowings

(Millions of Yen)

Item	As of March 31, 2010	As of March 31, 2011	Average Interest Rate (%)	Maturity
Short-term borrowings	37,000	62,000	0.35	_
Long-term borrowings to be repaid within 1 year	32	20	1.53	_
Long-term lease liabilities to be repaid within 1 year	39	_	-	_
Long-term borrowings excluding those to be repaid within 1 year	20	_	_	_
Long-term lease liabilities excluding those to be repaid within 1 year	_	_	1	_
Other interest-bearing liabilities:				
Loans from securities finance companies to be repaid within 1 year	4,154	13,043	0.77	_
Total	41,245	75,063	_	_

Note: "Average Interest Rate" is the weighted average interest rate as of March 31, 2011.

### iii )Assets retirement obligations

The breakdown of asset retirement obligations has been omitted as asset retirement obligations are less than 1/100 of total liabilities and net assets on consolidated balance sheet both as of March 31,2010 and as of March 31,2011.

[2] Others

Quarterly operating revenues and others for the fiscal year ended March 31, 2011

	First quarter ended June 30, 2010	Second quarter ended September 30, 2010	Third quarter ended December 31, 2010	Forth quarter ended March 31, 2011
Operating revenues (Millions of Yen)	6,177	4,849	4,793	6,272
Income before income taxes (Millions of Yen)	3,410	2,155	2,067	1,478
Net income (Millions of Yen)	2,027	1,278	1,226	880
Net income per share (Yen)	7.89	4.98	4.77	3.43

# 2 Non-Consolidated Financial Statements and Others

# (1) Non-Consolidated Financial Statements

# [1] Non-Consolidated Balance Sheets

		(Millions of Yen)
	March 31, 2010	March 31, 2011
assets		
Current Assets		
Cash and bank deposits	14,929	17,610
Cash segregated as deposits	246,018	237,094
Cash in trust	22,450	8,766
Trading assets:	1,823	1,802
Trading securities and others	32	0
Derivatives	1,791	1,802
Net receivables arising from	24	47
pre-settlement date trades		
Margin account assets:	156,429	142,281
Loans receivable from customers	146,634	138,217
Cash deposited as collateral for	0.705	4.064
securities borrowed from securities finance companies	9,795	4,064
Receivables on collateralized securities		
transactions:	5,143	4,827
Cash deposits collateral for securities	5,143	4,827
borrowed	•	
Receivables from customers and others	35	76
Receivables from customers	35	76
Others	0	0
Short-term guarantee deposits	4,148	6,191
Advances paid	1	2
Prepaid expenses	231	288
Accrued income	3,494	3,212
Deferred income taxes	355	224
Others	2,721	544
Allowance for doubtful accounts	(249)	(28)
Total current assets	457,551	422,937
Fixed assets		
Tangible fixed assets	839	886
Buildings	<b>%</b> 1 277	<b>%</b> 1 265
Equipment and instruments	<b>%</b> 1 313	<b>%1</b> 431
Land	190	190
Others	<b>%1</b> 60	_
Intangible assets	5,247	4,529
Software	5,237	4,521
Telephone subscription rights	6	4,021
Others	3	2
Investments and others	2,362	3,280
Investment securities	302	262
Shares of affiliated companies	450	450
•		
Investment in partnership	2	2
Long-term loans receivable	217	199
Long-term guarantee deposits	268	286
Long-term prepaid expenses	5	4
Deferred income taxes	1,154	1,939
Long-term receivables	_	3,497
Others	796	71
Allowance for doubtful accounts	(831)	(3,430)
Total fixed assets	8,448	8,695
Total assets	465,999	431,632

	March 31, 2010	March 31, 2011
abilities		
Current liabilities		
Trading liabilities:	294	229
Trading securities and others	32	(
Derivatives	262	229
Margin account liabilities:	45,819	40,41
Loans from securities finance companies	<b>%</b> 2 <b>4,154</b>	<b>%</b> 2 13,043
Proceeds of securities sold on customers' account	41,665	27,37
Payables on collateralized securities transactions:	9,393	5,81
Cash deposits as collateral for securities loaned	9,393	5,81
Deposits received	132,559	119,35
Deposits received from customers	131,584	118,01
Others	975	1,33
Guarantee money received	133,458	122,98
Suspense account for undelivered securities	_	
Short-term borrowings	37,032	62,02
Convertible bonds due within one year	26,506	=
Deferred revenue	43	3
Accounts payable	691	54
Accrued expenses	821	80
Accrued income taxes	3,234	2,34
Accrued bonuses	104	9
Others	39	-
Total current liabilities	389,993	354,65
Long-term liabilities		
Long-term borrowings	20	=
Reserve for retirement bonuses for directors and auditors	204	20
Others	_	:
Total long-term liabilities	224	200
Statutory reserves		
Reserve for financial products transaction liabilities	<b>%</b> 4 1,665	<b>%4</b> 1,10
Total statutory reserves	1,665	1,10
Total liabilities	391,882	355,972

	March 31, 2010	March 31, 2011
Net assets		
Shareholders' equity		
Common stock	11,944	11,945
Capital surplus		
Additional paid-in capital	9,792	9,793
Total Capital surplus	9,792	9,793
Earned surplus		
Earned surplus reserves	159	159
Other earned surplus		
Special purpose reserves	4,250	4,250
Earned surplus carried forward	57,435	58,987
Total earned surplus	61,844	63,396
Treasury stock	(9,474)	(9,475)
Total shareholders' equity	74,104	75,659
Valuation and translation adjustments		
Net unrealized gain (loss) on investment securities, net of taxes	13	1
Total valuation and translation adjustments	13	1
Total net assets	74,118	75,660
Total liabilities and net assets	465,999	431,632

# [2] Non-Consolidated Statements of Income

	Year ended March 31, 2010	Year ended March 31, 2011
Operating revenues		
Commissions	17,282	15,037
Brokerage commissions	15,424	13,455
Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors	11	4
Fee for offering, secondary distribution and solicitation for selling and others for professional investors	0	0
Others	1,846	1,579
Net gain (loss) on trading	<b>%1 4</b>	<b>%1</b> 0
Interest and dividend income	<b>%</b> 2 <b>7</b> ,060	<b>%</b> 2 7,053
Total operating revenues	24,346	22,091
Interest expenses	<b>*3 1,069</b>	<b>%</b> 3 770
Net operating revenues	23,276	21,320
Selling, general and administrative expenses		·
Transaction related expenses	<b>%</b> 4 3,630	<b>%</b> 4 3,365
Employees' compensation and benefits	<b>%</b> 5 1,927	<b>%5</b> 1,972
Occupancy and rental	<b>%6 1,060</b>	<b>%</b> 6 1,148
Data processing and office supplies	×7 3,139	×7 1,931
Depreciation	1,772	1,822
Duties and taxes other than income taxes	*8 139	*8 114
Provision of allowance for doubtful accounts	124	2,378
Others	*9 108	×9 150
Total selling, general and administrative expenses	11,900	12,879
Operating income		
•	11,376	8,441
Non-operating income	10	0
Compensation income for damages	13	0
Dividend income	9	11
Insurance premiums refunded cancellation	140	0
Others	23	19
Total non-operating income	186	30
Non-operating expenses		
Others	30	4
Total non-operating expenses	30	4
Ordinary income	11,532	8,467
Special profits		
Gain on sales of investment securities	_	7
Gain on cancellation of convertible bonds	641	82
Reversal of reserve for financial products transaction liabilities	618	557
Total special profits	1,259	646
Special losses		
Loss on sales and disposals of property and equipment	<b>%</b> 10 2	<b>%10</b> 4
Devaluation loss on investment securities	20	10
Loss on sales of investment securities		1
Total special losses	22	15
Income before income taxes	12,769	9,098
Income taxes - current	5,004	4,341
Income taxes - deferred	113	(646)
Income taxes	5,117	3,695

# [3] Non-Consolidated Statements of Changes in Net Assets

		(Millions of Yen
	Year ended march 31, 2010	Year ended march 31 2011
hareholders' equity		
Common stock		
Balance at the end of previous period	11,944	11,944
Changes in the current term		
Issuance of new shares		•
Total changes of items in the current term		•
Balance at the end of current period	11,944	11,94
Capital surplus		
Additional paid-in capital		
Balance at the end of previous period	9,792	9,79
Changes in the current term		
Issuance of new shares	<del>-</del>	
Total changes of items in the current term		
Balance at the end of current period	9,792	9,79
Total Capital surplus		·
Balance at the end of previous period	9,792	9,79
Changes in the current term	-, -	-, -
Issuance of new shares	_	
Total changes of items in the current term		
Balance at the end of current period	9,792	9,79
Earned surplus		5,. 5
Earned surplus reserves		
Balance at the end of previous period	159	15
Changes in the current term		-
Total changes of items in the current term	_	=
Balance at the end of current period	159	15
Other earned surplus		
Special purpose reserves		
Balance at the end of previous period	4,250	4,25
Changes in the current term	.,=55	.,_0
Total changes of items in the current term	_	=
Balance at the end of current period	4,250	4,25
Earned surplus carried forward		7,20
Balance at the end of previous period	52,350	57,43
Changes in the current term	32,330	57,43
Dividends from capital and earned surplus	(2,567)	(3,851
Net income	7,653	5,40
	5,085	1,55
Total changes of items in the current term		
Balance at the end of current period	57,435	58,98
Total earned surplus	F0.7F0	04.04
Balance at the end of previous period	56,759	61,84
Changes in the current term	(0.507)	(0.054
Dividends from capital and earned surplus	(2,567)	(3,851
Net income	7,653	5,40
Total changes of items in the current term	5,085	1,55
Balance at the end of current period	61,844	63,39
Treasury stock		
Balance at the end of previous period	(9,474)	(9,474
Changes in the current term		
Purchase of treasury stock	(0)	(0
Total changes of items in the current term	(0)	(0
Balance at the end of current period	(9,474)	(9,475

		, , , , , ,
	Year ended march 31, 2010	Year ended march 31, 2011
Total shareholders' equity		
Balance at the end of previous period	69,019	74,104
Changes in the current term		
Issuance of new shares	_	3
Dividends from earned surplus	(2,567)	(3,851)
Net income	7,653	5,403
Purchase of treasury stock	(0)	(0)
Total changes of items in the current term	5,085	1,554
Balance at the end of current period	74,104	75,659
Valuation and translation adjustments  Net unrealized gain (loss) on investment securities, net of taxes		
Balance at the end of previous period	(6)	13
Changes in the current term		
Net change of items other than shareholders' equity	19	(12)
Total changes of items in the current term	19	(12)
Balance at the end of current period	13	1
Total valuation and translation adjustments		
Balance at the end of previous period	(6)	13
Changes in the current term		
Net change of items other than shareholders' equity	19	(12)
Total changes of items in the current term	19	(12)
Balance at the end of current period	13	1
Total net assets		
Balance at the end of previous period	69,014	74,118
Changes in the current term		
Issuance of new shares	_	3
Dividends from earned surplus	(2,567)	(3,851)
Net income	7,653	5,403
Purchase of treasury stock	(0)	(0)
Net change of items other than shareholders' equity	19	(12)
Total changes of items in the current term	5,104	1,542
Balance at the end of current period	74,118	75,660

# <u>Significant Accounting Policies for the Non-Consolidated Financial Statements</u>

	Year ended March 31, 2010	Year ended March 31, 2011
Valuation of Significant Assets	(1) Securities and derivatives classified as trading assets:  Securities and derivatives classified as trading assets are carried at fair value.	(1) Securities and derivatives classified as trading assets:  Same as the left column.
	(2) Securities not classified as trading assets:  Shares of affiliate companies:  Shares of affiliate companies are stated at cost determined on a moving average method.	(2) Securities not classified as trading assets: Shares of affiliate companies: Same as the left column.
	Other securities, such as available-for-sale securities, whose fair values:  Other securities, such as available-for-sale securities, whose fair values are readily determinable, are readily determinable, are carried at fair value with unrealized gains or losses included as a component of net assets, net of applicable income taxes.	Other securities, such as available-for-sale securities, whose fair values Same as the left column.
	Other securities not publicly quoted:  Other securities not publicly quoted are stated at cost determined on the moving average method.  Investments in investment funds are stated at the proportional net value of the Company's interest to the total fund interest.	Other securities not publicly quoted: Same as the left column.

	Year ended March 31, 2010	Year ended March 31, 2011
2. Depreciation of Fixed Assets	(1) Tangible fixed assets(excluding leased assets)  The Company applies the straight-line method. The useful life for depreciation is 15 to 40 years for buildings and 4 to 10 years for equipment and instruments.	(1) Tangible fixed assets (excluding leased assets) Same as the left column.
	(2) Intangible assets(excluding leased assets)  The straight-line method is primarily applied. Software for in-house use is depreciated under the straight-line method based on an internal estimated useful life (within 5 years).	(2) Intangible assets (excluding leased assets)  Same as the left column.
	(3) Leased assets Finance lease transactions that do not transfer the ownership to lessee. Leased assets arising from transactions under finance lease contracts which do not transfer ownership to lessee are depreciated to residual value of zero by the straight-line method using the term of the contract as useful life. In addition, finance lease transactions that do not transfer ownership to lessees which started on and before March 31, 2008 are treated in the same manner as operating leases ("non-capitalized finance leases").	(3) Leased assets Same as the left column.

	Year ended March 31, 2010	Year ended March 31, 2011
Accounting Policies for Significant Provisions	(1) Allowance for doubtful accounts     An allowance for doubtful accounts is provided for estimated uncollectible doubtful accounts at an amount specifically assessed plus an amount computed based on historical loss experience.      (2) Accrued bonuses     Estimated amount of employees' bonuses is accrued.      (3)Reserve for Financial Products     Transactions Liabilities     The Company accounts for a Reserve for Financial Products     Transactions Liabilities for possible customer losses by default of the securities company on securities transactions according to Article 46-5	(1) Allowance for doubtful accounts Same as the left column.  (2) Accrued bonuses Same as the left column.  (3)Reserve for Financial Products Transactions Liabilities Same as the left column.
4.Hedge accounting	of the Financial Instruments and Exchange Law.  (1) Hedge accounting method    The Company is eligible for the application of the allowed alternative method for interest rate swaps. The Company accounts for interest rate swap trading pursuant to the allowed alternative method.  (2) Means for hedging and objective of hedging    (Hedging instruments)    Interest rate swap    (Hedging items)	(1) Hedge accounting method  The Company is eligible for the application of the allowed alternative method for interest rate swaps. The Company applies the allowed alternative method for interest rate swap accounting where it meets eligibility criteria.  (2) Means for hedging and objective of hedging
	Borrowings and others  (3) Hedging policy    The Company and its subsidiary use interest rate swap trading to limit exposures to fluctuations in interest rates. The objective of hedging is identified for each individual contract.  (4) Judgment for effectiveness of hedging    The Company omits judgment for hedging due to the allowed	(3) Hedging policy The Company and its subsidiary use interest rate swap trading when it is needed to limit exposures to fluctuations in interest rates. The objective of hedging is identified for each individual contract.  (4) Judgment for effectiveness of hedging Same as the left column.
5. Other material items	alternative method.  Consumption taxes  National and local consumption taxes are separately recorded.	Consumption taxes Same as the left column.

# **Significant Accounting Policies for the Financial Statements**

Year ended March 31, 2010	Year ended March 31, 2011
	The Company has adopted "Accounting Standard for Asset Retirement Obligations" (Accounting Standard Board of Japan, Statement No. 18, March 31, 2008) and "Guidance on Accounting Standard for Asset Retirement Obligations" (Accounting Standard Board of Japan, Guidance No. 21, March 31, 2008)" from this fiscal year. The impact of this change on the financial statements is immaterial.

# Reclassification

Year ended March 31, 2010	Year ended March 31, 2011
	(Notes to Balance Sheets)  1 Fiduciary assets relating to the customers' foreign derivative transactions had been classified as "Cash in trust" but were reclassified as "Cash segregated as deposits" from this fiscal year in order to comply with the newly-introduced legislative obligation on securities brokers to segregate these deposits from their own assets.  Fiduciary assets relating to the customers' foreign exchange margin transactions had been classified as "Cash in trust" but were also reclassified as "Cash segregated as deposits" from this fiscal year. The segregation of guarantee money received for the foreign exchange margin transactions is also required by law.  "Cash in trust" as of March 31, 2010 includes:  (1) Fiduciary assets relating to the customers' foreign derivative transactions  950 million yen  (2) Fiduciary assets relating to the customers' foreign exchange margin transactions  12,300 million yen  2 "Long-term receivables" in the Investments and others which has been classified as "Others" is stated separately in the current fiscal year. The amount of "Long-term receivables" included in "Others" in the balance sheet for the year ended March 31, 2010 was 723 million yen.

# Notes to Non-Consolidated Financial Statements

### **Notes to Non-Consolidated Balance Sheet**

As of March 31, 2010	As of March 31, 2011	
×1 Accumulated depreciation deducted from tangible fixed		
assets is as follows.	assets is as follows.	
Buildings (Millions of Yen) Buildings 184 Equipment and instruments 489 Others 48 Total 721	Buildings 205 Equipment and instruments 574 Total 779	
<ul> <li>X 2 Assets collateralized: None of the assets are collateralized.</li> <li>Note: The securities bought by customers using money loaned from the Company's own fund, of which fair value amounted to 1,218 million yen are collateralized for the loans from securities finance companies. 9,501 million yen of the guarantee securities received from customers are collateralized for loans from securities finance companies.</li> <li>3 Fair value of securities received and deposited are as follows.         <ul> <li>(Excluding those listed in the previous note):</li> </ul> </li> </ul>	<ul> <li>X 2 Assets collateralized: None of the assets are collateralized.</li> <li>Note: The securities bought by customers using money loaned from the Company's own fund, of which fair value amounted to 950 million yen are collateralized for the loans from securities finance companies. 7,479 million yen of the guarantee securities received from customers are collateralized for loans from securities finance companies.</li> <li>3 Fair value of securities received and deposited are as follows.</li> </ul>	
(1) Securities deposited (Millions of Yen)	(Excluding those listed in the previous note):  (1) Securities deposited (Millions of Yen)	
1)Securities lent for customers' 46,301 short positions in margin trading	1)Securities lent for customers' 28,799 short positions in margin trading	
2)Collateralized securities for loans from securities finance 4,167 companies	2)Collateralized securities for loans from securities finance 13,289 companies	
3)Securities loaned out in securities loaned vs. cash transactions	3)Securities loaned out in securities loaned vs. cash transactions 6,710	
4)Long-term guarantee securities 6,059 deposited	4)Long-term guarantee securities 10,661 deposited	
5)Securities pledged as collateral for short-term guarantee 7,708	5)Securities pledged as collateral for short-term guarantee 28,621	
(2) Securities received (Millions of Yen)	(2) Securities received (Millions of Yen)	
1)Securities received for customers' long positions in margin trading	1)Securities received for customers' long positions in margin trading	
2)Securities borrowed from 9,971 securities finance companies	2)Securities borrowed from 4,132 securities finance companies	
3)Securities received in securities borrowed vs. cash transactions 4,991	3)Securities received in securities borrowed vs. cash transactions 4,676	
4)Guarantee securities received from customers 234,481	4)Guarantee securities received from customers 5)Securities received from	
5)Securities received from customers as collateral for 2,499 short-term guarantee	5)Securities received from customers as collateral for 2,164 short-term guarantee	
X4 The Company accounts for a Reserve for Securities Transactions for possible customer losses by default of the securities company on securities transactions according to Article 46-5 of the Financial Instruments and Exchange Law.	X4 The Company accounts for a Reserve for Securities Transactions for possible customer losses by default of the securities company on securities transactions according to Article 46-5 of the Financial Instruments and Exchange Law.	

## Notes to Non-Consolidated Statement of Income

	Year ended March 31, 2010			Year ended March 31, 2011	
<u></u> ×1	Breakdown of net gain on trading		<u>%</u> 1	Breakdown of net gain on trading	
	(Millions	of Yen)		(Million	ns of Yen)
	Stocks	0		Stocks	(1)
	Bonds	4		Bonds	1
-	Total	4	-	Total	0
<u></u> %2	Breakdown of interest and dividend inco	ome	<u></u> %2	Breakdown of interest and dividend inc	come
		of Yen)			ns of Yen)
	Interest on margin trading	6,463		Interest on margin trading	6,575
	Interest received for the securities	170		Interest received for the securities	166
	lending Others	426		lending	
-	Total	7,060		Others	312
	iotai	7,060		Total	7,053
<u></u> %3	Breakdown of interest expense		<b>※</b> 3	Breakdown of interest expense	
	(Millions	of Yen)		(Million	ns of Yen)
	Interest expense on margin trading	804		Interest expense on margin trading	525
	Interest paid for the borrowings from	24		Interest paid for the borrowings from	20
	finance companies on margin trading			finance companies on margin trading	-
	Interest paid	146		Interest paid	138
-	Others	95		Others	88
	Total	1,069		Total	770
<u></u> %4	Breakdown of transaction related expen	ses	<b>※</b> 4	Breakdown of transaction related expe	nses
	(Millions	of Yen)		(Million	ns of Yen)
	Commissions paid	597		Commissions paid	540
	Membership fees for stock exchanges and securities associations	747		Membership fees for stock exchanges and securities associations	838
	Communications expenses	1,880		Communications expenses	1,597
	Travel and transportation expenses	7		Travel and transportation expenses	11
	Advertisements	391		Advertisements	375
_	Entertainment and social Expenses	7		Entertainment and social Expenses	4
	Total	3,630		Total	3,365
<b>※</b> 5	Breakdown of employees' compensation	n and benefits	<u>%</u> 5	Breakdown of employees' compensation	on and benefits
	(Millions	of Yen)			ns of Yen)
	Directors' and auditors' compensation	337		Directors' and auditors' compensation	417
	Employees' compensation	621		Employees' compensation	672
	Other compensation	709		Other compensation	639
	Welfare expenses	156		Welfare expenses	145
	Provision of allowance for employees'	104		Provision of allowance for employees'	98
_	bonuses			bonuses	
	Total	1,927		Total	1,972
<b>%</b> 6	Breakdown of occupancy and rental		<b>%</b> 6	Breakdown of occupancy and rental	
	(Millions	s of Yen)		,	ns of Yen)
	Occupancy and rental fee	392		Occupancy and rental fee	355
	Equipment and instruments expenses	668		Equipment and instruments expenses	793
- 1	Total	1,060	•	Total	1,148
		,			

Year ended March 31, 2010	Year ended March 31, 2011
Breakdown of data processing and office supplies (Millions of Yen)     Data processing and outsourcing 3,134     cost of operations     Office supplies 5     Total 3,139	<ul> <li>Freakdown of data processing and office supplies (Millions of Yen)</li> <li>Data processing and outsourcing 1,925</li> <li>Office supplies 5</li> <li>Total 1,931</li> </ul>
Breakdown of duties and taxes other than income taxes	Millions of Yen
(Millions of Yen)  Printing cost 4  Water, lighting and heating 30  Library expenses 5  Training 2  Employee recruitment costs 5  Sales Promotions 3  Miscellaneous 59  Total 108   Misposals of property	(Millions of Yen)  Printing cost 4  Water, lighting and heating 24  Library expenses 4  Training 3  Employee recruitment costs 4  Sales Promotions 4  Miscellaneous 108  Total 150   (Millions of Yen)  4  Water, lighting and heating 24  Library expenses 4  Training 3  Employee recruitment costs 4  Sales Promotions 4  Miscellaneous 108  Total 150
and equipment  (Millions of Yen)  Loss on disposals Equipment and instruments Software 2 Total 2  Loss on sales:	and equipment  (Millions of Yen)  Loss on disposals  Equipment and instruments  Software  Total  Coss on sales:  Equipment and instruments  O  Total  O

#### Notes to Non-Consolidated Statements of Changes in Net Assets

(Year ended March 31, 2010)

Types and number of outstanding shares and treasury stock

(Number of shares)

	Number of shares as of March 31, 2009	Number of shares increased in the year ended March 31, 2010	Number of shares decreased in the year ended March 31, 2010	Number of shares as of March 31, 2010
Treasury stock				
Common stock	12,532,743	34	_	12,532,777
Total	12,532,743	34	_	12,532,777

Note: Increase of treasury stock is a result of the purchase of odd-lot shares.

(Year ended March 31, 2011)

Types and number of outstanding shares and treasury stock

(Number of shares)

	Number of shares as of March 31, 2010	Number of shares increased in the year ended March 31, 2011	Number of shares decreased in the year ended March 31, 2011	Number of shares as of March 31, 2011
Treasury stock				
Common stock	12,532,777	67	_	12,532,844
Total	12,532,777	67	_	12,532,844

Note: Increase of treasury stock is a result of the purchase of odd-lot shares.

## **Notes to Lease Transactions**

Year ended March 31, 2010		Year ended March 31, 20	11
Financing lease transactions other than those where title of		Financing lease transactions other than those where title of	
the property is transferred to lessee, which started on and		the property is transferred to lessee, which started on and	
before March 31, 2008	Totalioa on ana	before March 31, 2008	ion dianted on and
boloto Marott 61, 2000		Boloto Matori 61, 2000	
1. Acquisition costs equivalent, accumula	ated depreciation	Acquisition costs equivalent, accum	ulated depreciation
equivalent and equivalent of balance at the		equivalent and equivalent of balance a	-
equivalent and equivalent of balance at the	ic cha oi perioa	equivalent and equivalent of balance a	tine cha or period
	(Millions of Yen)		(Millions of Yen)
Acquisition price equivalent:	,	Acquisition price equivalent:	,
· _ · . · · · · · · · · · · · · · · · ·	10	Equipment and instruments	10
	10	Total	10
Accumulated depreciation equivalent:		Accumulated depreciation equivalent:	
Equipment and instruments	7_	Equipment and instruments	9_
Total	7	Total	9
		Carrie along of balance of and of posicide	
Equivalent of balance at end of period:	0	Equivalent of balance at end of period:	4
Equipment and instruments  Total	<u>3</u> 3	Equipment and instruments  Total	1
Total	3	างเลเ	'
Present value of future lease payments		2. Present value of future lease paymen	its
Within 1 year	2	Within 1 year	1
Over 1 year	1	Over 1 year	_
Total	3	Total	1
Lease charge paid, depreciation equivalent		Lease charge paid, depreciation eques equivalent	
	(Millions of Yen)		(Millions of Yen)
Lease charge paid	2	Lease charge paid	2
Depreciation equivalent	2	Depreciation equivalent	2
Interest equivalent	0	Interest equivalent	0
4. Calculation method for depreciation and	uivalant	Calculation method for depreciation ea	ruivolont
Calculation method for depreciation equivalent  The lease term is regarded as a durable period and		Calculation method for depreciation en      Same as the left column.	quivalent
The lease term is regarded as a durable period and the residual value is regarded as zero.		Same as the left column.	
the residual value is regarded as zero.			
Calculation method for interest equivalent		Calculation method for interest equivalent	alent
The difference between the total amount of future		Same as the left column.	uioiit
lease payments and the acquisition cost equivalent is		Same as the left column.	
regarded as the interest equivalent, which is allocated to each of the fiscal periods using the interest method.			
each of the fiscal periods using the inter	est melhou.		

#### **Notes to Securities held**

(Year ended March 31, 2010)

The shares of the Company's subsidiary do not have a market price for the years ended March 31, 2010

Note: The subsidiary and affiliated company's shares, whose fair value is extremely difficult to obtain, are as follows.

Items	Book value (millions of yen)
Subsidiary company shares	450
Total	450

Shares described above are not included in disclosure of fair value as they are not priced in markets which make it difficult to measure their fair value.

(Year ended March 31, 2011)

The shares of the Company's subsidiary do not have a market price for the years ended March 31, 2011

Note: The subsidiary and affiliated company's shares, whose fair value is extremely difficult to obtain, are as follows.

Items	Book value (millions of yen)
Subsidiary company shares	450
Total	450

Shares described above are not included in disclosure of fair value as they are not priced in markets which make it difficult to measure their fair value.

# **Notes to Tax Effect Accounting**

	As of March 31, 2010			As of March 31, 20	11
1	Significant components of deferred inc	come tax assets		Significant components of deferred in deferred income liabilities	ncome tax assets and
		ons of Yen)			llions of Yen)
	Deferred income tax assets	044	D	eferred income tax assets	•
	Accrued enterprise tax  Excess of allowance for doubtful	244		Accrued enterprise tax	175
	Accounts	403		Excess of allowance for doubtful Accounts	1,354
	Reserve for retirement bonuses for directors and auditors	83		Reserve for retirement bonuses for directors and auditors	83
	Excess of reserve for financial products transaction liabilities	678		Excess of reserve for financial products transaction liabilities	451
	Accrued bonuses	42		Accrued bonuses	40
	Devaluation loss on investment securities	27		Devaluation loss on investment Securities	25
	Others	41		Others	36
	Total deferred income tax assets Deferred income tax liabilities Net unrealized gain on	1,518		Total deferred income tax assets Deferred income tax liabilities	2,165
	investment securities, net of taxes	(9)		Net unrealized gain on investment securities, net of taxes	(1)
	Total deferred income tax	(9)		Others	(1)
	liabilities  Net balance of deferred	1,509		Total deferred income tax liabilities	(2)
	income tax assets			Net balance of deferred income tax assets	2,163
2	A reconciliation between the nominal	statutory income tax	2	A reconciliation between the nomina	I statutory income tax
	rate to the effective income tax ra	te reported in the		rate to the effective income tax	rate reported in the
	consolidated statements of income			consolidated statements of income	
	Notes are omitted since the diffinominal statutory income tax rate to tax rate is less than 5/100 of the nom tax rate.	the effective income		Same as the left column.	

# **Per Share Information**

Year ended March 31, 2010		Year ended March 31, 201	1
Net assets per share	288.70 Yen	Net assets per share	294.70 Yen
Net income per share	29.81 Yen	Net income per share	21.05 Yen
Fully diluted earnings per share	26.94 Yen	Fully diluted earnings per share	19.83 Yen

Note: Calculation basis of per share information is as follows.

1. Net assets per share

Items	Year ended March 31, 2010	Year ended March 31, 2011
Total net assets on the balance sheets (Millions of Yen)	74,118	75,660
Net assets attributed to common stock (Millions of Yen)	74,118	75,660
Breakdown of difference (Millions of Yen)	_	_
Number of common stock outstanding (Thousands of shares)	269,260	269,265
Number of common stock held in treasury (Thousands of shares)	12,533	12,533
Number of common stock included in the calculation of net assets per share (Thousands of shares)	256,727	256,732

2. Net income and fully diluted earnings per share

2. Not moonte and rany anatod od	T T	
Items	Year ended March 31, 2010	Year ended March 31, 2011
Net income on the statements of income (Millions of Yen)	7,653	5,403
Net income attributed to common stock (Millions of Yen)	7,653	5,403
Net income not attributed to common stock (Millions of Yen)	_	_
Average number of common stock outstanding (Thousands of shares)	256,727	256,731
Breakdown of increase of common stock considered in the calculation of fully diluted earnings per share (Thousands of shares)		
New share purchase rights (Thousands of shares)	27,288	15,753
Increase of common stock (Thousands of shares)	27,288	15,753
	resolution of general shareholders'	
in the calculation of fully diluted earnings per share	meeting held on June 27, 2004 (Number of new-share purchase rights: 1,580, Number of shares to be issued by the new-share purchase rights: 474,000)	_

## **Subsequent Events**

Year ended March 31, 2010	Year ended March 31, 2011
The Company has purchased and cancelled a part of its Convertible Bonds due 2011 on June 17, 2010 as set out below.	
(1) Purpose of the Purchase and Cancellation	
Partial redemption, due to the trend of margin trading	
(2) Issue of the Purchase and Cancellation	
Matsui securities Zero Coupon Convertible Bond due 2011	
(3) Date of Cancellation	
June 17, 2010	
(4) Amount purchased and to be cancelled	
10,930 million yen in total principal amount of the Bonds	
(5) Principal outstanding amount after cancellation	
15,576 million yen	
(6) Funding for the Purchase and Cancellation	
Operating cash	
(7) Interests to be decreased by the reduction in the bonds	
There are no interests to be decreased since the bond has a	
zero coupon.	
(8) Impact on financial results of the Company	
82 million yen of gains on cancellation of the Bonds will be recorded in the fiscal year ends March 2011.	

#### [4] Supporting Schedules

#### i) List of investment securities

According to the Article 124 of Regulations on Financial Statements, a detailed list of investment securities whose book value as of March 31, 2011 totals less than 1/100 of the total assets is omitted.

#### ii ) Fixed Assets

(Millions of Yen)

		As of March 31, 2010	Increase in the current period	Decrease in the current period	As of March 31, 2011		the current	Net Value of assets
	Buildings	461	9	-	470	205	21	265
	Equipment And instruments	802	205	2	1,005	574	87	431
Tangible	Land	190	_	0	190	_	_	190
	Others	108	0	108	_	_	37	_
	Total	1,561	214	110	1,665	779	145	886
	Software	12,614	963	19	13,559	9,037	1,676	4,521
Intangible	Telephone subscription rights	17	_	0	16	11	1	6
	Others	41	_	_	41	39	1	2
	Total	12,672	963	19	13,616	9,087	1,678	4,529
Long-term expenses		8	0	1	7	3	2	4

Note: The increase in software is due to the capitalization of upgrade costs for the online securities trading system "Netstock" or due to acquisitions in response to the introduction of new services during the current year.

#### iii ) Schedule for Provisions

(Millions of Yen)

Itom	Balance as of	Decr	Balance as of		
Item	March 31, 2010	Increase	Appropriation	Other	March 31, 2011
Allowance for doubtful account	1,081	2,678	1	300	3,458
Accrued bonuses	104	98	104		98
Reserve for financial products transaction liabilities	1,665	_	_	557	1,108

#### Note:

- The decrease of allowance for doubtful account is a reversal from revaluation of the allowance and the collection
  of the doubtful accounts.
- 2. The decrease of reserve for financial products transaction liabilities is a reversal of the amount exceeding the regulatory requirement.

# (2) Breakdown of Major Assets and Liabilities

# [1] Assets

### i) Cash in hand and at banks

	Book value (Millions of Yen)
Cash in hand	1
Cash at banks	17,609
Demand deposits	13,701
Ordinary deposits	3,870
Segregated deposits	38
Total	17,610

# ii ) Cash segregated as deposits

	Book value (Millions of Yen)
Trusted money segregated for customers as fiduciary assets	227,282
Trusted money segregated for customers' foreign exchange margin transactions	9,800
Others	12
Total	237,094

## iii ) Margin account assets

	Book value (Millions of Yen)
Loans receivable from customers	138,217
Cash deposits as collateral for securities borrowed from securities finance companies	4,064
Total	142,281

# [2] Liabilities

## i) Margin account liabilities

	Book value (Millions of Yen)
Loans from securities finance companies	13,043
Japan Securities Finance Co., Ltd	12,730
Osaka Securities Finance Co., Ltd.	237
Chubu Securities Financing Co., Ltd.	76
Proceeds of securities sold on customers' accounts	27,374
Total	40,417

## ii )Deposits received

	Book value (Millions of Yen)
From customers	118,017
Others	1,337
Total	119,354

### iii ) Guarantee money received

	Book value (Millions of Yen)
Guarantee money received concerning margin trading	97,536
Guarantee money received concerning futures trading	13,187
Others	12,267
Total	122,989

# iv )Short-term borrowings

	Book value (Millions of Yen)
Sumitomo Mitsui Banking Corporation	18,000
Mizuho Corporate bank, Limited	10,000
The Bank of Tokyo-Mitsubishi UFJ, Limited	5,000
Resona Bank, Limited	5,000
The Norinchukin Bank	5,000
Others	19,000
Long-term borrowings due within one year	20
Total	62,020

# [3] Others

No relevant items

Note: The Original Annual Securities Report includes the audit reports by PricewaterhouseCoopers Aarata for the consolidated and non-consolidated financial statements for the year ended March 31, 2010 and year ended March 31, 2011.